

MicroCap Conference New York, NY – April 2018



OTCQB: FTXP

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# **Corporate Snapshot**



Foothills Exploration, Inc. (OTCQB: FTXP), based in Denver, Colorado, is a growth stage oil and gas exploration and production (E&P) company with a focus and expertise in the acquisition and development of oil and gas properties.

- Currently acquiring and developing undervalued & underdeveloped oil and gas assets at attractive valuations.
- Exploiting opportunities to execute on an oil and gas roll-up strategy while in a lower commodity price environment.
- Building a portfolio of producing wells that have low operating costs, long life reserves and significant upside potential through improved price environments and development runway.

OTCQB:	FTXP
Share Price (4/2/18)	\$0.18
Market Cap (4/2/18)	\$2.7 MM
Common Shares Outstanding	14.9 MM
Float	2.3 MM
Management Ownership	2.4 MM
Institutional Ownership	9.7 MM
Warrants	2.9 MM
Debt	\$8.2 MM

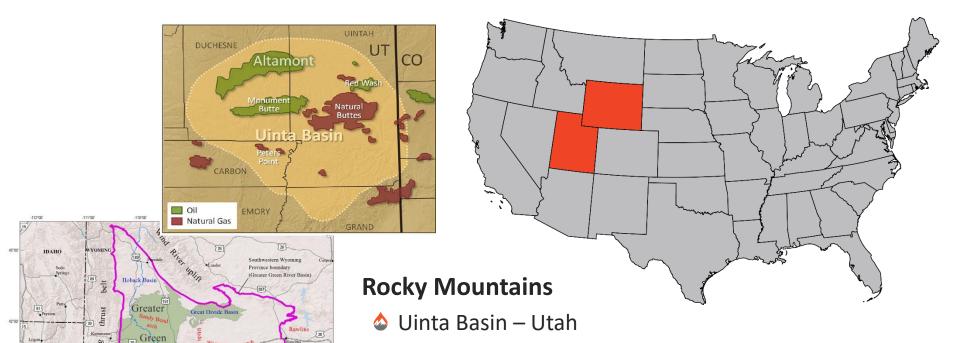
# Regional Focus and Expertise



**♦ Well defined geographic focus** − Rockies

Basin

- Strong management and technical team with a proven track record and deep operational knowledge of the area
- Applying new technology to define and optimize untapped potential



Piceance Basin - Colorado

Greater Green River & Big Horn Basins – Wyoming

### **Uinta Basin Overview**



- Multi-stacked resource play with 30 billion barrels of OOIP from multiple formations
- Uinta Basin has more OOIP than OOIP in Montney, Eagle Ford, Niobrara and Bakken shale plays
- Strong industry results being generated in Castle Peak, Uteland Butte and Wasatch zones with 1-mile and 2-mile horizontal wells.

Multi-Stacked Resource Pay

Mahogany

**Garden Gulch** 

**Douglas Creek** 

Black Shale

**Castle Peak** 

**Uteland Butte** 

Wasatch

With Significant Oil Remaining in Place

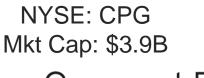
## Large Operators in the Uinta Basin



Foothills is surrounded by world-class operators in the area



NYSE: NFX Mkt Cap: \$4.8B





**Crescent Point** 



NYSE: EOG Mkt Cap: \$59.8B NYSE: APC Mkt Cap: \$30.8B





NYSE: EPE Mkt Cap: \$330MM



NYSE: QEP Mkt Cap: \$2.4B

RCES

# **Unlocking Shareholder Value**



- ♣ Financing the Company's 21% working interest in two EOG-operated horizontal Uinta Basin wells for \$3.2MM is expected to deliver immediate field level net operating income of approximately \$1.8 million annually based on \$2.75 gas.
- ♠ Investing \$0.9MM into reworking the Company's Duck Creek area wells is expected to deliver field level net operating income of approximately \$2.1 million annually based on \$60 oil.

# Short-Term Outlook

### **Short-Term Outlook**



- ♠ FTXP is currently focused on funding and developing two in-house projects to create shareholder value through a balanced mix of oil and natural gas production from current assets in the Uinta Basin.
- Meanwhile, management continues to evaluate several prospective target acquisitions of producing oil and gas properties with upside development potential to create further shareholder value.

## **Unlocking Value from Current Assets**



\$4.1 million CapEx invested into current assets is projected to deliver annual field level gross revenues of ~\$6.5 million (~\$5.2 MM field level net revenues)

#### **EOG 2-Hz Wells**

### Phase I: \$3.2 MM CapEx

+ \$3.6MM gross (\$2.9MM net) field level revenues in year 1 based on \$2.75 gas

Timing: immediate

### **Duck Creek Reworks**

### Phase II: \$0.9 MM CapEx

+ \$2.9MM gross (\$2.3MM net) field level revenues in year 1 based on \$60 oil

Timing: immediate

### Two EOG-Hz Wells



- **♦ TOTAL CAPEX = \$3.2 MM**
- Two EOG-operated horizontal wells have been producing commercial quantities of natural gas since December 2017

### **Duck Creek Reworks**



- **♦ TOTAL CAPEX = \$0.9 MM**
- Rework 6 Duck Creek wells back to production
- Expected 210 BOPD (post rework)
- Rework program will target bypassed pay zones in Castle Peak, B-Limestone, Black Shale and Douglas Creek formations
- Swab, perforate and frac rework operations
- Estimated to generate \$2.1 million in field level net operating income annually based on \$60 oil.

### **Forecasted Project Economics**



**\$3.6 MM** gross revenues/yr

\$2.9 MM net field revenues/yr

**\$1.8 MM** net operating income/yr

14,900,627 shares outstanding

### Phase I: \$3.2MM CapEx

#### **2 EOG Hz Wells**

Projected to add \$1.8 million/year in field net operating income based on \$2.75 gas

+~3.7 MMCFD gas production from 21% working interest

Producing commercial quantities since Dec '17

**\$6.5 MM** gross revenues/yr

\$5.2 MM net revenues/yr

**\$3.9 MM** net operating income/yr

14,900,627 shares outstanding

### Phase II: \$0.9MM CapEx

#### **Duck Creek Reworks**

Projected to add \$2.1 million/year in field net operating income based on \$60 oil

Expected + 210 barrels of oil per day

Return 6 wells to production

Target bypassed pay in Castle Peak, B-Limestone, Black Shale and Douglas Creek

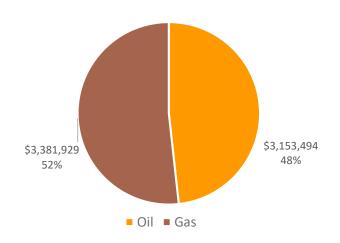
Swab, perforate and frac rework operations

### **Balanced Portfolio**



# \$6.5 million total annual gross revenues

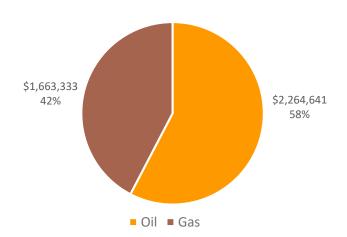
Annualized Gross Revenue (%)



# \$3.9 million total annual net income

(before G&A)

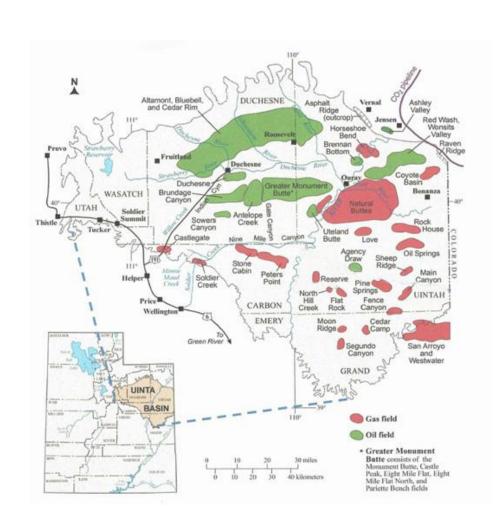
Annualized Net Income (%)



# **Additional Development Opportunities**



- Acquisition of Tiger Energy properties provided an entry point and a strong platform for growth in the Uinta Basin
- Multi-stacked resource plays with numerous low-cost rework / development opportunities and upside potential from emerging horizontal development
- Long-life reserves − Uinta Basin wells have historically produced for as long as 30-40 years
- Proven producing field with 30+ PUD Locations



### **Uinta Basin Asset**



- Asset consists of 5,700 acres with proved undeveloped reserves providing the Company with numerous infield drilling locations and considerable upside potential in the near term:
  - > 7+ MMBO PUD reserves
  - > 6+ MMBO Probable reserves
  - Existing infrastructure in place
  - Multiple stacked pay zones
  - Horizontal drilling targets in Black Shale, Uteland Butte and Upper Wasatch
  - Proven Oil Field with numerous PUD Locations
  - Long-Life Reserves

# **Uinta Basin Recent Hz-Drilling Update**



### Crescent Point Energy (NYSE: CPG)

- Wasatch Hz Wells' IP = 1,700 BOEPD (avg)
- Castle Peak Hz Wells' IP = 1,000 BOEPD (avg)

### Basin Industry Results

Central Basin Hz Wells' IP = 1,100-1,500 BOEPD (avg)

### **Management Team**



# Kevin J. Sylla Executive Chairman

- Also serves as CEO of Foothills Petroleum, Inc., FTXP's main operating subsidiary.
- 10 years of oil & gas industry
   experience with extensive
   knowledge in business development,
   mergers and acquisitions, and
   management of oil and gas field
   operations.
- Served as Managing Director of Tiger Energy Operating and Tiger Energy Partners International.
- Participated extensively in the financing, acquisition and development of hundreds of domestic oil and gas wells.
- Petroleum Land Management from TCU and Energy & Finance Management Certification from University of Denver.

# B.P. Allaire, MBA CEO, Director

- Seasoned business operator with over 25+ years experience in numerous disciplines across various industries, with last 7 years in oil & gas industry.
- Former Managing Partner of Versailles Capital Partners, a multidiscipline strategic advisory and business development firm based in Los Angeles.
- Experience leading a rollup and integration of 4 acquired targets into a vertically-integrated entity.
- MBA in General Management from Harvard Business School.
- Summa cum laude graduate of Johnson & Wales University.
- B.S. Management, A.S. Finance & Investments / A.S. Advertising & Public Relations.

# Christopher Jarvis, MBA, CFA, CMT EVP Finance, Director

- 20+ years of capital markets and investments experience covering equity, commodity and fixed-income markets.
- Engineered and executed energy risk management hedges for large multinational companies.
- Ranked #1 by Bloomberg's BARR analyst ranking system as a publishing analyst in 2005.
- Routinely appears on CNBC, Fox Business News and Reuters.
- Contributor to major print media outlets including Reuters,
   Bloomberg, and the Wall Street
   Journal as an oil and gas analyst.
- MBA from University of Connecticut, with concentration in Finance.
- B.A. in Arts History from University of Massachusetts.

# Management Team (con't)



# Alex Hemb Director, Petroleum Engineer

- 25+ years' experience as Petroleum Engineer, both onshore and offshore with broad domestic and international work experience.
- Engineered & developed technology for separating oil and water and commercialized this into a successful company providing oil/water separation services to oil & gas industry.
- B.S. M.Sc. Petroleum Engineering from Montana Tech with numerous certifications from various oil and gas technical schools.





#### **Company Contact**

Kevin J. Sylla Executive Chairman (720) 449-7478

ksylla@foothillspetro.com

633 17th Street, Suite 1700 Denver, CO 80202 (720) 449-7478

www.foothillspetro.com

#### **Investor Relations Contact**

Christopher Jarvis EVP Finance (720) 449-7478 ir@Foothillspetro.com