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Executive Summary

Inventergy Global, Inc. (NASDAQ:INVT) is a Silicon Valley-based intellectual property company dedicated to identifying, acquiring and licensing the patented technologies of market-significant technology leaders. Led by IP industry pioneer and veteran Joe Beyers, the Company draws upon decades of corporate experience and market and technology expertise, as well as industry connections, to assist Fortune 500 companies in leveraging the value of their innovations to achieve greater returns. Inventergy creates value for select corporations through the monetization of their IP assets by building on a program that proved to be very successful at Hewlett Packard. Inventergy seeks to realize the appropriate ROI for these innovations. The Company represents a unique investment opportunity, positioned at the convergence of expertise, execution and assets. Inventergy has acquired key patent assets from some of the largest technology companies in the world including Huawei, Nokia and Panasonic, and now has a portfolio of more than 740 patent assets globally. Inventergy understands the challenges of leveraging IP assets and also plays a key role in shaping the future of the intellectual property industry.

Company Statistics

Ticker: INVT (NASDAQ) - Delaware

Price: \$2.10 (2/02/16)

52 Week Range: \$0.71 – \$9.40

Avg. Volume (90 day): 753,686

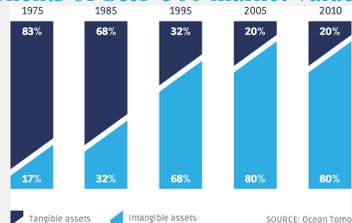
Shares Outstanding: 4.2 M

Market Cap: \$8.8 M

**Information compiled from Yahoo! Finance*

***Company effected one-for-ten reverse stock split on 12/8/15*

Components of S&P 500 market value



Company Highlights: In 2015

- **Closed a \$2.5 million preferred stock and warrants equity deal**
- **Received a settlement fee in the patent litigation with Genband US LLC – Deal #3**
- **\$4.1 million in revenue and 2 cents EPS for the quarter ended June 30, 2015**
- **Executed a \$4 million agreement for the sale of two patent families to a third party - Deal #2**
- **Concluded a 5-year, \$2 million patent license agreement with a mid-tier telecommunications technology company – Deal #1**
- **Secured up to an additional \$3 million in advances from Fortress Investment Group, LLC based on future payments from Inventergy IP licensees**
- **Launched a Mobile User Device Licensing initiative with 13 patent families consisting of 162 patents that are Standards Essential for 3G and LTE communications in end user devices**
- **Closed a \$2.15M common stock equity round**
- **Granted 10 new telecommunications patents in the US, Europe and Asia**

Investment Catalysts

Stellar Management & Board of Directors

Chief Executive Officer Joe Beyers and his team have created billions of dollars in IP licensing value and IP and technology transactions in their prior roles. Senior management is composed of industry leaders recognized for their IP and entrepreneurial expertise and deal-making skills. The team is an unparalleled “best in class” multi-disciplinary group of IP experts with a proven track record of results, and the members are well known within the industry. Key board members have connections and relationships with key stakeholders in certain target license companies. Founder Joe Beyers, former IP Chief at Hewlett-Packard, increased HP’s IP income by more than 20 times over a six-year period and developed expertise and key networks during his 34 years at the company. Beyers is well known and highly regarded throughout the IP world for his accomplishments. He has led equity investments, acquisitions and divestitures totaling more than \$2 billion in value. The management team and board include many former CEOs and VPs who have worked at large companies such as Microsoft, IBM, AMD, Cisco Systems, Apple and others.

The Intellectual Property Market Opportunity

Ocean Tomo reports that in 2010, 80% of the value of most companies resided in their Intellectual Property. In fact, this intangible asset increased in value from 17% in 1975 to 80% in 2010. The IP business is an active market that is undergoing a major transformation and provides considerable growth opportunities. Many companies need a trusted partner to help them maximize the value of their R&D investments and the IP assets they produce. Inventergy’s holistic approach and collaborative business model is believed by management to have the potential to become the industry standard in IP monetization processes. Inventergy identifies IP asset opportunities within companies that may no longer be strategically important to them, but may be critical to others. They assist those companies that possess valuable assets but lack the skill set or expertise to effectively obtain good value for their IP. Inventergy knows that innovation is key to the global economy and the Company has deep expertise in patents, technology, licensing, and standards-based licensing, as well as patent sales & acquisitions, and has executed such deals globally.

Investment Approach & Objective

Inventergy’s professional corporate licensing approach combines experience, transparency and a strong commitment to high ethical standards. Inventergy partners with industry leaders in key technology areas with significantly untapped, high-quality IP assets, nurtured by those leaders’ internal professional IP operations. Inventergy enables companies to obtain more value for their IP assets, beyond that created from product or service revenue or internal IP monetization efforts

Management

Joe Beyers, Founder, Chairman & CEO

Beyers is a corporate leader with an inventor's soul. He is experienced in key business disciplines including IP, law, M&A and technology. The IP Chief of HP for 34 years, he increased IP income by more than 20x over a six-year period. He led planning & strategy, and ran patent, standards, technology and brand licensing for all of HP. Moreover, he was inventor of the world's first 32-bit computer chip and started seven software businesses in HP. He led HP's \$600M/yr Internet Business Unit as well as equity investments, acquisitions and divestitures – over \$2B in total value. He spun off technology from HP and started eight companies in the last four years, and is also founder, CEO or chairman of four IP-centric start-ups. Beyers is recognized as an industry leader in corporate IP and a contributing author to two IP books.

Jon Rortveit, SVP, IP Acquisitions and Licensing

Jon contributes a wealth of expertise and experience in leveraging IP assets to turn startups into financially strong corporations. He is the former CEO of Tynax Inc., where he led a global patent broker and technology trading exchange for over eight years. He grew Tynax from a pre-revenue Silicon Valley startup into a profitable global organization.

Anna Johns, VP, IP Licensing

Anna is the former Director of Patent Licensing and Commercialization at Ericson, where she was responsible for all North American IP licensing activities and completed over \$200M in transactions. She served as Senior Manager of Patent Licensing for Nokia and founded Nokia's WLAN patent licensing program. Anna began career in IP as a patent litigation attorney.

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Unique Strategy

Inventergy seeks to build relationships based on trust, transparency and shared opportunity. The Company is creative about licensing structures to match licensee needs, delivering greater value for all participants. The Company engages with potential licensees on multiple levels, exploring legal, financial and branding concerns. It makes realistic, objective, long-term assessments and valuations of IP portfolios, key components of Inventergy's overall strategy. Inventergy aims for superior value within reasonable timeframes at manageable levels of risk. The Company strives for the right balance between high total expected value and moderate assertion cost and time and risk, as opposed to either low aggression or high aggression approaches to IP that can have higher assertion costs, longer time to revenue generation or lower revenues.

Inventergy plans to acquire additional IP portfolios through strategic relationships with industry leading companies. The emphasis is on strong patents held by leading companies that lack expertise in IP monetization and/or who may be either moving out of markets or have IP in excess of their operational needs. Inventergy's flexible business model has developed over decades, emphasizing 'multiple ways to win,' rather than 'one size fits all.' Inventergy's strategy employs three basic pillars:

- Execution: A corporate licensing style that provides good value but at a reasonable level of risk, and also preserves the brand value of the original asset owner
- Acquisition: Partnering on a repeated basis with a small number of significant industry-leading companies; this typically results in better assets and better terms
- Funding: Based upon a flexible, shared risk model that shortens execution time and provides potentially greater value to all parties; this model uses reliable third party funding sources from organizations that are IP-savvy

Current Patent Portfolios and Licensing Programs



Inventergy has a portfolio of nearly 740 patent assets globally. It has acquired significant portfolios from Huawei, Panasonic and, most recently, Nokia.

- These three portfolios are synergistic and value accretive, forming the basis of Inventergy's licensing programs, and cover large, global market segments.
- Inventergy's existing active licensing programs include:
 - IMS/VOIP equipment companies
 - 3G/LTE user equipment companies
 - Mobile broadband infrastructure equipment companies

Within these market segments, Inventergy is currently engaged with a number of companies and is building a strong deal pipeline. The Company has already seen the first multi-million dollar deal close.

Inventergy launched its Mobile User Device Licensing initiative with at least 32 mobile broadband patent families consisting of nearly 320 patents having claims directed to mobile user devices such as mobile phones, tablets, PCs, modems and mobile hotspots. This includes at least 13 patent families with at least 162 patents that are Standards Essential for 3G and LTE communications functionality in end user devices. For mobile handsets alone, IDC projects that there will be over 1 billion units shipped in 2015 and nearly 10 billion cumulatively over the next five years.