



**UNLEASH YOUR POWER®**

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# FORWARD LOOKING STATEMENTS

- This presentation contains forward-looking statements within the meaning of section 27a of the securities act of 1933 and section 21e of the securities exchange and exchange act of 1934 that are intended to be covered by the "safe harbor" created by those sections. All statements in this presentation that are not based on historical fact are "forward looking statements". While management has based any forward looking statements on its current expectations, the information on which such expectations were based may change. Forward-looking statements involve inherent risks and uncertainties which could cause actual results to differ materially from those in the forward-looking statements, as a result of various factors including those risks and uncertainties described in the risk factors and in management's discussion and analysis of financial condition and results of operations sections of our most recent annual report on Form 10-K and any subsequent quarterly reports on Form 10-Q. We urge you to consider those risks and uncertainties in evaluating our forward-looking statements. We caution readers not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Except as otherwise required by the federal securities laws, we disclaim any obligation or undertaking to publicly release any updates or revisions to any forward-looking statement contained herein (or elsewhere) to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.
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## **FUNDAMENTAL INVESTMENT PREMISE:**

Finally a company that can deliver on the promise of true wire-free power.

# FULL SPECTRUM CHARGING POWER

WattUp® Ecosystem

## WattUp-Enabled Receivers



**3mm / contact-based**  
Late 2016 / Early 2017



**2ft – 3ft charging area**  
3<sup>rd</sup> / 4<sup>th</sup> Qtr. 2017



**Up to 15ft charging area**  
4<sup>th</sup> Qtr. 2017 / Early 1<sup>st</sup> Qtr. 2018



**Miniature WattUp Transmitter**



**Midsized WattUp Transmitter**



**Full-Size WattUp Transmitter**



# ENERGOUS AT A GLANCE

Unleash Your Power



**Founded 2012**

- IPO March 2014,  
NASDAQ:WATT

**75 Employees By Year-End**

- 64 Engineers

**Tier-1 OEM & Leading Partner  
Engagements Underway**

**Licensing / Fabless  
Semiconductor Revenue Model**

**250+ pending U.S. Patents and  
Provisional Patent Applications**

**16 Allowed and Issued Patents**



**CORPORATE HEADQUARTERS**

3590 N 1<sup>st</sup> St, Suite 210  
San Jose, CA 95134



**SOUTHERN CALIFORNIA OFFICE**

3200 Park Center Drive, Suite 380  
Costa Mesa, CA 92626

# ENERGIOUS PROGRESS

## Highlights from 2016 & 2015

### ENERGIOUS 2016

- FCC approval granted for Mini WattUp® transmitter solution
- Partnership announced with Pegatron
- Nearing mass production for our first FCC-approved product
- Expansion of agreement with our Tier-1 key strategic partner
- Total allowed and issued patents now number 16

### ENERGIOUS 2015

- 6-time award winner at CES 2015, including Best of CES 2015 from Engadget
- Marty Cooper, “Father of The Cell Phone” joins Energoous Corporation Board of Directors
- Signed a Tier-1 consumer electronics licensee
- Secured over \$2M in revenue, ahead of projections
- Received the first 6 patents from the USPTO in October 2015
- Announced availability of world’s first RF power receive chip

## FAST COMPANY

### 7 BEST IDEAS FROM CES 2016

“Wireless charging has been a CES tech demo for years. But Energoous may be the first company to make the idea practical...the technology is small enough, smart enough, and powerful enough to make a big impact in the near future.” – *Mark Wilson*



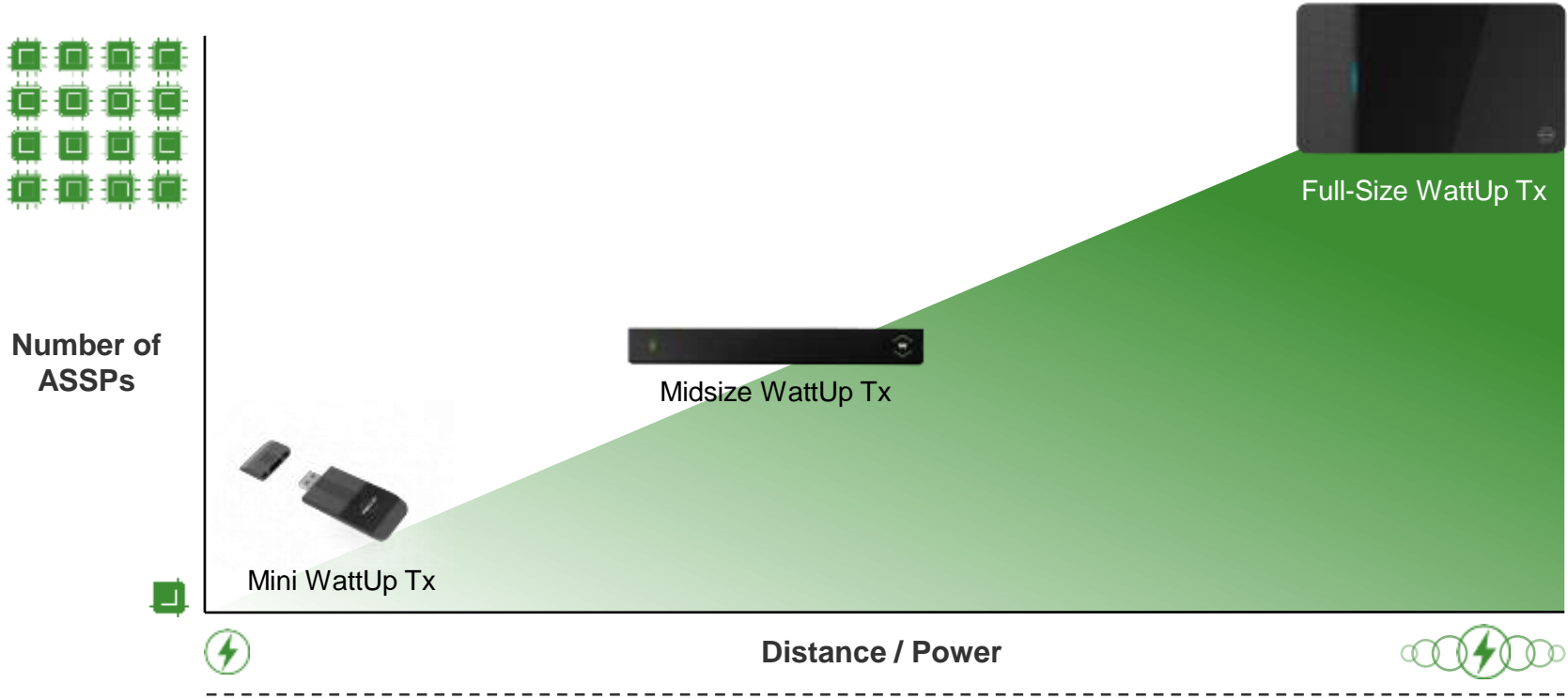
# OUR VISION

Enable wireless power the way Wi-Fi enables wireless data



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Enable wireless power the way Wi-Fi enables wireless data



**Transmitters:**  
Tx Chip(s) • Power Amplifier Chip(s) • Antennas

**Receivers:**  
Rx Chip(s) • Antennas

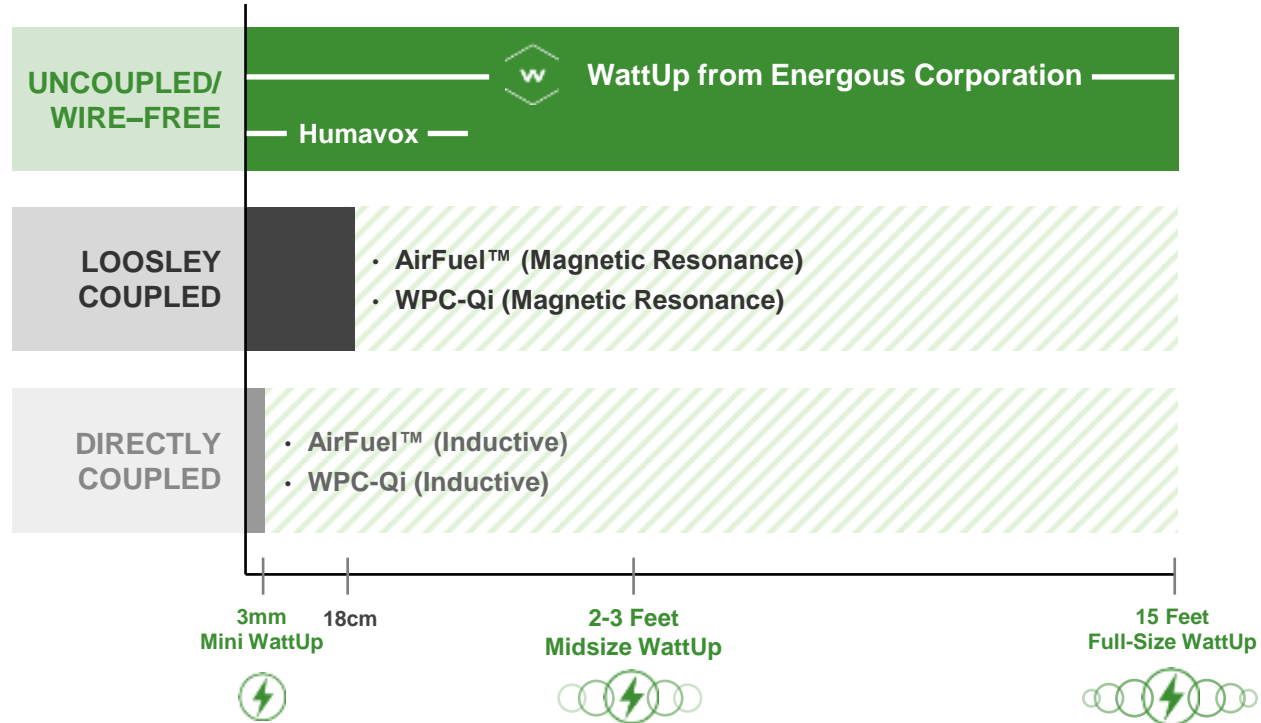


# COMPETITIVE LANDSCAPE

WattUp® leads in the Uncoupled / Wire-Free space

## Energetic Differentiation

- Scalable Charging
  - Far-Field Small Power
  - Near-Field Substantial Power
  - Using Same Rx solution
- RF-Based wireless charging solution that can be integrated with existing radio
- Charging while in motion
- Small Rx that can be integrated without impacting Z-dimension
- No Coil needed
- Enterprise-class solution with cloud-based power management software



# TARGET MARKETS

Engagement across multiple attractive market opportunities

## Internet of Things (IoT)



**MOBILE PHONES**  
598.5Mu



**HOME**  
318.3Mu



**INDUSTRIAL**  
250Mu



**PORTABLE COMPUTING**  
167.1Mu



**WEARABLES**  
160.7Mu



**MILITARY**  
100Mu



**GAMING/PC**  
67.7Mu

- **PROJECTED 2018 RX TAM = 1,662.3 Mu**
- **PROJECTED 2018 TX TAM = 554.1 Mu**

# CUSTOMER AQUISITION

Partnering at every step with a focus on long-term success

## Signed Evaluation Agreements:

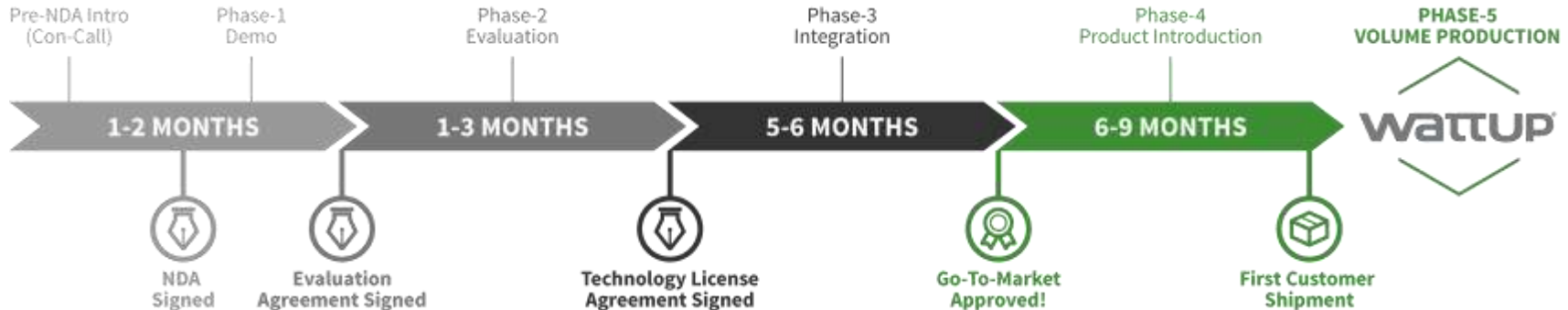
- Have signed 14 evaluation agreements and delivered evaluation kits with each agreement
  - Market segments include wearables, toys, batteries, computer accessories, smart jewelry, IoT and WiFi Router applications

## Signed Full Licensing Agreements:

- Six partners have moved from Evaluation to Licensing Agreements
  - Partners include a market-leading specialty battery company to bring wire-free charging to hearing devices and wearables markets by the end of 2016 / early 2017

## 2016 Move-Forward Expectations:

- Expected to sign 12 total definitive licensing agreements before the end of 2016
- Over 50 licensee candidates in pipeline.



# PATENT STRATEGY

Our IP is our most important asset, so we are moving quickly to protect it

## Our IP Strategy Is Designed To Protect The 5 Key Areas Of Our Technology

- 1 Processing Algorithms
- 2 Antenna Designs
- 3 Transmitter and Receiver ASICs
- 4 Other Software Controls  
(e.g., Bluetooth® management)
- 5 Hardware (e.g., board layout)

## We Expect That Our Patent Portfolio Will Position Us For Leadership

- 250+ US patent applications filed
- 9 Patents Awarded
- 7 Allowed Applications / Issuing Shortly



# SIGNED DEVELOPMENT AND LICENSING AGREEMENT

Tier-1 consumer electronics company – embed WattUp into mobile consumer electronic devices & accessories

## OVERVIEW

- Multi-year deal to develop and license WattUp technology
- Development phase time to market advantage for receivers that are integrated into products including but not limited to mobile consumer electronics and related accessories
- Multi-year licensing royalties beginning with first customer shipments
- Initial agreement with Tier One for Rx technology has been expanded to include Tx technology. Expanded agreement does not include a time to market advantage for Tx technology.
- Terms of the agreement stipulate anonymity through first customer shipment
- Development and Licensing contains both invention and development milestones

## Potential Benefits



- Accelerates commercial development



- If successful, would provide a significant method of entry for WattUp wire-free charging



- Deal provides for collaborative engagement with router and accessory manufacturers



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# REGULATORY FOCUS

Commitment, along with partners, to safety and regulatory compliance

## TECHNOLOGY

- Transmits over same standard unlicensed ISM bands
- Transmitters distribute power over multiple antennas, each antenna sends fraction of total delivered power
- Receiving devices will have multiple antennas, reducing power density per antenna to nominal levels

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## REQUIRED INDUSTRY CERTIFICATIONS

- UL/CE
- FCC Part 15 and Part 18
- California Energy Commission (CEC)



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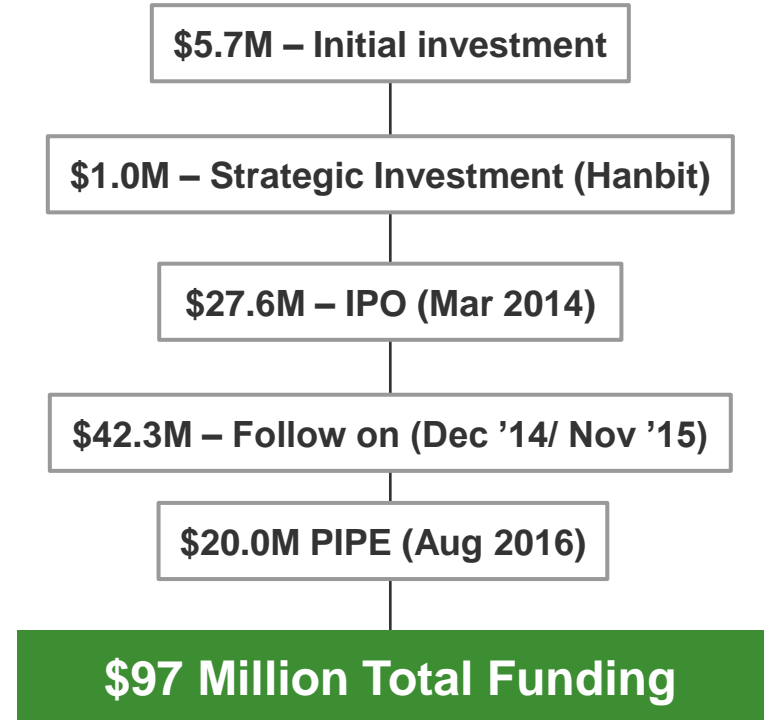
## PARTNERS

- We have engaged leading testing firms to create a well-defined path for regulatory testing
  - Underwriters Laboratories
  - BACL
  - Intertek
- Working directly with our partners in support of their regulatory efforts
- First regulatory approvals will be leveraged across the customer base



# BALANCE SHEET AT A GLANCE

June 30, 2016	(\$ in Millions)
Cash & Equivalents	\$14.2
Total Current Assets	\$15.1
Total Assets	\$17.0
Total Current Liabilities	\$4.7
Stockholders' Equity	\$12.3



# MANAGEMENT TEAM

Our foundation is a team of highly-experienced technology executives



**STEPHEN R. RIZZONE**

President, Chief Executive Officer  
& Director



**MICHAEL LEABMAN**

Chief Technology Officer  
Director & Founder



**CESAR JOHNSTON**

Senior Vice President  
of Engineering



**BRIAN SEREDA**

Chief Financial Officer



**JEFF McNEIL**

Vice President  
of Operations



**NEERAJ SAHEJPAL**

Vice President of  
Product Marketing



**KELLY BIRMINGHAM**

Vice President of  
Business Development

# INDEPENDENT BOARD MEMBERS

Our directors lend critical industry knowledge and technical expertise

## JOHN R. GAULDING

Chairman of The Board

Chairman of Compensation Committee

Member of Governance & Nominating Committee & Audit Committee

Director and Chair of Corporate Governance & Nominating Committee at Monster Worldwide, Inc. (NYSE: MWW)

Former Director and Chair of Corporate Governance & Nominating Committee at Yellow Media, Inc. (TSE: Y)

Former Director at Ortel Corp. (Nasdaq: ORTL)

Former CEO and Executive Chairman at National Insurance Group, Inc. (Nasdaq: NAIG)

## REX S. JACKSON

Independent Director

Chairman of the Audit Committee

CFO and EVP at JDS Uniphase Corporation (Nasdaq: JDSU)

Former CFO and EVP at Symyx Technologies, where he led acquisition of MDL Information Systems and subsequent merger with Accelrys

Former General Counsel and SVP at Avago Technologies

Former General Counsel and SVP at Synopsys, Inc.

## MARTIN COOPER

Independent Director

Known as the “Father of the Cell Phone”

Former Corporate Director of R&D at Motorola

Serves on advisory committees of the Federal Communications Commission and the U.S. Department of Commerce

Member of the U.S. National Academy of Engineering and a Prince of Asturias Laureate

## ROBERT GRIFFIN

Independent Director

Chairman of Governance & Audit Committee

Member of Compensation Committee & Audit Committee

Founder and CEO of Griffin International Companies

Clients include retailers such as Apple, Best Buy, Target, Walmart, Amazon and Toys”R”Us

Licensed products with Disney, Hamilton Beach, Duracell, Bass Pro Shops, and Alienware

Former VP at Best Buy



**THANK YOU**