



INVESTOR RELATIONS PRESENTATION

SEPTEMBER 2019

20190916_RESONANT_IR_Presentation_MICROCAP_v2.0

SAFE HARBOR STATEMENT

This document contains forward-looking statements. The words “believe,” “may,” “will,” “potentially,” “estimate,” “continue,” “anticipate,” “intend,” “could,” “would,” “project,” “plan,” “expect” and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements. Forward-looking statements may address the following subjects among others: the status of filter designs under development, the prospects for licensing filter designs upon completion of development, plans for other filter designs not currently in development, potential customers for our designs, the timing and amount of future royalty streams, the expected duration of our capital resources, our hiring plans, the impact of our designs on the mobile device market, and our business strategy. Forward-looking statements are inherently subject to risks and uncertainties which could cause actual results to differ materially from those in the forward-looking statements, including, without limitation, the following: our limited operating history; our ability to complete designs that meet customer specifications; the ability of our customers (or their manufacturers) to fabricate our designs in commercial quantities; the ability of our customers to sell products incorporating our designs to OEMs; our dependence on a small number of customers; the ability of our designs to significantly lower costs as compared to other designs and solutions; the risk that the intense competition and rapid technological change in our industry renders our designs less useful or obsolete; our ability to find, recruit and retain the highly skilled personnel required for our design process in sufficient numbers to support our growth; our ability to manage growth; and general market, economic and business conditions. Additional factors that could cause actual results to differ materially from those anticipated by our forward-looking statements are under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our most recent Annual Report (Form 10-K) or Quarterly Report (Form 10-Q) filed with the Securities and Exchange Commission. Forward-looking statements are made as of the date of this document, and we expressly disclaim any obligation or undertaking to update forward-looking statements.

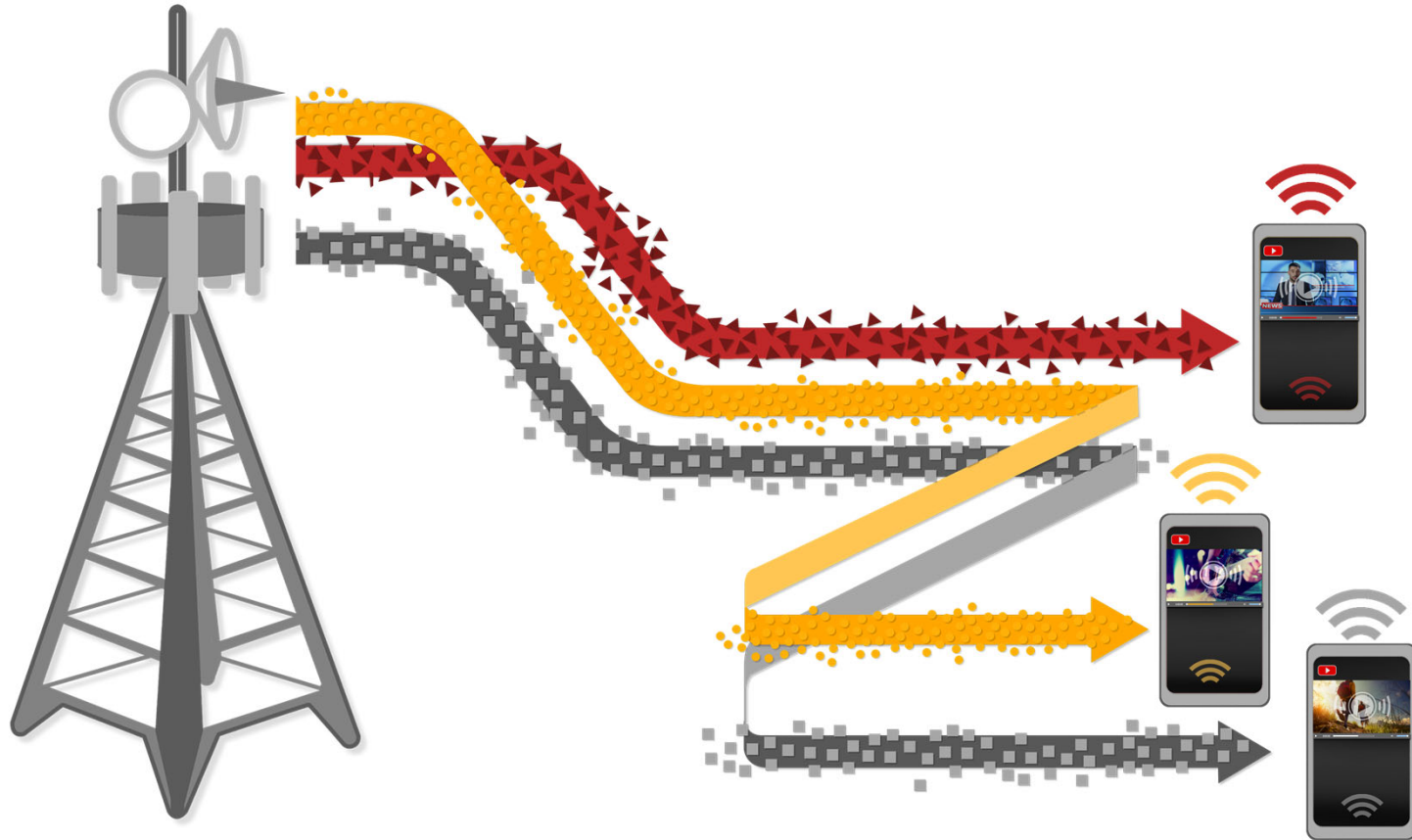
We may refer to information regarding potential markets for products and other industry data. We believe that all such information has been obtained from reliable sources that are customarily relied upon by companies in our industry. However, we have not independently verified any such information.

CORPORATE STORY: RESONANT OVERVIEW



View our full corporate video at <https://ir.resonant.com/videos>

NEXT GENERATION PHONES ARE DEPENDENT UPON INCREASING DEMAND FOR BANDWIDTH



RF Front End (RFFE) Ensures Voice, Data and Video Calls Are Delivered Correctly
Resonant is transforming the way RFFEs are Designed and Delivered

SUMMARY OF COMPANY STATS

Corporate Overview

Founded: May 2012

IPO: May 2014

Employees: 70+ employees

Cash, cash equivalents & investments¹: \$10.5 M
as of June 30, 2019

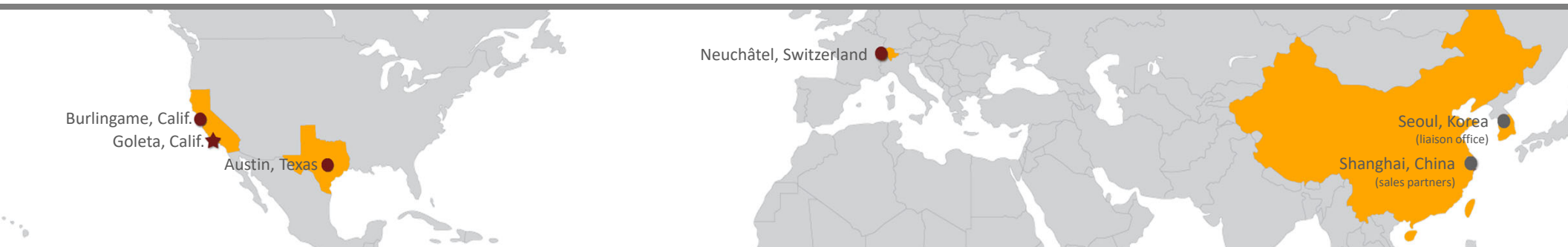
Business Model: Licensing-Per Unit Royalty

Customers: 12 customers

Foundry Partners: 7 partners

Market Validation: 80 devices contracted

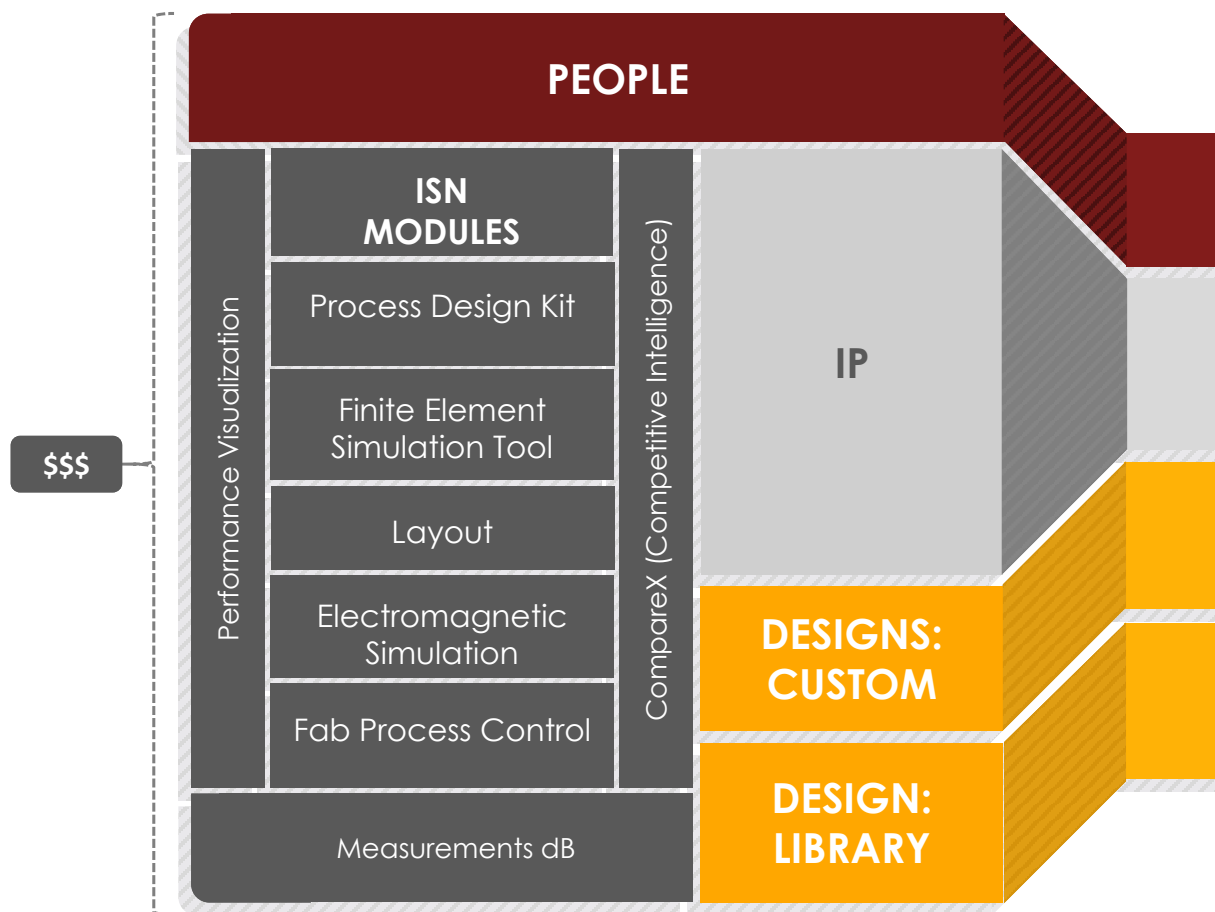
Patents: >175 filed or issued



1. Excludes \$10 million private placement announced August 6, 2019

RESONANT IS THE ONLY PURE PLAY SOFTWARE & IP GROWTH OPPORTUNITY FOCUSED ON MOBILE FILTER MARKET

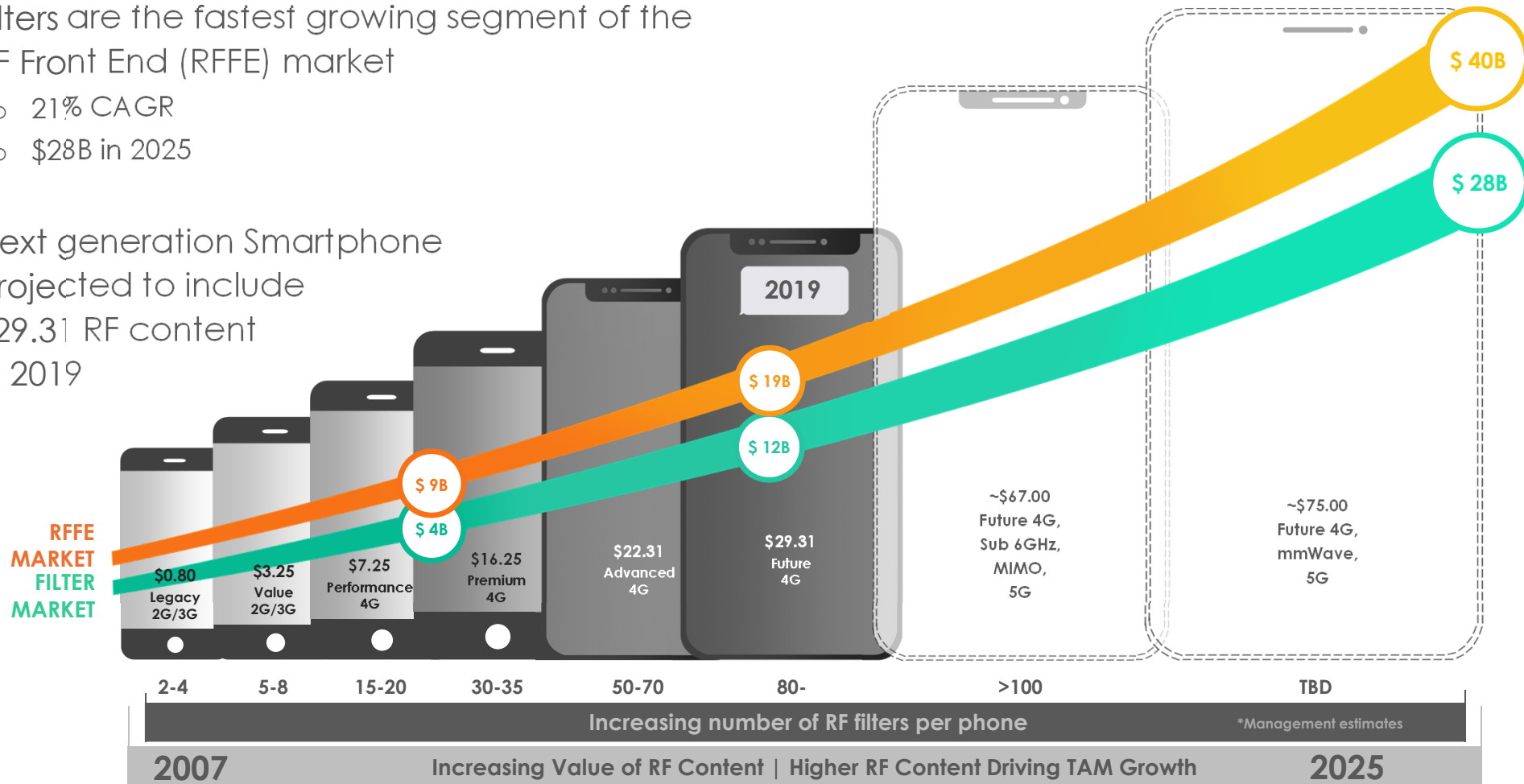
- **Filter market** is \$12B today **growing to \$28B** by 2025
 - Market will require **>3x number of filters**
 - **5G** is ramping
 - Filter companies are **constrained** by designer availability
- **Infinite Synthesized Networks® (ISN®) software** creates designs faster, better, and cheaper
 - Design efficiency is up to **5x greater** than other filter designers
 - Design turns **reduced** by up to **10x**
- **IP and Trade Secrets** creating core value
 - Latest development **targeting 5G**
- **Business model**
 - **Licensing** based on filter sales



Sources: Yole Developpement

RF FRONT END ENABLES MOBILE PHONE GROWTH

- Filters are the fastest growing segment of the RF Front End (RFFE) market
 - 21% CAGR
 - \$28B in 2025
- Next generation Smartphone projected to include \$29.31 RF content in 2019



Sources: Yole Developpement, Navian, Barclays, Management Estimates

5G's IMPACT ON THE RF FRONT END – DESIGN CAPACITY

Design capacity must increase by up to 8x by 2025 to maintain share

Design capacity constrains market¹

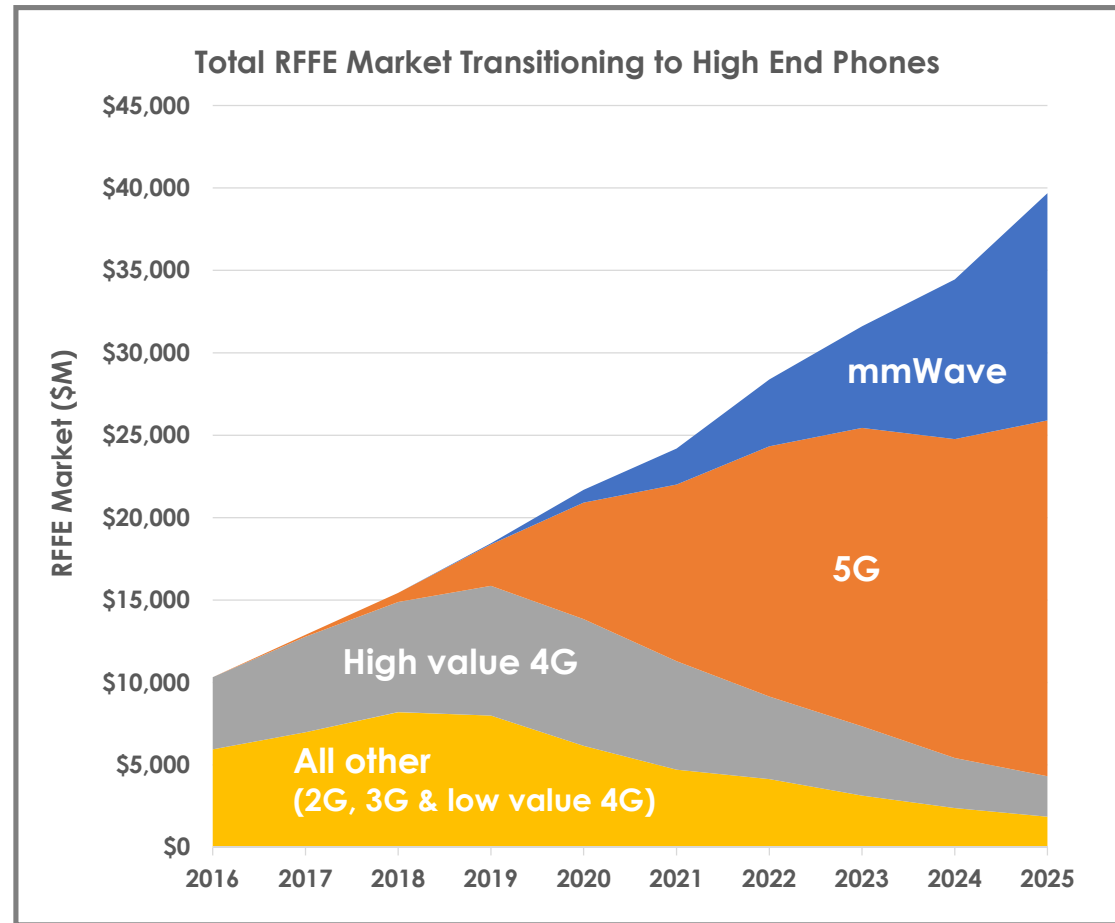
- Resonant is positioned to support entire RF spectrum with ISN platform; improving design efficiency by up to 5x

Legacy design methodology increases costs and slows development by utilizing fab turns to deliver designs

- Resonant's ISN platform enables fewer turns (up to 1-2) to deliver functional designs

High value 4G continues to be meaningful

- Resonant's Filter IP Standard Library of products enables new customer and suppliers to enter market



Sources: Yole Developpement, Management Estimates

¹. Design capacity increase assumes for customer targeting current share in new phone market which has 3-4x greater filters per phone

ISN®: NEXT GENERATION DESIGN PLATFORM

RESONANT

FUNDAMENTAL | RIGOROUS | SCALABLE | DEFENDABLE

CURRENT FILTER DESIGN

UTILIZED BY MOST MANUFACTURERS

Image Design
Acoustic Wave Ladder

Modern Filter Theory

Coupling of Modes Model | COM
Empirical Optimization & Simulation

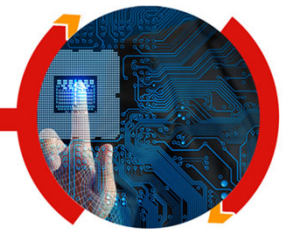
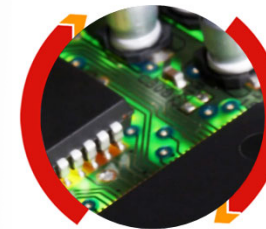
Aggregated Physical Properties
Velocity of Surface Waves
Reflectivity of Surface Waves

1900s 1950s 2000s

Acoustic Wave Network Synthesis

RF Circuit Models

Optimization



Fundamental Physical Models

Simulation

RF Circuits
Inductance | Voltage

RF Circuit Integration

Fundamental Physical Properties
Density | Dimensions

Fab Integration

Today

Current filter design process:

- Many iterations: long / expensive
- Limited design space: Bandwidth, power
- Limited to "captive" fab

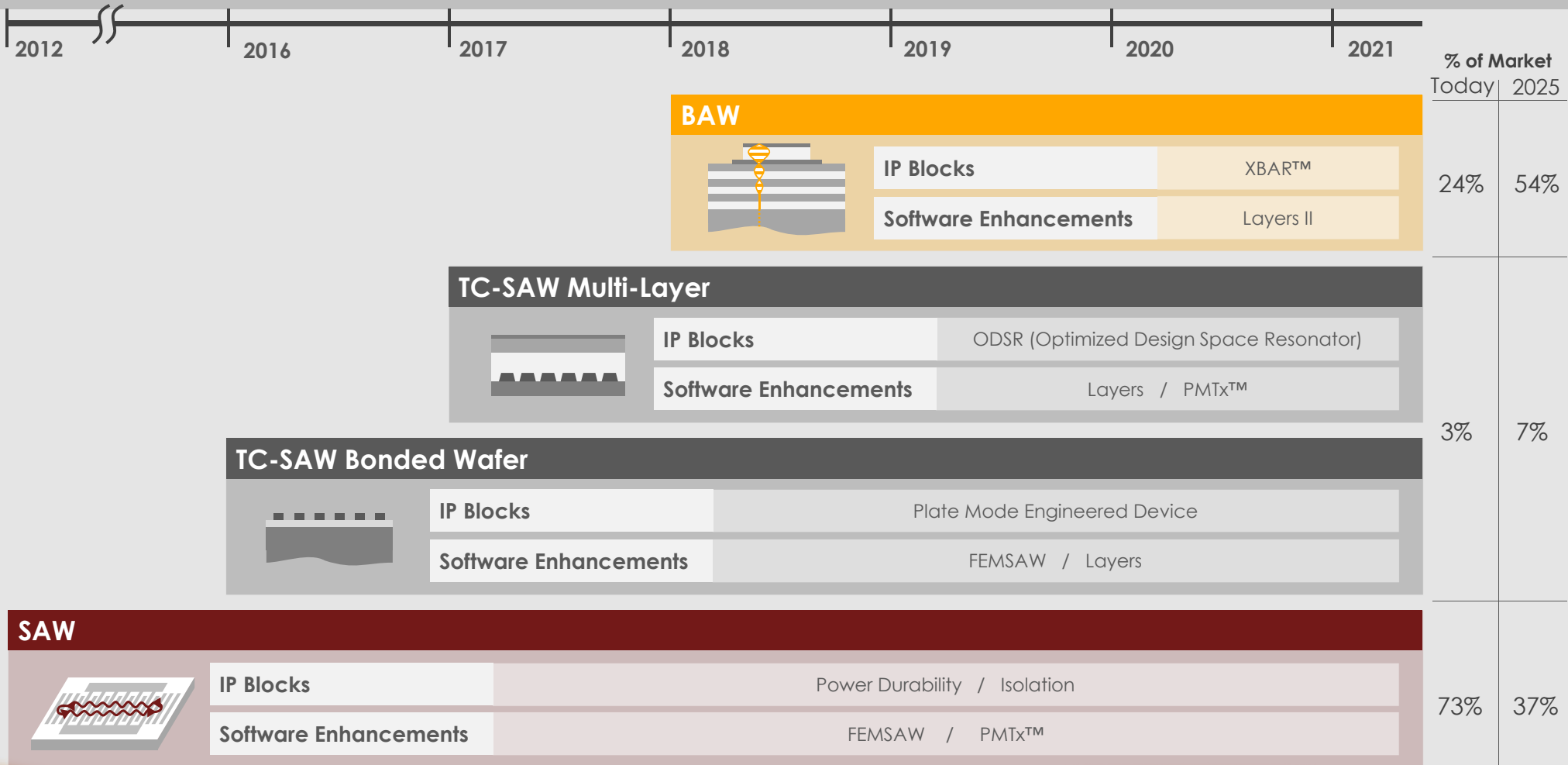
ISN Value:

Order of Magnitude Improvement in:

- Development time
- Cost

ISN[®] IMPACTS DESIGN EFFICIENCIES FOR ALL FILTER TECHNOLOGIES

DEVELOPMENT OF FULLY INTEGRATED SAAS-BASED INFINITE SYNTHESIZED NETWORK

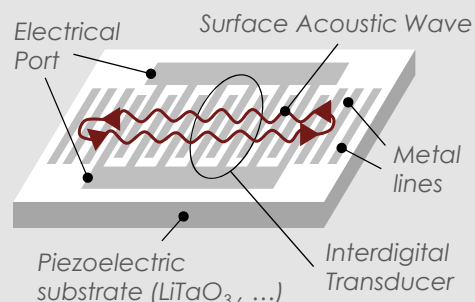


ACOUSTIC WAVE FILTER TECHNOLOGIES

SAW

Surface Acoustic Wave

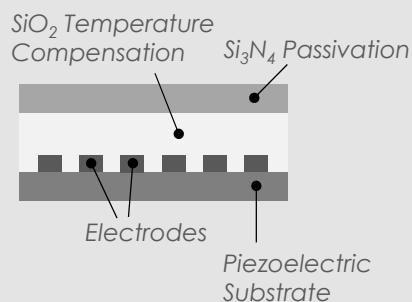
Acoustic wave propagates in a **lateral** direction



TC-SAW

Temperature-Compensated SAW

Acoustic wave propagates in a **lateral** direction



FBAR

Bulk Acoustic Wave

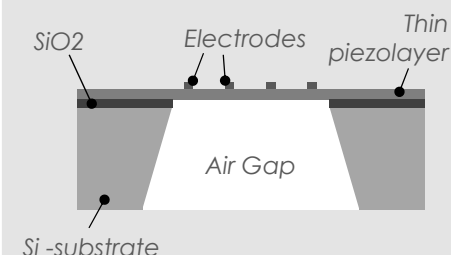
Acoustic wave propagates in a **vertical** direction



BAW – XBAR™

Bulk Acoustic Wave

Acoustic wave propagates in a **vertical** direction



APPLICATIONS

3G & 4G

4G

4G

4G & 5G

COST

Simple, low cost

Relatively low cost process

Complex, high cost process

Leverages standard industry process

PROCESS STEPS



PERFORMANCE

Best performance requires precise process control and improved design

Improves temperature stability

Low loss and high rejection

Best in class performance
Ultra-wideband

5G's IMPACT ON THE RF FRONT END – TECHNOLOGY

5G demands larger bandwidth that is only available at higher frequency

5G Requirements	XBAR
Large bandwidth <i>100's of MHz vs. 10's of MHz</i>	✓
High frequency (3GHz - 80GHz) <i>Only frequencies where large bandwidths are available</i>	✓
Power handling <i>High frequency = less propagation</i> <i>Overcome with higher power to increase coverage</i>	✓
High quality factor, Q, of resonator structure <i>Determines rejection and loss of the filter</i> <i>Particularly challenging at high frequency</i>	✓

What is XBAR?

- Proprietary resonator structure based on existing process technologies developed using ISN
 - IP/ XBAR based library products for 5G

*Based upon simulation results
Initial measured verification in process*

RESONANT IS TARGETING ENTIRE FILTER MARKET

Adv. Devt. and Filter IP Standard Library

Phone OEMs

- Allows control of strategic filter supply



Fabless

- Shorter time to market
- Lower cost



Initial target market

Vertically Integrated Manufacturers

- Existing channel to market
- Shorter time to market



Carriers

- Provide context and application of new technologies



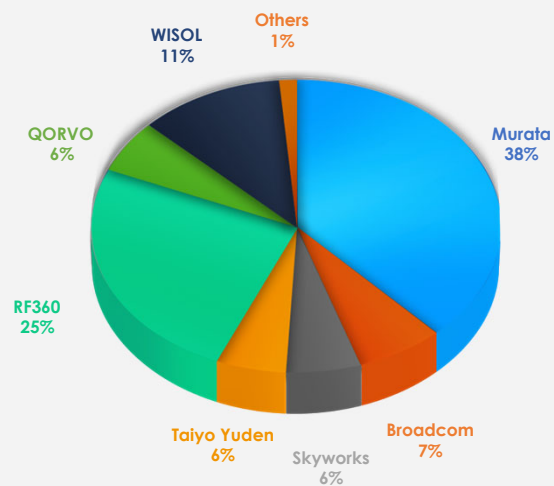
Foundry & Packaging

- Opens markets to new entrants and creates competition

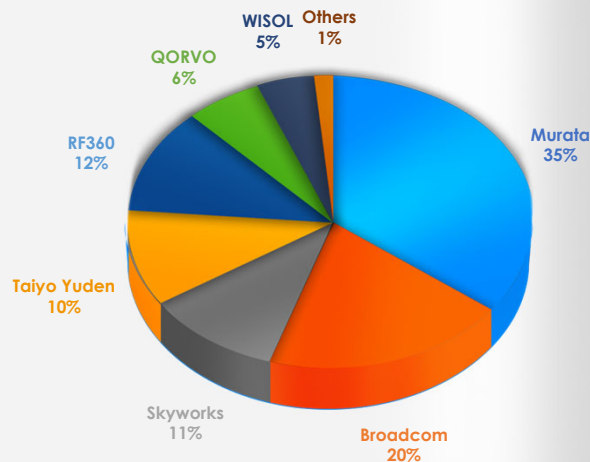


FOCUS ON THE LARGEST PLAYERS IN THE MARKET

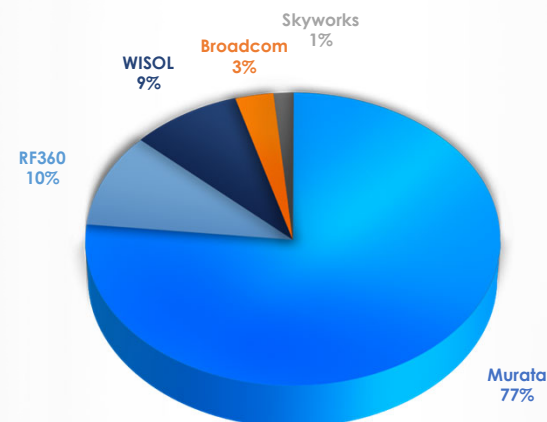
FILTER



DUPLEXER



FEMiD
(Front-End Module With Integrated Duplexers)



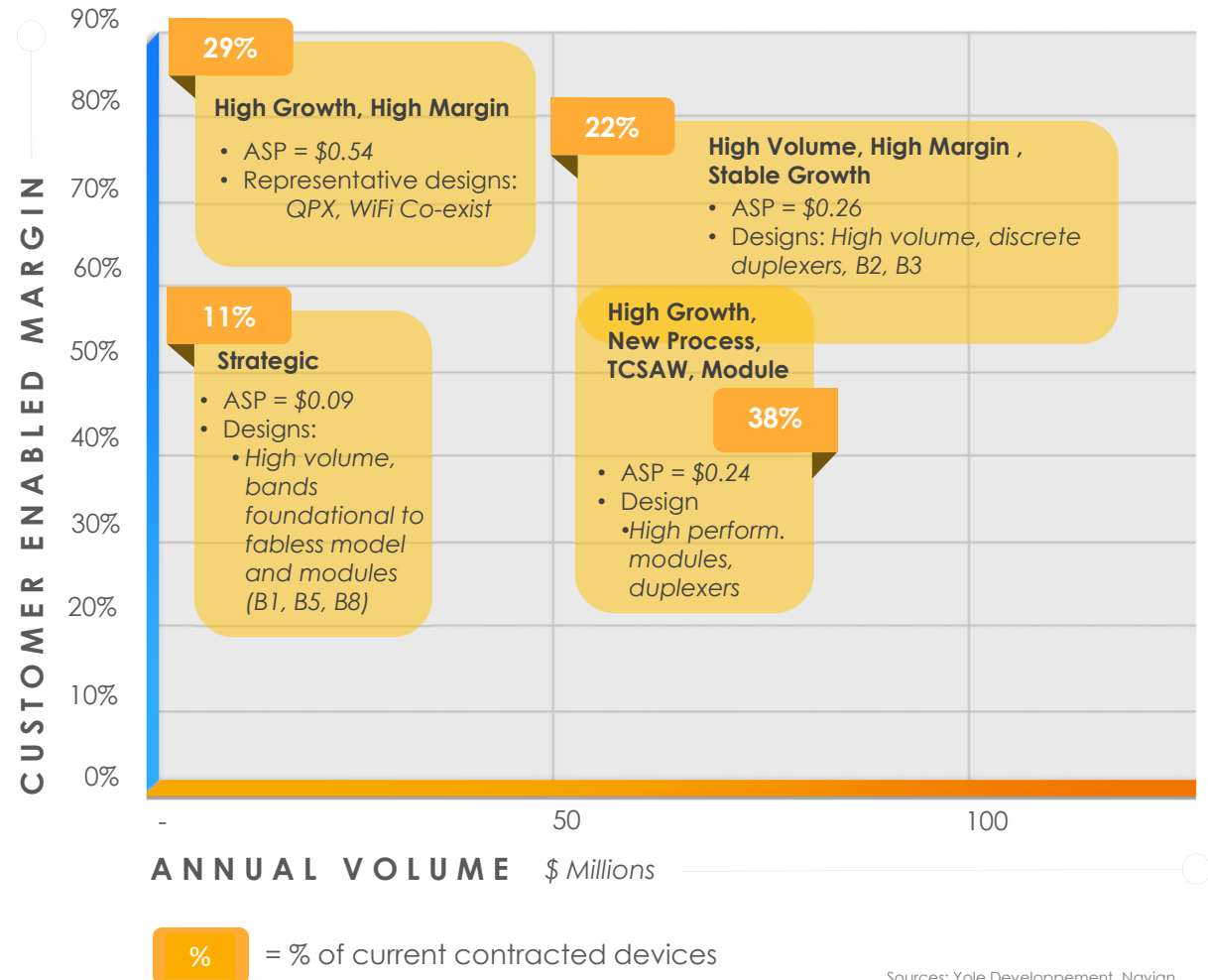
- 5 companies make up 80% of the filter and duplexer markets

- Module growth has been shifting due to a number of macro economic events that have happened in the past year

Sources: Navian 2018

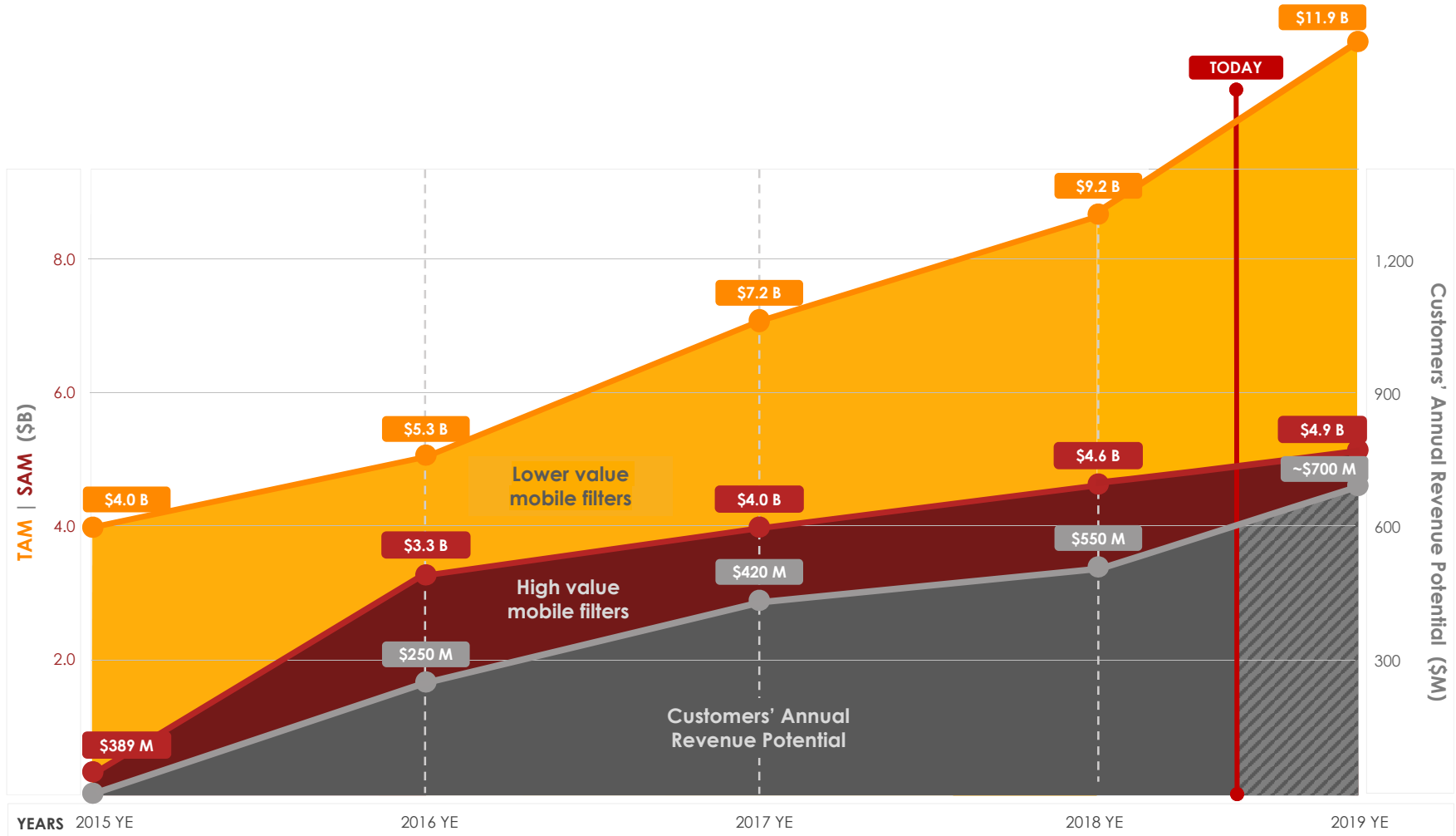
RESONANT IS TARGETING HIGH ASP & HIGH GROWTH SEGMENTS

- **>20 designs accepted** by our customers
- **>10 products shipped** generating royalty revenue
- Contracted **royalty rates** generally in the range of 8% - 15%
- Targeting 30% - 70% success rate of contracted designs resulting in royalty
- Time from contract to customer acceptance varies based on technology, ranges between 6 and 18 months



Sources: Yole Developpement, Navian

POTENTIAL CUSTOMER ANNUAL REVENUE ENABLED BY RESONANT

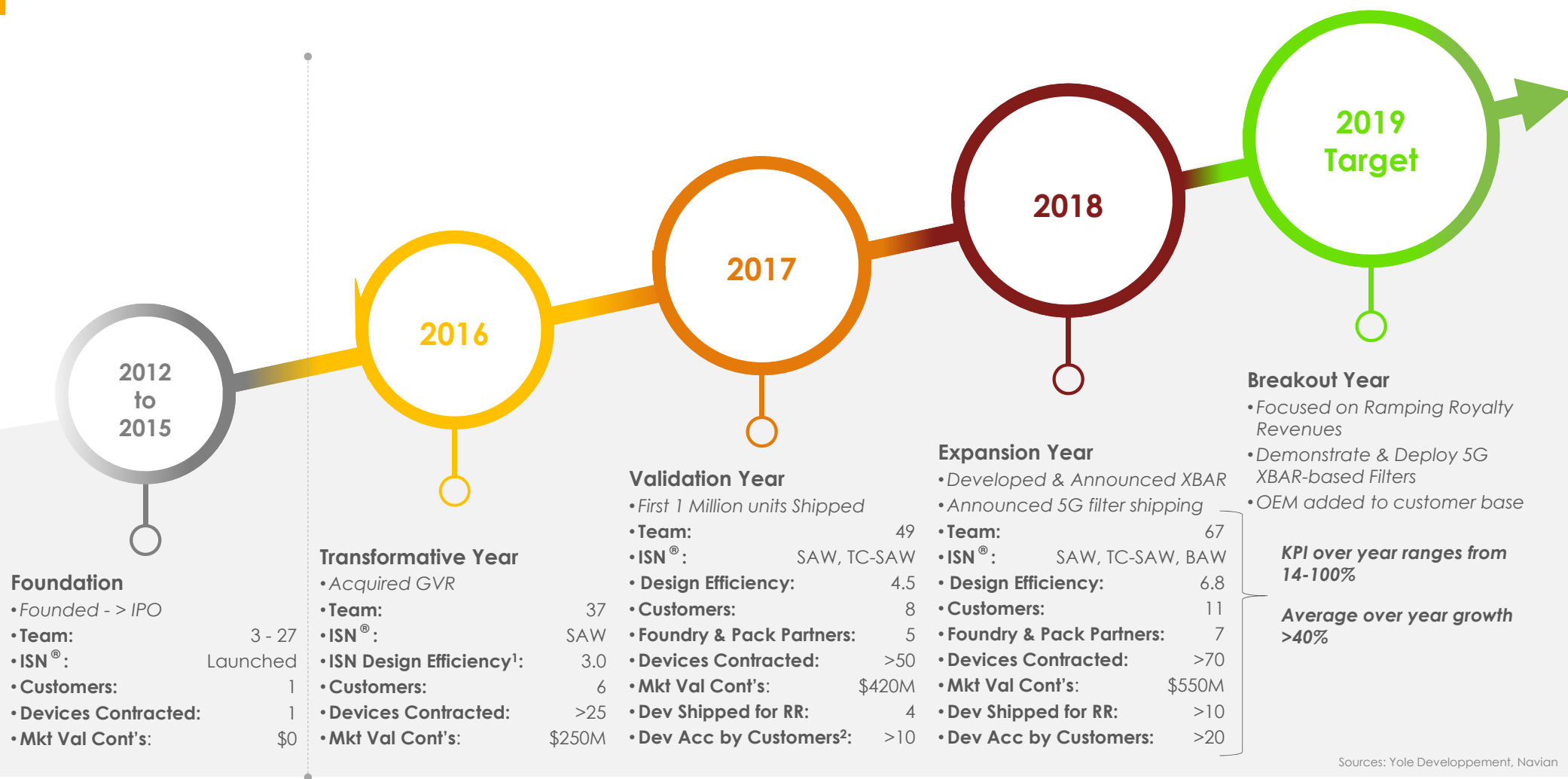


DEVICES CONTRACTED	>25	>50	>70	Average over year KPI growth >40%
REVENUE % OF HIGH VALUE MARKET	7.5%	10.6%	12.0%	Average over year KPI growth >40%

Customer Revenue Potential estimated using Navian published data, adjusted to reflect contracted customer data

Source: Navian and Yole Development

2019 BUILDS ON MOMENTUM



1. Design efficiency is the number ISN ready designs one designer can produce in a year. ISN ready designs use a qualified FAB process with industry competitive performance. A qualified FAB process includes confirmed performance with the FAB in the band

2. Device accepted by customer defined as customer has passed device handset testing

EXECUTIVE TEAM



George B. Holmes

Chairman
& CEO

30+ years leadership in
sales & marketing and
management



Marty McDermut

CFO

30+ years in financial and
accounting management;
CPA



Bob Hammond

CTO
& Co-founder

20+ years as Founder and
CTO of STI;
Physics Ph.D. Caltech



Neal Fenzi

Executive Vice
President of Engineering
& Co-Founder

20+ years in engineering,
operations and marketing
positions at STI; BSEE



INDEPENDENT BOARD MEMBERS

Michael Fox

Lead
Independent
Director

Financial expertise in
capital markets,
shareholder interests
and strategy

 PARK CITY CAPITAL

J.P.Morgan

Rubén Caballero

Independent
Director

Extensive expertise and
leadership in R&D,
prototyping, designing,
integrating, testing,
manufacturing and
shipping millions of world
class consumer electronics
products and
technologies



TROPIAN



Alan Howe

Independent
Director

Operational, corporate
finance, business devt.
and leadership exp.
Strategic in-depth
knowledge of the
wireless, telecom, high
technology and
software industries



COVAD

TELETRACNAVMAN



Sprint

Jack Jacobs

Independent
Director

Public company,
corporate
governance and
leadership
experience



BankersTrust.

Josh Jacobs

Independent
Director

Extensive experience
commercializing
technologies



kik.

OmnicomMediaGroup

INVOCAL

Jean Rankin

Independent
Director

Governance,
compliance,
regulatory and
licensing expertise
within the
semiconductor
industry



Lucent Technologies



Bob Tirva

Independent
Director

Extensive corporate
and managerial
finance experience
in IT & services and
semiconductor
industries



INTERMEDIA

Dropbox



SUMMARY FINANCIAL INFORMATION

Jun 30, 2019		
		(\$ in M)
Cash, cash equivalents & investments ¹	\$	10.5
Other current assets		0.4
Long-term assets		7.1
Total assets	\$	18.0
Liabilities	\$	2.9
Operating lease liabilities		3.0
Stockholders' equity		12.1
Total liabilities and stockholders' equity	\$	18.0
Shares outstanding		28.2 M

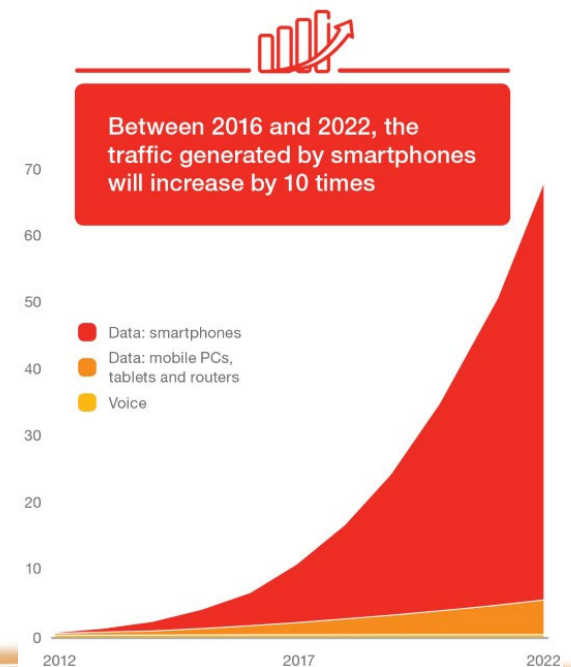
no debt

1. Excludes \$10 million private placement announced August 6, 2019

SUMMARY

- 2019 Momentum
 - Cash, cash equivalents & investments \$10.5M¹ (Jun 30, 2019)
 - More than 10 devices have shipped for royalty revenue; devices are in distribution and sampling to OEM's
 - Greater than 20 devices accepted by customers; acceptance criteria include handset testing
 - Complete ISN software suite: ISN supports SAW, TC-SAW & BAW with new cutting-edge IP focused on 5G – XBAR resonators
- Market continues to grow, 21% CAGR; RF front-end industry is undergoing dramatic increases in filter demand and complexity for bandwidth driven by:
 - Band Proliferation
 - Carrier Aggregation
 - 5G
- Resonant is a strategically positioned pure play equipped to take advantage of 5G
 - As the market continues to commoditize, working with Resonant and its industry-changing ISN platform will enable companies to maintain market share and remain competitive
 - Resonant's new BAW / XBAR technology for ultra-wide, instantaneous bandwidth has the potential to become the technology standard against which all others are measured

Global mobile traffic (ExaBytes per month)



1. Excludes \$10 million private placement announced August 6, 2019

