



Maximizing the Value of Your Intellectual Property

February 2017

NASDAQ: INVT

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Inventergy Global, Inc. (NASDAQ:INVT)

Inventergy is a leading intellectual property monetization company with two diversified business models

#1. Identify, acquire and license patented technologies from major technology companies.

- New Partnership with Fortress

#2. Secure partnership with small companies to license or sell their patents, technology or business.

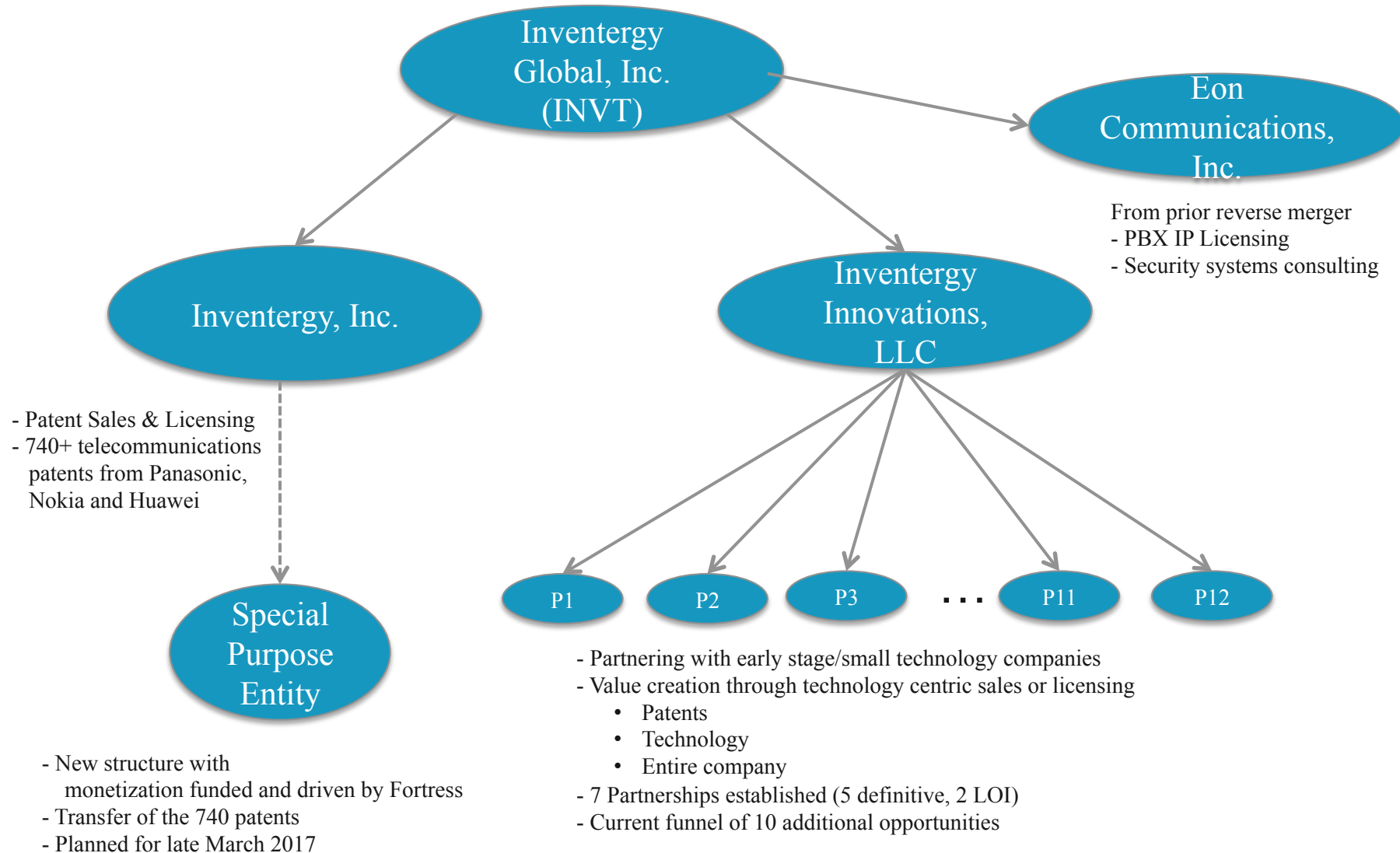
- 7 New Partnerships

#3. Stellar, world class Management team

Symbol	INVT
Exchange:	NASDAQ
Price (2/7/17):	\$0.57
Market Capitalization:	\$6.56 M
52-Week Range:	\$0.39 - \$3.30
Avg. Volume (90 day):	438,758
Common Shares Outstanding	11.5 M
Public Float (Shares)	10.8 M
Corporate Headquarters:	Campbell, California

Information compiled from Yahoo! Finance and other trusted sources

Inventergy Global, Inc. Corporate Structure



Inventergy, Inc.

Inventergy, Inc. Patent Portfolio

Inventergy, Inc. has 740 patents acquired from three major companies



HQ: Shantou, China
2013 Revs: ~\$35B⁽¹⁾

198 patents in fixed and mobile communications focused on IMS

- \$4.7BN⁽²⁾ spent on R&D generally, 140k R&D focused employees.
- Serves 45 of the 50 largest telecom operators in 140+ countries.
- Inventergy first strategic client for portfolio of important IP in mobile communications.



HQ: Kadoma, Japan
Market Cap: ~\$28B
LTM Revs: ~\$75B

443 patents in Mobile Broadband (3G-4G) Technologies

- Panasonic is a global leader in telecommunications and consumer electronics.
- Panasonic was an early innovator in the mobile broadband space, and a major supplier to NTT as Japan built out the first 3G networks.



HQ: Espoo, Finland
Market Cap: ~\$28B
LTM Revs: ~\$17B

99 patents in fixed and mobile communication focused on IMS

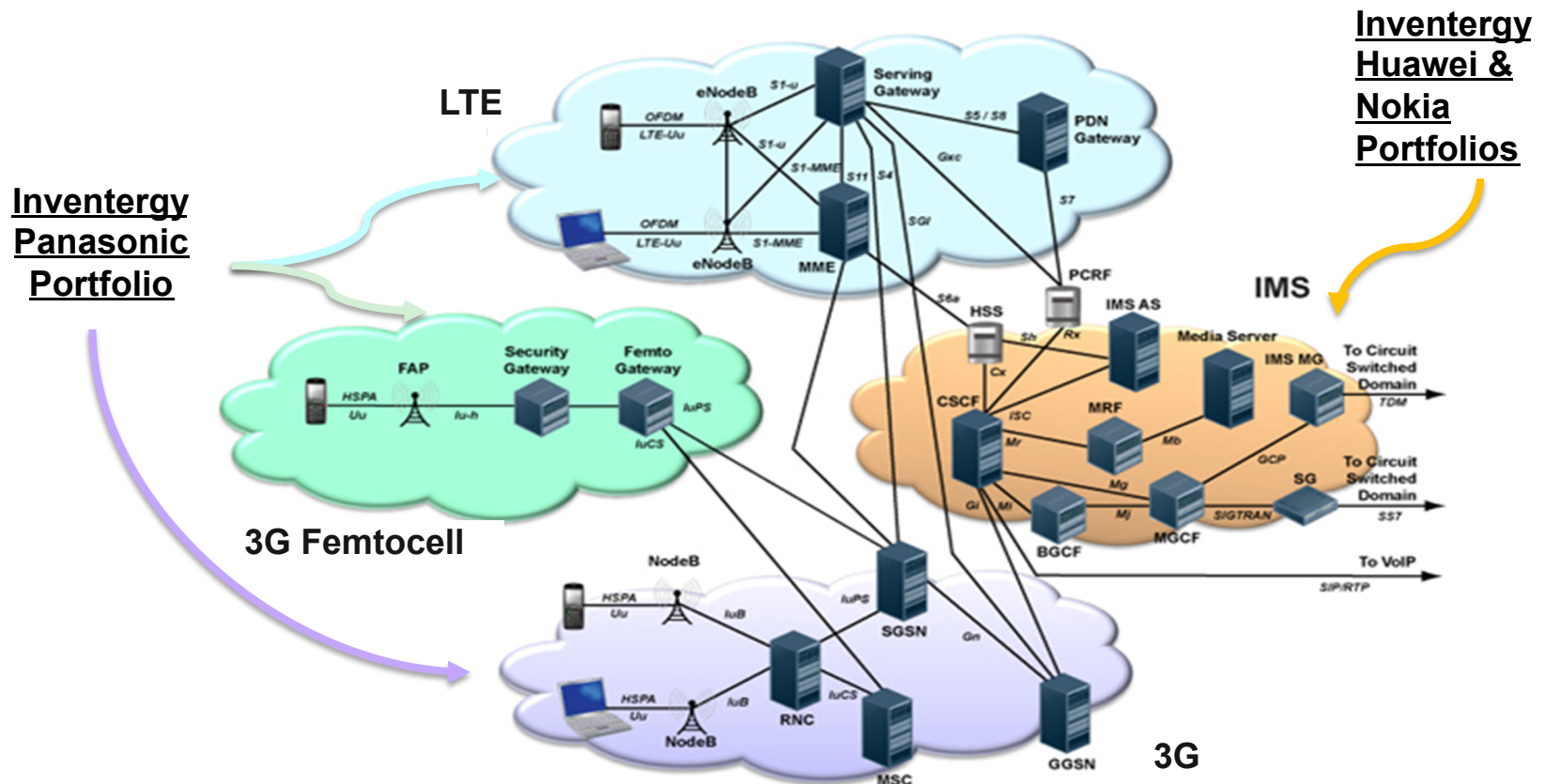
- NOKIA is a well recognized leader in the telecommunications industry.
- NOKIA patent assets are highly regarded and have generated billions of dollars in licensing income for NOKIA. (Latest, over \$2BN from Microsoft as part of the sale of the handset business.

Note: Market statistics for Panasonic and Nokia in USD (historical spot conversion) as of market close on 7/15/14 per Capital IQ

(1) Source: Huawei Investment and Holding Co., Ltd. Appendix to 2013 Annual Report. Historical spot rate conversion as of 12/31/13 per Bloomberg of .1651 CNY-USD

(2) Source: WSJ, Jul 1, 2013

Inventergy, Inc. Telecommunications Technology



- Chart notes areas of general technology applicability for current Inventergy patent portfolios.
- The claims of each patent determine actual legal coverage.

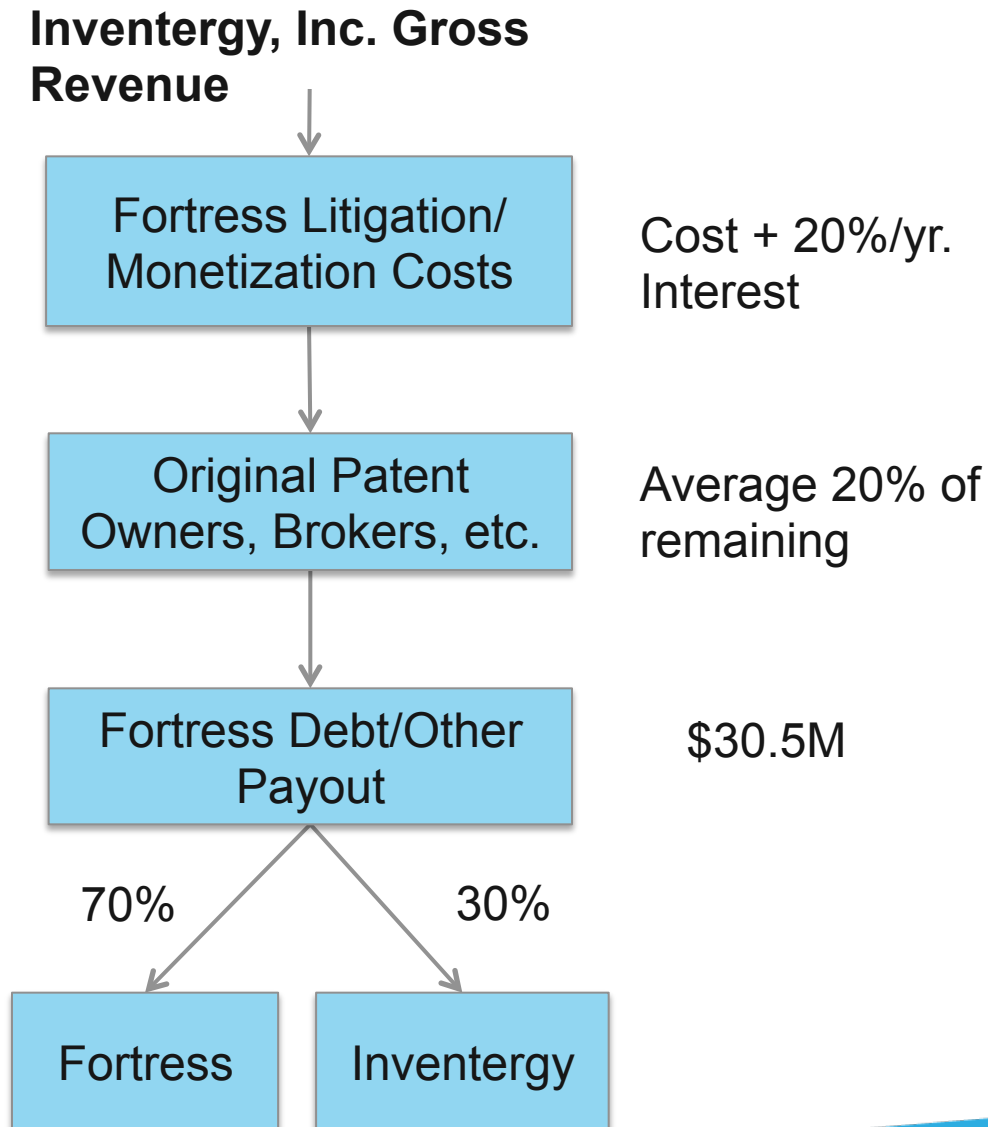
Mobile User Device Initiative (one market segment example)

- **Inventergy has at least 42 mobile broadband patent families consisting of nearly 328 patents with claims directed to mobile end user devices, such as mobile phones, tablets, PCs, modems and mobile hotspots.**
- **Of these, at least 11 patent families consisting of at least 124 patents contain Standards Essential Patents (SEPs) covering 3G and LTE communications functionality in end user devices.**
- **According to IDC, over 1 billion mobile handsets will be shipped worldwide in 2015 and nearly 10 billion cumulatively over the next five years.**
- **Inventergy has offered a standard license for SEPs as well as an option to license the entire mobile broadband portfolio.**
- **These patents are part of the 443 patent asset portfolio purchased from Panasonic - which also covers the mobile infrastructure market segment.**

Restructuring of the Inventergy Inc. Patent Business

- **Historically utilized debt financing for patent acquisitions and equity financing to fund operations.**
 - **Fortress (a \$70 B investment fund) is the current major debt holder.**
- **Acquired portfolios apply to large market segments, have broad international coverage and are standards related and non-standards related assets.**
- **Closed approx. \$8M in patent transactions, but only with Tier 2 companies.**
 - **Industry has shifted to where litigation is more critical to obtain proper value.**
 - **Cost of capital very expensive for Inventergy to launch large litigations.**
- **In December 2016, Inventergy completed a restructuring deal with Fortress.**
 - **Monetization program funded and driven by Fortress.**
 - **Inventergy will have debt and expense relief.**
 - **Inventergy will receive a share of the net revenue.**

Approximate License/Sales Revenue Distribution



Gross Revenue	Estimated Inventergy Value*
\$0 to approx. \$44M	Elimination of \$23M in Debt & \$1.3M/qtr. in expenses
At \$100M -example only	\$11M*
At \$200M -example only	\$30M*
At \$300M -example only	\$50M*

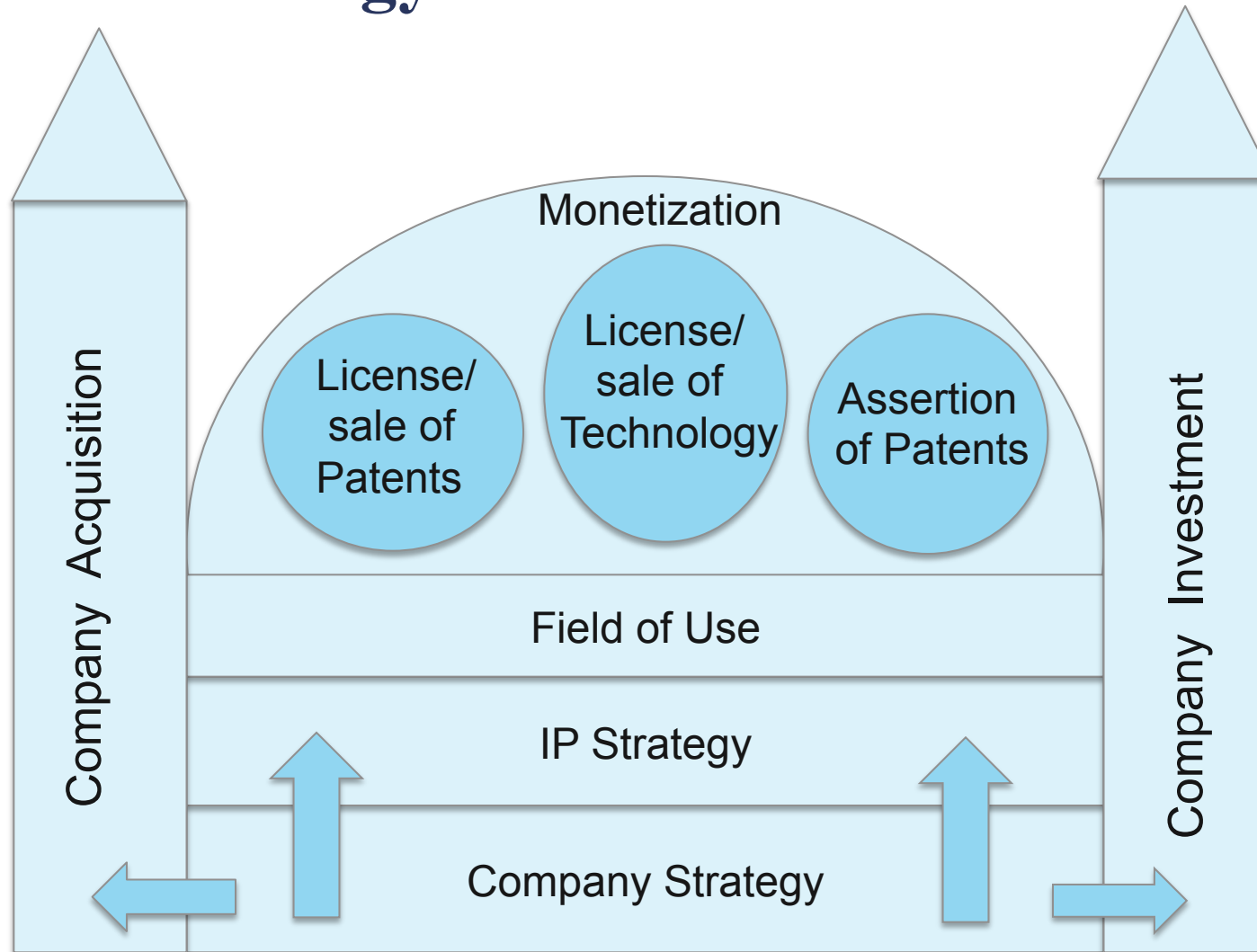
*** Inventergy estimate only - not from Fortress**

Inventergy Innovations

Inventergy Innovations Business Strategy

- **Partner with companies to obtain exclusive rights to license or sell their patents, technology or entire company.**
- **Drive forward their value creation model with the intent to obtain first revenue in 12 - 18 months.**
- **Pay a small to modest upfront/quarterly fee and obtain a significant portion of the net revenue of the license or sales transactions.**
- **To date, we have completed 7 partnerships (5 definitive agreements and 2 LOIs) and have a full pipeline of additional opportunities.**
- **Target to have 12 to 15 active partnerships in the next year.**

Inventergy Innovations Value-Add



Inventergy Innovations – Partner Company Update



Surface Plane Magnetic (SPM) Technology™

Power and Data **flows** along the **SURFACE OF THINGS**



Pioneer and Innovator in the
IoT and GPS Wearable
Technology Industry



#1. Pabellon Power Inc.

Magnetics technology that enables connector-less, wireless power and data transfer to mobile electronic devices and lighting and the ability to sense presence or disturbances in the magnetics. This technology offers significantly lower cost solutions for smart phones, watches, fitness bands and wearable's by facilitating design flexibility through miniaturization.

Power/data/sensing follow the surface of things desks, walls, floors, clothing



Paellon Power Market Opportunity



MarketsandMarkets reports that the wireless-power-transmission market will reach \$17B/year by 2020 - a 60%/year growth rate. This is only one of several addressable markets.

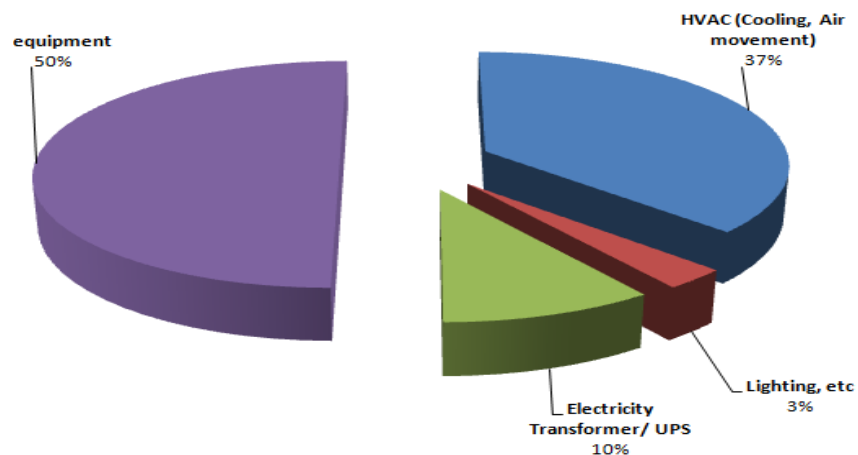
Filed additional patents, initiated a Proof of Concept project with a F100 company and are engaged with top companies in the wearables and automotive markets.

#2. Lopoco Inc.

Designs and manufactures ultra efficient green-tech servers that uses 75% less energy and 50% less space than conventional servers without sacrificing performance. Lopoco servers are built on proven, available technology without costly custom chips and non-conforming form factors. By lowering HVAC requirements of server installations, Lopoco offers significant cost savings.



Sources of data center energy consumption



Source: EYP Missions Critical Facilities Inc., New York

Lopoco Market Opportunity



Large data centers (which according to IDC is a \$60B/year market) spend nearly \$7B/year on electricity.

Solidified the Lopoco IP position - now engaging the top 6 server companies and the top 5 companies with private/custom data centers.

#3. GTX Corp.

GTX provides technology to remotely configure tracking and location devices including smartphones and GPS products that are in use today and is expected to be even more heavily deployed in the future as locations based services and the wearable market grow.



GTX Corp Market Opportunity



Over 120 companies in the GPS Tracking and Fleet Management markets have been identified who we believe may have interest in the GTX IP. Information and license proposals have been sent to half of them to date.

#4. ProntoBux Inc.

Groundbreaking financial technology (FinTech) company that employs unique patented technology to provide customers with enhanced capabilities in their use of Direct Carrier Billing (DCB), whereby a customer's purchase is billed directly to their mobile carrier. Direct carrier billing is a current choice of payment on many online stores such as Google Play, WindowsPhone Store and many more.



Direct Carrier Billing



ProntoBux Market Opportunity



The global direct carrier billing market is expected to reach \$24.7B/year in 2019 based on a study from Ovum Research. Direct carrier billing is a current choice of payment on many online stores such as Google Play, WindowsPhone Store and many more.

We have enhanced the payment "app" and are now approaching the top stakeholders in this industry.

#5. Soliddd Inc.

Soliddd a company with core technology and expertise that enable high quality 3D images without the need for special viewing glasses for consumers and industrial signage, 3D VR (virtual reality) imagery and active lenses for consumer eyewear.



Solid Market Opportunity



RICOH
imagine. change.



brother.
at your side



MarketsandMarkets forecasts the 3D imaging market to grow from \$4.9B/year in 2015 to \$16.6B/year in 2020. North America is currently the largest market, while Europe and Asia-Pacific are expected to become increasingly important in the future.

Discussions are now underway with one of the top 3 companies in this industry.

#6. IOTA Computing Inc. - LOI

(“IOTA”), a groundbreaking technology company that has implemented a unique patented Internet of Things (“IoT”) Architecture that provides key capabilities to connect objects to the Internet. By providing an integrated platform, IOTA’s technology makes it easy to turn any standard device or appliance into an intelligent object enabling the next generation of smart grid, home automation, telemedicine, industrial and consumer devices.



IOTA Computing Market Opportunity



Intel stated that 15B devices were already connected to the internet in 2015 and IHS Markit forecasts that the IoT market will grow to over 30B devices in 2020.

We believe that IOTA's IP and technology will be of key interest to the top 4 market stakeholders. Finishing the definitive agreement and developing an execution plan.

#7. Approach Me - LOI

Innovative location based technology that adds new dimensionality, and security to enable mobile application user's enhanced capabilities in solving the deficiencies of conventional map-based navigation systems, including photo location-based applications that lets you save, find and share your location by simply snapping a photo.



Approach Me Market Opportunity



Research and Markets estimates the global market for location-based services (LBS) is forecasted to grow to \$34.8B/year in 2020.

Approach Me has at least 4 distinct market sectors that provide license or sales opportunities. We are developing the plans and completing the definitive agreement.

The Team

Joe Beyers - Founder, Chairman and CEO

Technologist / Inventor

- Patents on desktop operating systems
- Inventor of the world's first commercial 32-bit computer chip

Global Executive

- In 34 years at HP, started seven software businesses
- Led HP's \$600M/yr Internet Business Unit
- Executed multi-billion dollar deals, conducting one-on-one negotiations with Bill Gates, Larry Ellison, Paul Otellini, and others

M&A and Strategy Expertise

- Led over \$2B in equity investments, acquisitions and divestitures
- Responsible for HP's Planning & Strategy

Intellectual Property

- Ran patent, standards, technology and brand licensing for all of HP
- Recognized as an industry leader in corporate IP
- Contributing author to two books on IP

Entrepreneurial Experience

- Founder and board member of Allied Security Trust (AST) with 25 member companies offering access to IP VP at Taligent –Apple, HP and IBM joint venture
- Spun off technology from HP and started eight companies in his last four years
- Founder, CEO or Chairman of four IP-centric start-ups

Featured in IAM, a Leading IP Publication

Issue 50 November/December 2011

Intellectual Asset Management Magazine
www.iam-magazine.com

The IP Media Group 

iam

Reputation blunders that damaged HP and Yahoo!

How the Nortel auction changed everything

The obstacles on the path to IP's promised land

Why your business suffers when women walk out

Patent opportunities for savvy VCs identified



Joe Beyers, HP's director of licensing, on the front cover of issue 13

The players

As we hit 50, we name the individuals, companies and institutions that have framed the IAM years

Inventergy Innovations, LLC

Ken Cannizzaro – Co-Founder, President

- **Technologist**
 - Industry's first real time Unix operating system
 - Industry's first Unix Notebook computer
- **Business Manager & Entrepreneur**
 - Business executive and intellectual property professional
 - Founding member multiple - software /hardware /service companies
 - Former HP Managing Director - Intellectual Property
- **M&A and business planning – 10 years**
 - Led equity investments
 - Technology & IP transfers, acquisitions and divestitures
- **Intellectual Property – 15 years**
 - Intellectual property strategies, patent, standards, technology & brand licensing for industry leading multinational firms to venture-financed startups
 - Intellectual property experience in creation of hundreds of millions of dollars in transactional experience.
- **Company creation/start-up experience**
 - Founding member of Massachusetts Computer Inc.
 - Founding member of Tadpole Technology
 - Founded Technology Services
 - CEO of e*star
 - Co-founded Danzante Destination Eco-Resort (Baja Mexico)
 - Founding member of IPVALUE Management



Cliff Loeb – Director, Business Development



- **Technologist – 20+ years**
 - Technology evaluation and analysis for Inventergy Global
 - European Technical Evangelist – HP Itanium Architecture and Systems
 - R&D Development and Management of HP Workstation and Servers
 - R&D development of computer processor, cache and memory systems
- **Business Analysis and Planning – 10 years**
 - Director of Business Analysis, Inventergy Global, Including all aspects of market and patent portfolio valuations.
 - Led HP Partner development for HP's Linux efforts
- **Intellectual Property – 10 years**
 - Portfolio Analysis, Maintenance and Prosecution at Inventergy Global
 - Former Managing Director of IP analysis team at HP
 - Former Managing Director of HP's Standards Licensing team– developed maintained \$100M+ annual licensing revenues
 - HP Board Member to the Blu-ray Disc Association (2006-2013); Founding company member of One-Blue Blu-ray patent pool.
- **Company creation/start-up experience**
 - Employee #7 at Inventergy Global - Director of Business Intelligence
 - Principle of Aspenview LLC, IP Analytics LLC and Data Sherpa LLC
 - Former Co-owner Arfy's LLC

An Executive Team Recognized for IP/Entrepreneurial Expertise

John Niedermaier
Chief Financial Officer

- CFO of public and private companies.
- More than 30 years of extensive financial and operational experience, including strategic and business planning, IPO readiness/preparation, SEC reporting, SOX compliance, debt and equity financings, M&A transactions and post-closing integrations



Molly McAuliffe
VP, Operations

- Operations & Finance
- Marketing & Communications



Eugene Shteyn
IP Strategy Consultant

- IP Licensing Professional and Educator
- IP Innovation Expert and Strategist
- Lecturer and Adjunct Professor at Stanford University
- Director of Licensing (former) at Hewlett Packard Co.



Marc Schuyler
IP Transaction Attorney
Consultant

- Schuyler Law Group -Intellectual Property and IP Transaction Attorney
- Hewlett Packard Managing Counsel / Director
- Intellectual Property, litigation and patent prosecution attorney for Bruggemann & Clark

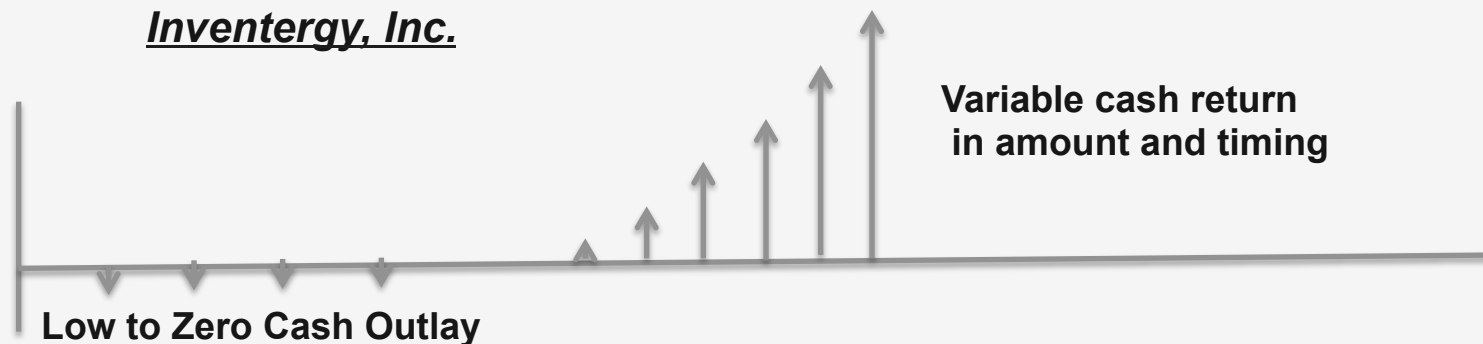


Inventergy Global, Inc. Cap Table - Feb 1, 2017 (approx.)

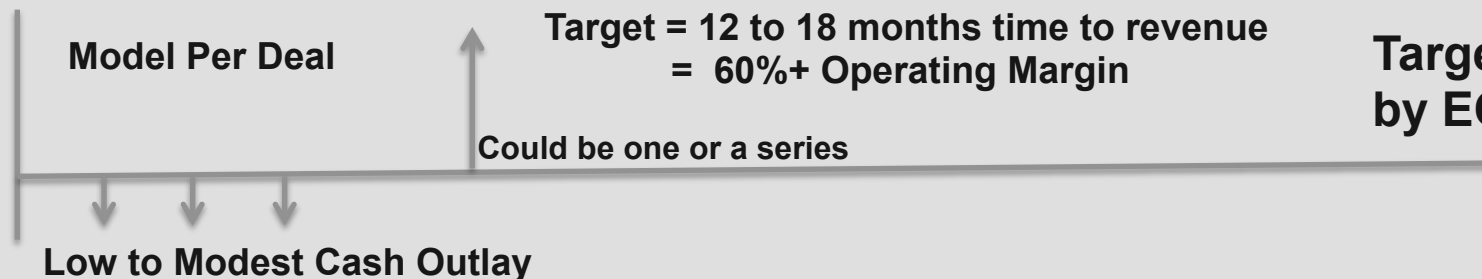
Type	Shares	Common Equiv.
Common Stock outstanding - Public Float 10.8M	11.5M	
Warrants - Strike Price \$0.60 to \$2.03 - Average \$1.27 (90% are at or above \$1.00)	11.6M	
Options - Strike Price \$1.41 to \$3.10 - Average \$2.77	0.5M	
Preferred Series D (\$0.4M investment) - Converts at \$1.98/share - Redeemable at \$0.6M	369 shares	0.2M
Preferred Series E (\$3M investment) - Converts at \$2.01/share or 35% discount to market after March 8, 2017 - minimum of \$0.25/share - Redeemable for \$5.1M	3000 shares	1.5M or TBD or 0 (If Redeemed)

Inventergy Global, Inc. Financial Model

Inventergy, Inc.

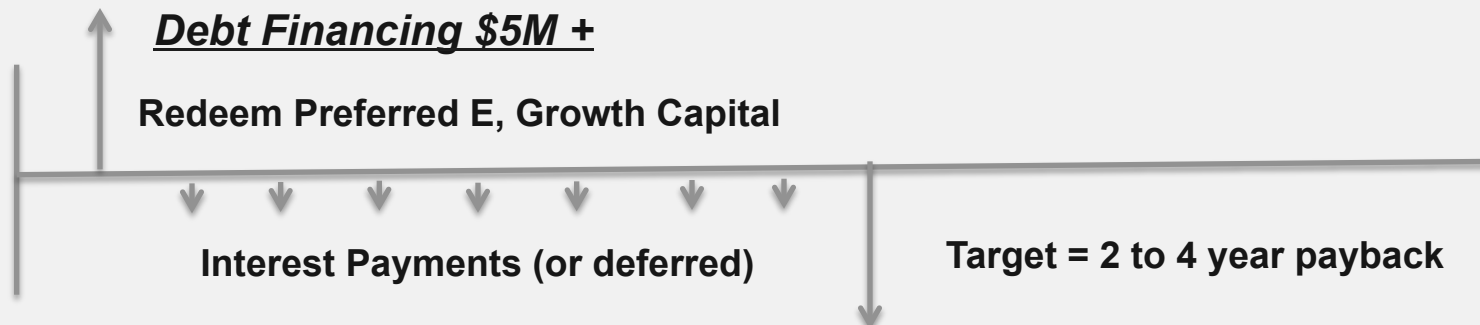


Inventergy Innovations, LLC



7 deals initiated
Target 12 to 16
by EOY

Debt Financing \$5M +



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