

April 25, 2016



# Revolution Lighting Technologies Selected by Des Moines University for Campus LED Lighting Retrofit

## Company Provides Industry Leading LED Technologies for All Campus Buildings to Reduce Operating Expenses and Improve Light Quality for Students and Faculty

STAMFORD, CT -- (Marketwired) -- 04/25/16 -- Revolution Lighting Technologies (NASDAQ: RVLT), a leader in advanced LED lighting technology solutions, today announced that it has been selected by Des Moines University (DMU), an osteopathic medical and health sciences university in Des Moines, Iowa, for a lighting retrofit installing its T8 LED tube technology. The project includes a complete retrofit of all six campus buildings with [Revolution Lighting's T8 SEP LED tubes](#) to increase energy efficiency, decrease maintenance costs, and improve quality of light, achieving a return on investment of only 1.5 years.

"Revolution Lighting's premium quality LED solutions will allow Des Moines University to maximize our energy efficiency goals and provide superior light quality for our students," said David McNerney, director of facilities at DMU. "We look forward to continuing our efforts, capitalizing on leading technologies to become a more sustainable and energy-efficient institution, while providing a healthy learning environment."

The retrofit program will install Revolution Lighting's T8 LED tubes to reduce the energy consumption across retrofit lighting by more than 60%. This is combined with a market-leading 10-year warranty and significantly improved lamp life of 70,000 hours, compared to 20,000 hours for their fluorescent counterpart, to deliver significantly reduced maintenance and utility costs for the university. Additionally, light output across retrofit lighting for DMU is expected to improve by 66%, does not require a warm-up period, and is controllable through various types of sensors and lighting control systems. The project was secured by Larry Kirsner and L. Kirsner Enterprises, Inc., a Revolution Lighting Technologies authorized dealer.

Revolution Lighting Technologies continues to be a leader in energy efficiency within the education sector. In addition to Des Moines University, Revolution Lighting has recently secured LED lighting projects throughout public school systems within New Jersey, Connecticut and Pennsylvania.

"We are proud to work with academic institutions such as Des Moines University, providing them with Revolution Lighting's LED solutions to create a more energy-efficient and productive learning environment for its students and faculty," said Robert V. LaPenta, CEO and Chairman of Revolution Lighting. "The continued selection of Revolution Lighting's LED technology among both public and higher education systems throughout the U.S. validates

the confidence in our company as a leader to transform lighting into a source of superior energy savings, quality light and well-being."

Lighting represents upwards of 40% of the \$7 billion annual energy and utility expenses for higher education, according to a U.S. Environmental Protection Agency report. Revolution Lighting's LED lighting products offer a critical opportunity for the 4,700 U.S. colleges and universities to save \$1.7 billion annually by improving lighting efficiency more than 60%, while providing superior photometrics, eliminating UV radiation and visible lamp light depreciation to increase motivation, positively impact mental well-being, and improve concentration and productivity for students and faculty.

### ***About Revolution Lighting Technologies, Inc.***

Revolution Lighting Technologies, Inc. is a leader in the design, manufacture, marketing, and sale of LED lighting solutions focusing on the industrial, commercial and government markets in the United States, Canada, and internationally. Through advanced technology and aggressive new product development, Revolution Lighting has created an innovative, multi-brand, lighting company that offers a comprehensive advanced product platform. The company goes to market through its Seesmart brand, which designs, engineers and manufactures an extensive line of high-quality interior and exterior LED lamps and fixtures; Lighting Integration Technologies Inc., which sells and installs Seesmart products; Lumificent, which supplies LED illumination for the signage industry; Relume Technologies, a leading manufacturer of outdoor LED products; Sentinel, a revolutionary, patented and licensed monitoring and smart grid control system for outdoor lighting applications; and Energy Source, a full service turnkey solutions provider and installer of LED technology. Revolution Lighting Technologies markets and distributes its products through a network of independent sales representatives and distributors, as well as through energy savings companies and national accounts. Revolution Lighting Technologies trades on the NASDAQ under the ticker RVLT. For additional information, please visit [www.rvlti.com](http://www.rvlti.com).

### ***About Des Moines University***

Des Moines University offers eight graduate degree programs and continuing medical education in medicine and the health sciences. Located in Iowa's capital city, it has an enrollment of approximately 1,600 full- and part-time students. Its on-campus teaching clinic offers a variety of health care services, including family medicine, physical therapy, osteopathic manual medicine and more. For additional information, please visit [www.dmu.edu](http://www.dmu.edu).

#### Investor Relations Contact:

Amato and Partners, LLC  
Investor Relations Counsel  
[admin@amatoandpartners.com](mailto:admin@amatoandpartners.com)

#### Media Contact:

Matthew Bretzius  
FischTank Marketing and PR  
[matt@fischtankpr.com](mailto:matt@fischtankpr.com)

Source: Revolution Lighting Technologies

