Highpower International, Inc. Reports Second Quarter 2011 Financial Results

NEW YORK, NY and SHENZHEN, CHINA -- (MARKET WIRE) -- 08/11/11 -- Highpower International, Inc. (NASDAQ: HPJ), a developer, manufacturer and marketer of nickel-metal hydride (Ni-MH) and lithium-ion (Li-ion) batteries and related products, today announced financial results for the second quarter ended June 30, 2011.

Business Highlights

- Grew net sales by 10% sequentially for the second quarter of 2011 to \$29.7 million from \$26.9 million in the first quarter 2011
- Strong second quarter growth in Li-ion battery segment with an increase of 48% in net sales over the second quarter of 2010 and sequential increase of 55% over the first quarter 2011
- Improved gross margins sequentially to 16% in the second quarter of 2011 from 14.8% in the first quarter 2011
- Announced corporate share repurchase program of up to \$5 million of shares outstanding

"We had a strong quarter in terms of overall revenue growth, which was driven by global demand for our cleaner energy lithium-ion batteries, a segment that notably reached a record level during the second quarter," said Mr. George Pan, Chairman and Chief Executive Officer of Highpower International. "During the second quarter, we also continued to navigate an unfavorable raw materials pricing environment."

"Despite the temporary setbacks on profitability, we have continued to position Highpower for future, sustainable growth in 2012 through strategic investments in our R&D, salesforce and capacity. In addition, we announced a share repurchase program during the quarter, which reflects our confidence and commitment to our business and our shareholders," concluded Mr. Pan.

Mr. Henry Sun, Chief Financial Officer of Highpower International added, "While we are seeing some macro signs that point to uncertainty about consumer demand and the overall health of the global economy, we expect to benefit from lower commodity prices if recent trends continue. Moreover, we continue to actively work with our customers on our pricing programs. At this time, we believe that our profitability will improve in the second half of 2011 relative to the first half of this year."

Second Quarter 2011 Financial Results

Net sales for the second quarter ended June 30, 2011 totaled \$29.7 million, a year-over-year increase of 2.5% compared with \$29.0 million for the second quarter ended June 30, 2010, and up sequentially 10% from \$27.0 million in the first quarter of 2011. The increase in sales for the second quarter was primarily driven by increased demand for our Li-ion

batteries.

Second quarter 2011 gross profit decreased to \$4.8 million, as compared with \$5.4 million for the second quarter 2010. Gross profit margin was 16.0% for the second quarter 2011, as compared with 18.6% for the second quarter 2010. Gross profit margin increased sequentially from 14.8% in the first quarter 2011. The year-over-year decrease in gross profit margin for the second quarter 2011 was primarily due to a rise in raw materials prices, primarily for nickel and rare earth materials.

Selling and distribution costs, including stock-based compensation, were \$1.0 million for the second quarter 2011, as compared with \$1.1 million for the comparable period in 2010.

General and administrative expenses, including stock-based compensation, were \$2.1 million, or 7.1% of net sales, for the second quarter 2011, as compared to \$1.8 million, or 6.1% of net sales, for the second quarter 2010. The increase was primarily due to increased spending on senior and mid-level management staffing and increased investment in our management information systems, both of which are required to support the growth of our business.

Income from operations for the second quarter of 2011 was \$0.3 million, as compared with income from operations of \$1.9 million for the second quarter of 2010. Also included in these results were non-cash stock-based compensation expenses of \$49,000 and \$7,000 for the 2011 and 2010 quarters, respectively.

Net income for the second quarter of 2011 was \$0.1 million, or \$0.01 per diluted share, based on 13.8 million weighted average shares outstanding. This compares with second quarter 2010 net income of \$1.6 million, or \$0.12 per diluted share, based on 13.7 million weighted average shares outstanding. As previously mentioned, the 2011 second quarter's results were negatively impacted mainly by commodity prices and the timing of pricing increases to customers.

Balance Sheet

At June 30, 2011, Highpower International had cash, cash equivalents and restricted cash totaling \$18.7 million, total assets of \$80.9 million, working capital of \$8.5 million and stockholders' equity of \$28.8 million. Bank credit facilities totaled \$80.0 million at June 30, 2011, of which \$35.6 million was utilized and \$44.4 million was available as unused credit.

Outlook

Based on our current expectations for global demand for the rechargeable battery market in 2011, the outlook for our key raw material input prices and our planned increased investment in sales and marketing and research and development, we are updating our financial guidance for 2011. We expect net sales to be between \$120 million and \$125 million. We expect net income to be in the range of \$2 million to \$3 million.

Conference Call and Webcast

The Company will host a conference call today at 7:00 a.m. Pacific time/10:00 a.m. Eastern time to discuss these results and answer questions.

Individuals interested in participating in the conference call may do so by dialing 877-941-0844 from the U.S. or 480-629-9835 from outside the U.S. and referencing the reservation code 4463189. Those interested in listening to the conference call live via the Internet may do so by visiting the Investor Relations section of the Company's Web site at www.livestorCalendar.com.

About Highpower International, Inc.

Highpower International, Inc. develops, manufactures and markets powerful, efficient, and environmental rechargeable nickel-metal hydride (Ni-MH) and lithium-ion (Li-ion) batteries and related products for use in a variety of devices and equipment including wireless communications, electronics, lighting, backup power, electric tools, and transportation, etc. Highpower International's products are distributed worldwide to markets in the Americas, Europe, China, and Southeast Asia. For more information, visit http://www.highpowertech.com

To be added to the Company's email distribution for future news releases, please send your request to http://www.highpowertech.com/InvestorNews.aspx?type=FinancialRelease

Forward Looking Statements

This press release contains "forward-looking statements" within the meaning of the "safe-harbor" provisions of the Private Securities Litigation Reform Act of 1995 that are not historical facts. These statements can be identified by the use of forward-looking terminology such as "believe," "expect," "may," "will," "should," "project," "plan," "seek," "intend," or "anticipate" or the negative thereof or comparable terminology, and include discussions of strategy, and statements about industry trends and the Company's future performance, operations and products. Such statements involve known and unknown risks, uncertainties and other factors that could cause the Company's actual results to differ materially from the results expressed or implied by such statements. For a discussion of these and other risks and uncertainties see "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's public filings with the SEC. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. The Company has no obligation to update the forward-looking information contained in this press release.

-- financial tables to follow --

HIGHPOWER INTERNATIONAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS As of June 30, 2011 and June 30, 2010 (Unaudited) (Stated in US Dollars)

	2011 2010 2011 2010		
	\$ \$ \$		
	29,708,154 28,978,114 56,658,820 49,201,486		
Cost of sales (24,942,124) (23,578,703) (47,892,431) (39,555,745)			
	4,766,030 5,399,411 8,766,389 9,645,741		
Research and development			
costs (873,383) (467,987) (1,508,461) (808,811)			
Selling and distributing costs (980,663) (1,121,484) (2,166,813) (1,884,639)			
General and	(700,003) (1,121,404) (2,100,013) (1,004,037)		
administrative			
including stock			
	(2,098,497) $(1,758,799)$ $(4,163,837)$ $(2,929,723)$		
Loss on exchange	(297,768) (130,130) (470,703) (152,484)		
Loss on financia			
	(244,013) - (694,604) -		
Share of loss of			
associate	(2,199) - (3,971) -		
Income from or	perations 269,507 1,921,011 (242,000) 3,870,084		
Other income 176,222 126,026 408,770 203,400 Interest expenses (233,677) (101,111) (386,314) (167,444) Other expenses - (23,964) -			
Interest expense	es (233,677) (101,111) (386,314) (167,444)		
Other expenses	- (23,964) -		
Income before taxes 212,052 1,945,926 (243,508) 3,906,040			
Income taxes	(137,017) (360,579) (142,778) (739,993)		
Net income for	the		
	75,035 1,585,347 (386,286) 3,166,047		
Other comprehe income	HISIVE		
- Foreign curren	icy		
translation gain	3,015 (7,898) (15,768) (23,495) ge 290,290 (2,515) 293,857 2		
- Cash flow hed	ge 290,290 (2,515) 293,857 2		
Comprehensive			
Comprehensive	income 368,340 1,574,934 (108,197) 3,142,554		
Comprehensive Earnings per sha	income 368,340 1,574,934 (108,197) 3,142,554		
Earnings per sha	income 368,340 1,574,934 (108,197) 3,142,554 are of		
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Earnings per sha	income 368,340 1,574,934 (108,197) 3,142,554 are of		
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Earnings per shi common stock - Basic - Diluted Weighted avera	income 368,340 1,574,934 (108,197) 3,142,554 are of 0.01 0.12 (0.03) 0.23 0.01 0.12 (0.03) 0.23 ge number		
Earnings per shacommon stock - Basic - Diluted Weighted avera of common sto	income 368,340 1,574,934 (108,197) 3,142,554 are of 0.01 0.12 (0.03) 0.23 0.01 0.12 (0.03) 0.23 ge number ck		

HIGHPOWER INTERNATIONAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS
As of June 30, 2011 and December 31, 2010 (Unaudited)
(Stated in US Dollars)

June 30, December 31, 2011 2010

ASSETS

Current Assets:

 Cash and cash equivalents
 7,523,000
 8,490,629

 Restricted cash
 11,211,994
 6,044,960

 Accounts receivable
 21,475,717
 20,846,540

Notes receivable 807,078 256,574

Prepaid expenses and other receivables 7,109,918 3,231,211

Inventories 12,501,199 13,447,432

Total Current Assets 60,628,906 52,317,346

Plant and equipment, net 16,297,018 13,652,254 Leasehold land, net 3,089,698 3,022,293

Intangible asset, net 775,000 800,000

Investment in an associate 99,151 103,123

Investment securities 55,698 53,904

TOTAL ASSETS 80,945,471 69,948,920

LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES

Current Liabilities:

Non-trading foreign currency derivatives liabilities - 77,69

liabilities - 77,699 Accounts payable 11,406,634 13,

Accounts payable 11,406,634 13,407,204 Other payables and accrued liabilities 4,999,285 4,983,269

Income taxes payable 91,690 1,164,007 Bank borrowings 35,624,129 22,539,032

Total Current Liabilities 52,121,738 42,171,211

COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS' EQUITY

Preferred Stock Par value: \$0.0001

Authorized: 10,000,000 shares - -

Issued and outstanding: none - -

Common stock
Par value: \$0.0001

Authorized: 100,000,000 shares

Issued and outstanding: 2011-13,582,106

shares (2010-13,582,106 shares) 1,358 1,358 Additional paid-in capital 5,457,498 5,180,318

Accumulated other comprehensive income 3,337,023 2,475,749

Retained earnings 20,027,854 20,120,284

TOTAL STOCKHOLDERS' EQUITY 28,823,733 27,777,709

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY 80,945,471 69,948,920

HIGHPOWER INTERNATIONAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

As of June 30, 2011 and June 30, 2010 (Unaudited) (Stated in US Dollars)

Six mo	nths ended June 30,		
20	11 2010		
20			
Cash flows from operating activities	•		
Net (loss)/income	(386,286) 3,166,047		
Adjustments to reconcile net income	to net		
cash provided by operating activities			
Amortization of intangible asset	25,000 25,000		
Amortization of leasehold land	33,223 31,853		
Depreciation	825,008 674,296		
Loss on disposal of plant and equipme Loss on financial instruments	604 604		
Share based payment	694,604 - 277,180 80,372		
Bad debt written off	56,821 5,626		
Changes in operating assets and liabilities:			
(Increase) decrease in -			
Accounts receivable	(629,177) (4,604,365)		
Notes receivable	(550,505) (266,209)		
Prepaid expenses and other receivable			
	946,233 (4,385,862)		
Increase (decrease) in -	(= 000 ==0)		
Accounts payable			
Other payables and accrued liabilities Income taxes payable	(1,072,317) (286,852)		
income taxes payable	(1,072,317) (280,832)		
Net cash flows (used in)/provided by operating activities (5,592,176) 3,240,531			
Cash flows from investing activities Acquisition of plant and equipment Sale proceeds of plant and equipment	(2,930,714) (2,563,278) - (142,515)		
Net cash flows used in investing activ	ities (2,930,714) (2,705,793)		
Cash flows from financing activities Proceeds from new short-term bank loans Repayment of short-term bank loans Repayment of other secured loans Repayment of other secured loans Net (repayment) advancement of other bank borrowings 8,161,654 Increase in restricted cash (5,167,034) (1,206,238)			
Net cash flows provided by financing			
activities 7,1	67,622 159,828		
Net increase in cash and cash equivalents (1,355,268) 694,566 Effect of foreign currency translation on cash and			
1 1 1	205 (22 (112 (25)		

387,639

(113,627)

cash equivalents

Cash and cash equivalents - beginning of 8,490,629 2,967,586

Cash and cash equivalents - end of period 7,523,000 3,548,525

Supplemental disclosures for cash flow information:
Cash paid for:
Interest 386,314 167,445

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Source: Highpower International