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Fusion Wins \$1.1 Million, Three Year Contract to Provide Single Source Cloud Solutions for a Major Provider of OTC Pharmaceutical and Healthcare Products

NEW YORK, Oct. 01, 2018 (GLOBE NEWSWIRE) -- **Fusion (NASDAQ: FSNN)**, a leading provider of cloud services, has won a \$1.1 million, three-year cloud solutions agreement with a major manufacturer, packager and distributor of healthcare and beauty products to provide Fusion's award-winning UCaaS, SD-WAN and Security solutions. The healthcare company was looking to replace and consolidate its legacy network and communications platform with a single vendor, and chose Fusion's single source cloud solution to drive efficiencies in IT management and cost, while eliminating the time-consuming and resource-wasting finger-pointing that so often occurs in multi-vendor environments. The company further cited Fusion's comprehensive and fully integrated cloud communications and connectivity solutions, its live, U.S.-based support and user training, and its dedicated account management team for its selection.

Fusion's cloud-based UCaaS solution will enable the company to provide its employees with multiple collaboration tools, increasing productivity across the enterprise while reducing costs and driving efficiencies in management and support. The company was able to replace several diverse systems as well as costly hardware that was nearing end of life with Fusion's seamless cloud communications solution. The company also selected Fusion's award-winning Software-Defined Wide Area Network (SD-WAN), which delivers the always-on, reliable connectivity required to realize the full potential of the cloud. Fusion's Unified Threat Management solution was selected to deliver the results-oriented security demanded by the company's rigorous compliance requirements.

"This leading provider of name brand health, wellness and beauty products is justly proud of its reputation for innovation and quality and celebrates the passion of its people for differentiating it within the pharmaceutical industry. We are honored to have been cited for similar service excellence and for the experience and expertise of our technology professionals," said Dan Foster, Fusion's Chief Revenue Officer. "The company recognized Fusion for our ability to deliver simple solutions to complex communications challenges by delivering so much more than a few single products, but rather a fully integrated solution that securely and reliably delivers all the productivity and efficiency benefits of the cloud."

About Fusion

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's Single Source for the Cloud®. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, contact center, cloud connectivity and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment. For more information, please visit www.fusionconnect.com

Forward Looking Statements

Statements in this press release that are not purely historical facts, including statements regarding Fusion's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical fact and may sometimes be identified by the use of forward-looking terminology such as "may", "expect", "anticipate", "intend", "estimate" or "continue" or the negative thereof or other variations thereof or comparable terminology. The reader is cautioned that all forward-looking statements are speculative, and there are certain risks and uncertainties that could cause actual events or results to differ from those referred to in such forward-looking statements. Important risks regarding the Company's business include the Company's ability to comply with covenants included in its senior debt agreements; competitors with broader product lines and greater resources; emergence into new markets; natural disasters, acts of war, terrorism or other events beyond the Company's control; and other factors identified by Fusion from time to time in its filings with the Securities and Exchange Commission, which are available through <https://www.sec.gov>. However, the reader is cautioned that Fusion's future performance could also be affected by risks and uncertainties not enumerated above.

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