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# Fusion Wins \$1.1 Million, Three Year Contract to Provide Cloud Communications Solutions for a Leading Transportation Company

NEW YORK, Sept. 25, 2018 (GLOBE NEWSWIRE) -- **Fusion (NASDAQ: FSNN)**, a leading provider of cloud services, announced today that it has secured a \$1.1 million, three year cloud solutions agreement to provide cloud voice and connectivity services to a major transportation company delivering third party logistical services to businesses across North America. The transportation company cited Fusion's engineering expertise in designing a flexible, easy to implement and use technology solution that will facilitate and expedite the company's move to the cloud. It also cited the professionalism of Fusion's implementation team, which is providing dedicated project management and support for rapid deployment of Fusion's integrated cloud voice and connectivity solutions.

Following a thorough review of service providers, the transportation company chose Fusion for its comprehensive portfolio of leading edge, single source cloud solutions and its ability to deliver on its commitment to meet the company's rigorous service delivery requirements. The company indicated that it believes Fusion's scalable, all-in approach will facilitate its plans for adoption of additional cloud services to support the company's growth over time. Deployment of Fusion's fully integrated cloud solutions removes the complexities of operating in multi-vendor environments and will allow the expanding transportation company to focus on its core business as it optimizes its communications network.

"We're pleased to have earned this leading transportation company's confidence in migrating to the cloud with Fusion's award-winning single source cloud solutions. Increasingly, we find that companies are recognizing the value of acquiring multiple services from a single provider, eliminating the frustrating finger-pointing that so often occurs in multi-vendor environments," said Dan Foster, Fusion's Chief Revenue Officer.

"Fusion's consultative and dedicated sales, technology and support team delivered a customized solution that took into account the company's present cloud-readiness while preparing for future adoption of additional advanced cloud services. We're confident that Fusion will be able to increase productivity across the enterprise while controlling costs, and help the company scale as it grows," Foster continued.

## About Fusion

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's Single Source for the Cloud®. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, contact center, cloud connectivity and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment. For more information, please visit [www.fusionconnect.com](http://www.fusionconnect.com).

## Forward Looking Statements

Statements in this press release that are not purely historical facts, including statements regarding Fusion's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical fact and may sometimes be identified by the use of forward-looking terminology such as "may", "expect", "anticipate", "intend", "estimate" or "continue" or the negative thereof or other variations thereof or comparable terminology. The reader is cautioned that all forward-looking statements are speculative, and there are certain risks and uncertainties that could cause actual events or results to differ from those referred to in such forward-looking statements. Important risks regarding the Company's business include the Company's ability to comply with covenants included in its senior debt agreements; competitors with broader product lines and greater resources; emergence into new markets; natural disasters, acts of war, terrorism or other events beyond the Company's control; and other factors identified by Fusion from time to time in its filings with the Securities and Exchange Commission, which are available through <https://www.sec.gov>. However, the reader is cautioned that Fusion's future performance could also be affected by risks and uncertainties not enumerated above.

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