



 **RESONANT**<sup>®</sup>  
Corporate Update Call  
February 8, 2017

# Safe Harbor Statement

This document contains forward-looking statements. The words “believe,” “may,” “will,” “potentially,” “estimate,” “continue,” “anticipate,” “intend,” “could,” “would,” “project,” “plan,” “expect” and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements. Forward-looking statements may address the following subjects among others: the status of filter designs under development, the prospects for licensing filter designs upon completion of development, plans for other filter designs not currently in development, potential customers for our designs, the timing and amount of future royalty streams, the expected duration of our capital resources, our hiring plans, the impact of our designs on the mobile device market, and our business strategy. Forward-looking statements are inherently subject to risks and uncertainties which could cause actual results to differ materially from those in the forward-looking statements, including, without limitation, the following: our limited operating history (particularly as a new public company); our ability to complete designs that meet customer specifications; the ability of our customers (or their manufacturers) to fabricate our designs in commercial quantities; our dependence on a small number of customers; the ability of our designs to significantly lower costs as compared to other designs and solutions; the risk that the intense competition and rapid technological change in our industry renders our designs less useful or obsolete; our ability to find, recruit and retain the highly skilled personnel required for our design process in sufficient numbers to support our growth; our ability to manage growth; and general market, economic and business conditions. Additional factors that could cause actual results to differ materially from those anticipated by our forward-looking statements are under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our most recent Annual Report (Form 10-K) or Quarterly Report (Form 10-Q) filed with the Securities and Exchange Commission. Forward-looking statements are made as of the date of this document, and we expressly disclaim any obligation or undertaking to update forward-looking statements.

We may refer to information regarding potential markets for products and other industry data. We believe that all such information has been obtained from reliable sources that are customarily relied upon by companies in our industry. However, we have not independently verified any such information

## Resonant Announces First Customer Pre-Production Shipments

- **Milestone** – Represents the next step towards commercial acceptance of designs that utilize the ISN platform, as well as the potential to transition into a product-focused licensor with recurring royalty revenue
- **Pre-production quantities (over one million units)** of the initial three bands under contract with second customer to license designs, shipped to four separate handset Original Equipment Manufacturers
- **Highlights the capabilities of our tools, technology and team**, as well as our ability to concurrently deliver numerous designs to our customers, which we believe enables them to deliver pre-production parts as a precursor to converting “ISN Ready” designs into production within 9-12 months of signing a license agreement



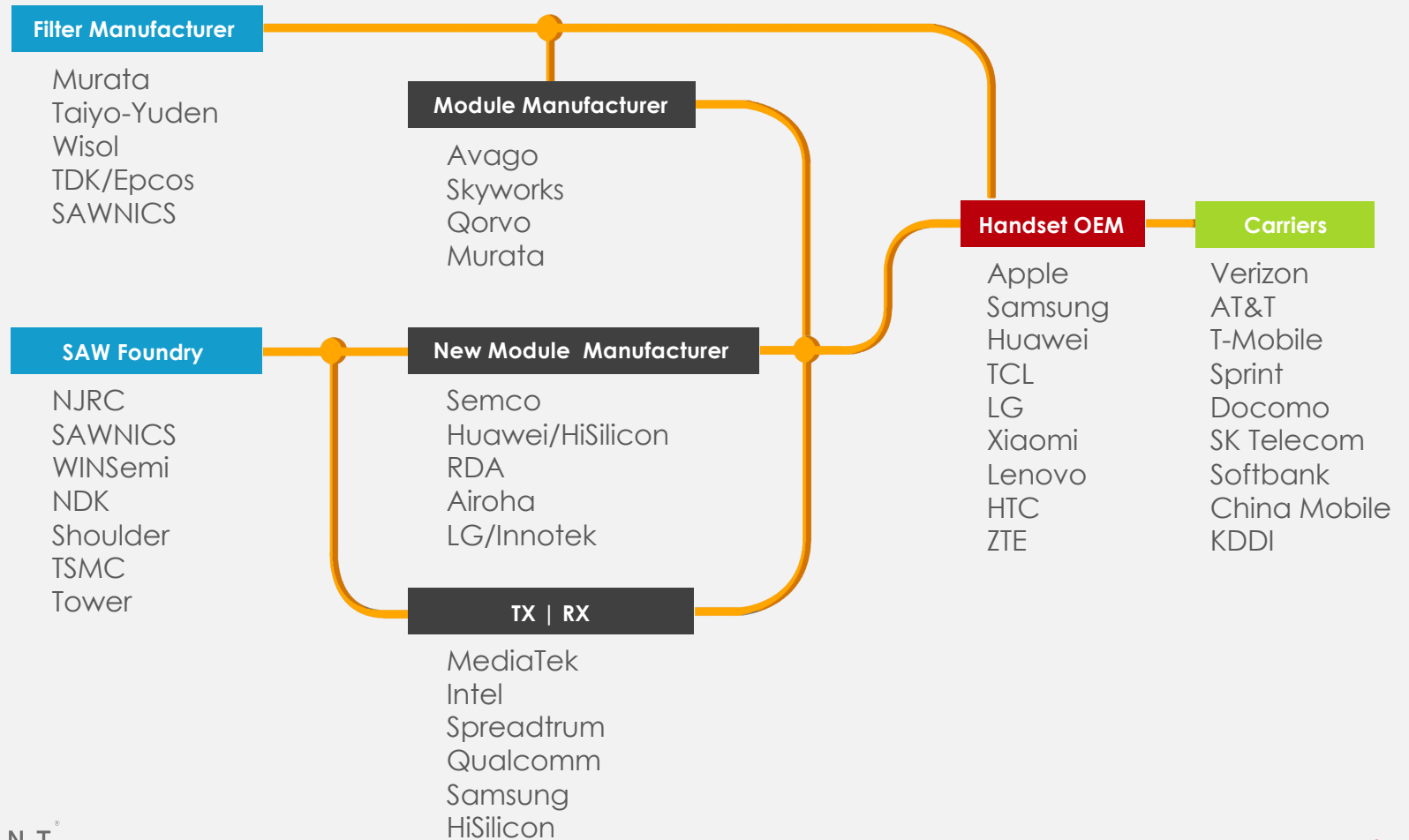
## Customer Engagement Timeline

**We expect to receive licensing revenue for “ISN Ready” designs 9 – 12 months after executing a licensing agreement with a customer**

1. Paper evaluation of capabilities and evaluation of specific simulations of specific designs
2. Negotiation of a Joint Development Agreement (JDA)
3. Specs are finalized, prototype parts are designed, fabricated and evaluated against the simulation
4. Licensing agreement is negotiated and signed
5. Final parts are fabricated and sampled to customers for final qualification
6. Design wins are confirmed by customer shipments to OEM's and royalty payments begin

# Representative Market Segmentation for Resonant

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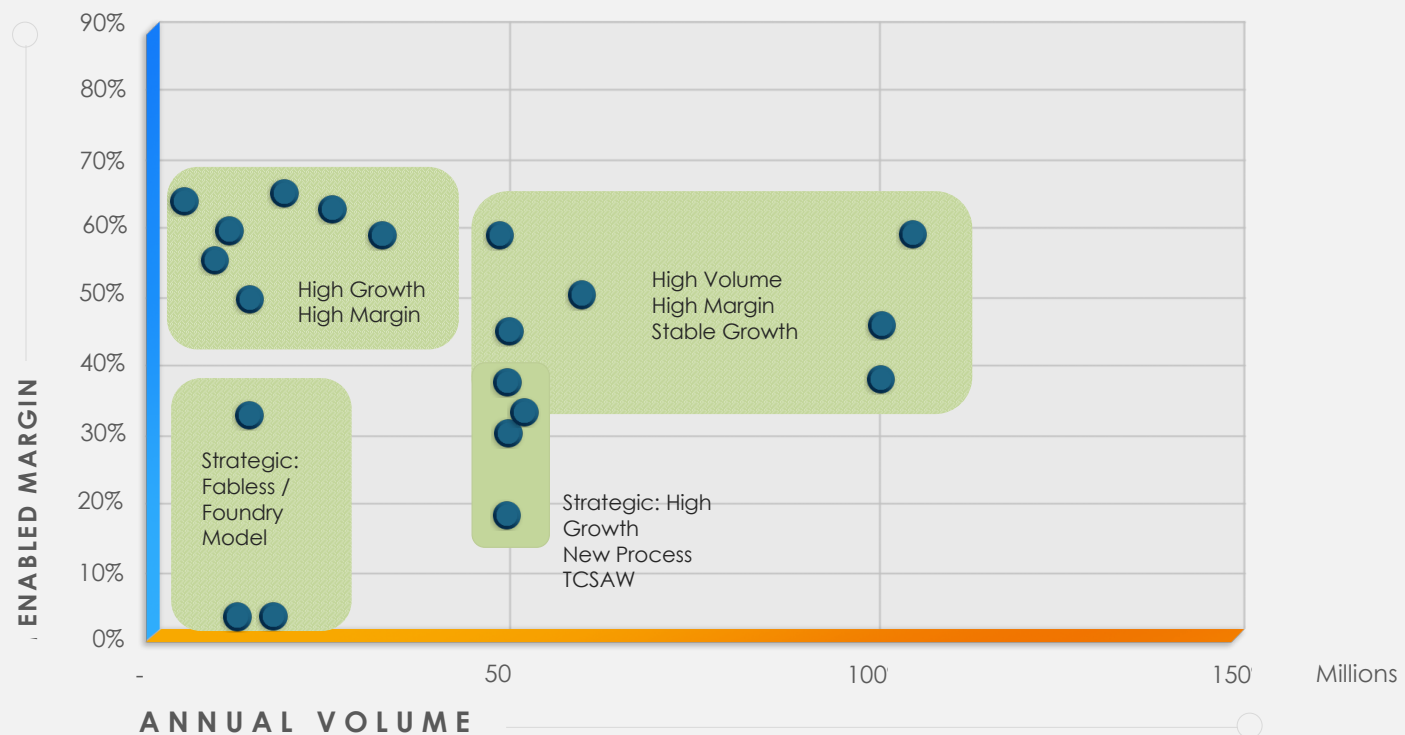
## Fundamental Investment Premise:

Design Tools + Intellectual Property + People

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Faster Filter Designs • More Cost Effective • Higher Performance

## Enabled Margin – Volume for Resonant Designs





Q&A

NASDAQ | RESN