

# NetSol Technologies Reports Second Quarter Fiscal Year 2009 Financial Results

EMERYVILLE, CA -- (MARKET WIRE) -- 02/13/09 -- NetSol Technologies Inc. "NetSol" (NASDAQ: NTWK) (NASDAQ DUBAI: NTWK), a U.S. corporation providing global business services and enterprise application solutions to private and public sector organizations worldwide, today announced second quarter financial results for fiscal year 2009, for the period ended December 31, 2008.

#### First Half Fiscal 2009 Results

- -- Revenues totaled \$14.6 million, down 15% six months year-to-date
  - -- Service fees totaled \$8.3 million year-to-date
  - -- License fees totaled \$3.2 million year-to-date
  - -- Maintenance fees totaled \$3.1 million year-to-date
- -- Year-to-date GAAP net loss of \$2.2 million, or a loss of \$0.08 per fully diluted share, compared to GAAP net income of \$1.3 million, or \$0.05 per fully diluted share, in the year ago period
- -- Year-to-date EBITDA of \$0.4 million, or \$0.02 per diluted share, versus EBITDA of \$3.3 million, or \$0.14 per diluted share, in the year ago period.

Najeeb Ghauri, NetSol Technologies chairman and chief executive officer, commented, "Our fiscal second quarter 2009 was highlighted by a strategic evolution and expansion of our global business service offerings around our core areas of excellence in order to better position NetSol to navigate the historic deceleration in the global economic environment. The decline in year-over-year financial results was primarily a result of the lengthening, or delay, of purchasing decisions for high value software licenses and business services, related to the global economic slowdown. In response to the dramatic pullback within the global economy, we have taken steps to implement a range of streamlining and cost efficiency measures aimed at better aligning our resources to current business conditions.

"Strategically, our expansion into the vibrant and global SAP practice area through the acquisition of Ciena Solutions marked another major milestone in our long-term strategy and provides an entrée into one of the largest markets for information technology solutions and services within the industry. Our new U.S. based SAP Services Practice reflects the latest

step forward in our expansion plans in the North American market. To adapt our execution to shifting end market conditions, we are also focusing on leveraging joint venture activities with international partners seeking to leverage our high quality, low cost offshore development capabilities as well as our CMMI Maturity Level 5 center of excellence. These potential joint venture opportunities would offer NetSol high quality recurring revenue streams, increased visibility, and long-term customer relationships. Furthermore, we are expanding our efforts in what we see as more recession resistant market segments where NetSol has areas of expertise such as global BestShoring IT solutions, business process outsourcing and hospital software management systems.

"Subsequent to the end of the quarter, the Company signed a letter of intent to acquire a majority stake in ID Interactive, a private U.K. based company, in a proposed transaction aimed at extending NetSol's software development capabilities into leading edge mobile technology and multimedia content delivery. Overall, as we navigate these historic market conditions, we believe that the long-term need for our IT software and services remains intact and the strategic adaptations we are making today will help better position NetSol to outperform once market conditions improve," concluded Mr. Ghauri.

NetSol reported consolidated revenues of \$5.3 million for the second quarter of fiscal year 2009, representing a 37% decrease as compared to the \$8.4 million in revenues reported for the same period a year ago. Consolidated gross profit for the second quarter was approximately \$1.4 million, or 27% of total revenues.

U.S. GAAP (Generally Accepted Accounting Principles) net loss for the second quarter of fiscal year 2009 was approximately \$3.3 million, or a loss of \$0.12 per diluted share, which compares to GAAP net income of \$0.4 million or \$0.02 per diluted share, in the same period of fiscal year 2008. NetSol reported an EBITDA loss of \$1.9 million, or a loss of \$0.07 per diluted share, for the second quarter of fiscal year 2009 compared to EBITDA of \$1.4 million, or \$0.05 per diluted share, in the year ago period.

EBITDA is defined as earnings before interest, taxes, depreciation and amortization. The Company uses EBITDA as a measure of the Company's operating trends. Investors are cautioned that EBITDA is not a measure of liquidity or of financial performance under Generally Accepted Accounting Principles (GAAP). The EBITDA numbers presented may not be comparable to similarly titled measures reported by other companies. EBITDA, while providing useful information, should not be considered in isolation or as an alternative to net income or cash flows as determined under GAAP. Consistent with the SEC Regulation G, the non-GAAP measures in this press release have been reconciled to the nearest GAAP measure, and this reconciliation is located under the financial table heading "Reconciliation to GAAP."

#### **Business Highlights**

- -- Invested in North American infrastructure, branding and market development building on the relocation of NetSol's global headquarters to the San Francisco Bay area, supporting future growth in the world's largest market for software and IT services.
- -- NetSol acquires Ciena Solutions LLC bringing SAP Consulting Services into the NetSol Solutions portfolio.

- -- SAP Solutions Practice joins the SAP® PartnerEdge(TM) program as an SAP services partner.
- -- Nissan Financial Services Australia Pty. Ltd. went live with NetSol Technologies' suite of financial products including licensing, customization and implementation of the NetSol Financial Suite (NFS) Credit Application Processing System (CAP), Contract Management System (CMS) for retail business operations and Wholesale Finance System (WFS) for wholesale finance management.
- -- NetSol was awarded a major consulting services contract with a leading commercial bank located in the United Arab Emirates to provide consultancy services in the areas of information security and quality engineering.
- -- NetSol signs Business Process Outsourcing agreement with the AJK Group to provide accounting services to the companies, trusts and foundations under the administration of AJK.
- -- Signed healthcare and public sectors projects in Pakistan.
- -- NetSol Financial Suite (NFS) of products expanded its platform to support the Alternative and Renewable Energy sector.
- -- Dan Lee named to the role of NetSol Chief Financial Officer, to further strengthen corporate team.
- -- NetSol University North America (NUNA), located at NetSol's new global headquarters, in Emeryville, California opens. The current course curriculum for 2009 includes introductory and advanced instruction in all components of the NetSol Financial Suite, including LeasePak, Contract Management System (CMS), Wholesale Finance System (WFS) and Credit Application & Processing (CAP).
- -- Annual NetSol Solutions Conference attended by more than 30 clients from around the world as the Company hosts a unique, interactive, customer forum focused on NetSol's Financial Suite product offerings, BestShoring solutions, global business services, and client delivery initiatives.

#### Conference Call & Webcast Information

Following the distribution of the fiscal second quarter 2009 financial results, NetSol will host a conference call at 11:00 a.m. ET (8:00 a.m. PT) to review the quarterly financial and operational performance. Najeeb Ghauri, NetSol Technologies chairman and chief executive officer, will host the call, which will be webcast live. The webcast and a supporting slide presentation will be made available on the investor relations section of the NetSol corporate website at <a href="www.netsoltech.com">www.netsoltech.com</a>. Telephone access to the conference call will be available in North America by dialing +1 (877) 407-0782 or internationally by dialing +1 (201) 689-8567.

An audio replay of the conference call will be available approximately two hours following the conclusion of the call and for the following 30 day period. To access the replay in North America, dial +1 (877) 660-6853 or, when calling internationally, dial +1 (201) 612-7415, using replay account code # 286 and conference ID # 311773. An archived replay of the conference webcast will also be available on the investor relations section of the NetSol corporate website at <a href="https://www.netsoltech.com">www.netsoltech.com</a>.

#### About NetSol Technologies Inc.

NetSol Technologies, Inc. (NASDAQ: NTWK) (NASDAQ DUBAI: NTWK) is a worldwide provider of global business services and enterprise application solutions. Since its inception in 1995, NetSol has used its BestShoring(TM) practices and highly experienced resources in analysis, development, quality assurance, and implementation to deliver high-quality, cost-effective solutions. Specialized by industry, these product and services offerings include credit and finance portfolio management systems, hospital/healthcare information management systems (HIMS), SAP consulting and services, custom development, systems integration, and technical services for the global Financial, Healthcare, Insurance, Energy, and Technology markets. NetSol's commitment to quality is demonstrated by its achievement of the ISO 9001, ISO 27001, and SEI (Software Engineering Institute) CMMI (Capability Maturity Model) Maturity Level 5 assessments, a distinction shared by fewer than 100 companies worldwide. NetSol Technologies' clients include Fortune 500 manufacturers, global automakers, financial institutions, utilities, technology providers, and government agencies. Headquartered in Emeryville, California, NetSol Technologies has operations and offices in Adelaide, Dubai, Beijing, Bangkok, Lahore, and London.

To learn more about NetSol Technologies, Inc., visit <a href="www.netsoltech.com">www.netsoltech.com</a>.

To join the NetSol Technologies, Inc. email communications list, visit: <a href="http://www.b2i.us/irpass.asp?BzID=897&to=ea&s=0">http://www.b2i.us/irpass.asp?BzID=897&to=ea&s=0</a>.

#### Forward-Looking Statements

This press release may contain forward-looking statements relating to the development of the Company's products and services and future operation results, including statements regarding the Company that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. The words "believe," "expect," "anticipate," "intend," variations of such words, and similar expressions, identify forward-looking statements, but their absence does not mean that the statement is not forward-looking. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Factors that could affect the Company's actual results include the progress and costs of the development of products and services and the timing of the market acceptance.

#### Financial Tables Follow

NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

		For the Three Months Ended December 31, 2007				For the Six Months			
						Ended December 31,			
						2007	2007		
	2008		(	(Restated)		2008	(Restated)		
Net Revenues:									
License fees	\$	647 <b>,</b> 979	\$	2,866,807	\$	3,177,787	\$	4,770,359	
Maintenance fees		1,513,293		1,490,376		3,107,027		3,073,796	
Services		3,109,737		4,049,287		8,287,162		9,215,552	

Total revenues	5,271,009	8,406,470	14,571,976	17,059,707
Cost of revenues				
Salaries and				. ====
consultants	2,382,877	2,400,991	5,023,590	4,722,021
Travel Repairs and	226,964	311,329	712,900	578 <b>,</b> 157
maintenance	102,235	119,032	208,900	233,186
Insurance	59,073	85,110	91,912	123,755
Depreciation and		,	, .	, ,
amortization	532,429	271 <b>,</b> 729	1,083,754	530,636
Other	540,146	431,609	1,291,214	819,500
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Total cost of sales	3,843,724	3,619,800	8,412,270	7,007,255
54105				
Gross profit	1,427,285	4,786,670	6,159,706	10,052,452
Operating expenses:				
Selling and				
marketing	880,846	1,086,729	1,850,364	1,919,222
Depreciation and amortization	494,834	479,904	975,042	944,551
Bad debt expense	648,470	479 <b>,</b> 904 838	648,470	3,277
Salaries and wages	944,520	815 <b>,</b> 771	1,923,774	1,723,650
Professional	,	<b>,</b>	_,,,,,	_,,
services,				
including				
non-cash .				
compensation	312,940	129,539	619,826	299,001
General and adminstrative	962,711	826,033	1,830,828	1,495,194
administrative				
Total operating				
expenses	4,244,321	3,338,814	7,848,304	6,384,895
Income from				
operations	(2.817.036)	1,447,856	(1,688,598)	3,667,557
Other income and	(2,01,,000)	1,111,000	(1,000,000)	3,337,337
(expenses):				
Gain (loss) on				
sale of assets	(14,960)	70		
Interest expense		(189,142)		
Interest income Transaction gain	40,895	41,575	68,836	75 <b>,</b> 438
(loss) on foreign				
currency	(195,030)	145,325	1,812,852	201,311
Other income and	. , ,	,	, , ,	,
(expenses)	132,986	3 <b>,</b> 952	32,140	59 <b>,</b> 913
motol ather				
Total other income				
(expenses)	(332 - 687)	1.780	1,232,660	(118 437
(0112011000)				
et income (loss)				
before minority				
interest in				
subsidiary	(3,149,723)	1,449,636	(455 <b>,</b> 938)	3,549,120
inority interest				
in subsidiary - restated	132 0621	(077 2/0)	(1,661,823)	(2 120 256
restated Income taxes	(50,855)	1,483	(1,661,823)	
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Net income (loss) Dividend required for preferred	(3,232,640)	473,871	(2,175,798)	1,388,806
stockholders	(33,876)	(40,368)	(67,752)	(111,525)
Net income (loss) applicable to common shareholders Other comprehensive income (loss): Translation adjustment -	(3,266,516)	433,503	(2,243,550)	1,277,281
restated	(962,258)	(538,248)	(3,857,568)	(431,333)
Comprehensive income (loss)	\$ (4,228,774)	\$ (104,745)	\$ (6,101,118)	· ·
Net income (loss) per share:				
Basic			\$ (0.08)	
Diluted		\$ 0.02	\$ (0.08)	\$ 0.05
Weighted average number of shares outstanding				
Basic	26,525,259 =======		26,416,217	
Diluted	27,417,262		27,308,220	

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	December 31, 2008 (Unaudited)	2008
ASSETS		
Current assets:		
Cash and cash equivalents Certificates of deposit	\$ 5,416,302 100,859	\$ 6,275,238
Restricted cash Accounts receivable, net of allowance	5,000,000	-
for doubtful accounts Revenues in excess of billings Other current assets	12,360,726 8,381,596 2,252,715	
Total current assets Property and equipment, net of accumulated	33,512,198	30,723,575
<pre>depreciation Other assets, non current Intangibles:</pre>	9,768,890 516,406	
Product licenses, renewals, enhancements, copyrights, trademarks, and tradenames, net Customer lists, net Goodwill	10,888,876 1,726,637 9,439,285	1,732,761

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Total intangibles	22,054,798	22,009,902
Total assets	\$ 65,852,292	
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued expenses Current portion of loans and obligations	\$ 3,465,444	\$ 4,116,659
under capitalized leases	6,090,445	2,280,110
Other payables - acquisitions	103,226	
Unearned revenues	3,601,261	
Due to officers	-	184,173
Dividend to preferred stockholders payable	55 <b>,</b> 065	
Loans payable, bank	2,521,480	2,932,551
Total current liabilities	15,836,921	13,686,944
Obligations under capitalized leases, less		
current maturities	1,115,474	
Convertible notes payable	5,849,306	
Long term loans; less current maturities		411,608
Total liabilities	73 337 177	14,430,859
Minority interest		7,857,969
Commitments and contingencies	0,349,427	7,037,909
Stockholders' equity:		
Preferred stock, 5,000,000 shares		
authorized; 1,920 issued and outstanding	1,920,000	1,920,000
Common stock, \$.001 par value; 95,000,000		
shares authorized;		
26,513,987 issued and 26,285,491		
outstanding as of December 31, 2008		
25,545,482 issued and 25,525,886		
outstanding as of June 30, 2008	26,514	25 <b>,</b> 545
Additional paid-in-capital	76,898,220	74,950,286
Treasury stock (228,496 and 19,596 shares)	(396,008)	
Accumulated deficit		(33,071,702)
Stock subscription receivable	(658,904)	(600,907)
Common stock to be issued	101,665	1,048,249
Other comprehensive loss	(6,605,491)	(2, /4/, 924)
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Total stockholders' equity	35,970,743	
Total liabilities and stockholders' equity		
rotar readificates and becommenders equity	========	========

## NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

For the Six Months
Ended December 31,
2008 2007
(Restated)

Cash flows from operating activities:
 Net income (loss)

\$ (2,175,798) \$ 1,388,806

Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization Provision for uncollectible accounts Loss on sale of assets Minority interest in subsidiary Stock issued for services Fair market value of warrants and stock options granted Changes in operating assets and liabilities:	2,058,796 648,470 180,698 1,661,823 159,867	15,000 24,320
Increase in accounts receivable Increase in other current assets Decrease in accounts payable and accrued expenses	(3,563,977) 1,344,525 106,229	
Net cash provided by operating activities	510,333	2,583,642
Cash flows from investing activities: Purchases of property and equipment Sales of property and equipment Payments of acquisition payable Purchase of treasury stock Short-term investments held for sale Increase in intangible assets	(360,328) (105,040)	16,076 (879,007) -
Net cash used in investing activities Cash flows from financing activities:	(5,742,451)	(3,898,847)
Proceeds from sale of common stock Proceeds from the exercise of stock options	150,000	1,500,000
and warrants Purchase of subsidiary shares Proceeds from convertible notes payable Proceeds from bank loans Payments on bank loans Bank overdraft	520,569 (250,000) 5,849,306 3,618,590 (138,975) 130,436	
Payments on capital lease obligations & loans - net Increase in restricted cash	(259,048) (5,000,000)	(760 <b>,</b> 919)
Net cash provided by financing activities Effect of exchange rate changes in cash		5,825,214 22,936
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of period		4,532,945 4,010,164
Cash and cash equivalents, end of period	\$ 5,416,302	\$ 8,543,109

## NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES RECONCILIATION TO GAAP (Unaudited)

Three Months Six Months
Ended Ended
December 31, 2008 December 31, 2008

dividend, per GAAP Income taxes Depreciation and amortization Interest expense	\$	(3,232,640) 50,855 1,027,263 296,578	\$	(2,175,798) 58,037 2,058,796 500,470
EBITDA income	\$ ====	(1,857,944)	\$ ====	441,505
Weighted average number of shares outstanding Basic Diluted		26,525,259 26,525,259		26,416,217 27,308,220
Basic EBITDA EPS	\$	(0.07)	\$	0.02
Diluted EBITDA EPS	\$ ====	(0.07)	\$	0.02

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