

Men's Wearhouse Reports Fiscal 2006 Fourth Quarter and Year End Results

Board of Directors Approves Increased Quarterly Dividend

* Q4 2006 GAAP diluted EPS was \$0.95 versus \$0.60 in 2005 * Fiscal 2006 GAAP diluted EPS was \$2.71 versus \$1.88 in 2005 * Company estimates fiscal 2007 GAAP diluted EPS in a range of \$2.80 to \$2.91 * Conference call at 5:00 pm eastern today

HOUSTON, March 7 /PRNewswire-FirstCall/ -- The Men's Wearhouse (NYSE: MW) today announced its consolidated financial results for the fourth quarter and 53-week year ended February 3, 2007. The results include an extra week in fiscal 2006 as well as other significant items, which are outlined in the attached reconciliation table. In addition, the company's board of directors approved a quarterly dividend of \$0.06 per share payable on July 6, 2007 to shareholders of record on June 27, 2007. The previous quarterly dividend amount was \$0.05 per share.

George Zimmer, founder, chairman, and chief executive officer, stated, "Fiscal 2006 represented yet another year of outstanding results for all of our stakeholders. In November 2006, we announced entering into an agreement to acquire After Hours Formalwear, a \$250 million tuxedo rental revenue company which is currently expected to close in the first half of fiscal 2007. Also in November 2006, we elected to redeem and retire our \$130 million convertible bond indebtedness thereby strengthening our balance sheet. In January 2007, we were named once again by FORTUNE(R) magazine as one of the 100 Best Companies to Work for In America. Lastly, the Board of Directors has approved a 20% increase in the company's quarterly cash dividend from \$0.05 per share to \$0.06 per share."

FOURTH QUARTER RESULTS

Fourth Quarter Sales Summary - Fiscal 2006

Total Comparable
U.S. dollars, in Sales Store Sales
millions Change % Change %
Current Prior
Year [A] Year Year [A] Year

 Total Company
 \$556.8
 \$497.0
 + 12.0%

 TMW
 \$351.5
 \$319.3
 + 10.1%
 0.0%
 + 5.1%

 K&G
 \$130.1
 \$113.9
 + 14.2%
 - 6.1%
 + 9.3%

 United States
 \$486.7
 \$437.4
 + 11.3%
 - 1.5%
 + 6.1%

 Moores (C\$)
 \$80.8
 \$69.6
 + 16.1%
 + 9.8%
 + 0.9%

[A] The company follows the retail 4-5-4 reporting calendar which includes an extra week in the fourth quarter of fiscal 2006. Total Company sales on a 13-week basis increased 5.7% from \$497.0 to \$525.1.

Fourth quarter 2006 operating income was \$73.2 million compared to \$55.6 million last year, and net income was \$52.3 million compared to \$32.7 million last year. GAAP diluted earnings per share were \$0.95 for the fourth quarter ended February 3, 2007 compared to \$0.60 last year. Adjusted diluted earnings per share for the 2006 fiscal fourth quarter was \$0.81 per share compared to adjusted diluted earnings per share of \$0.67 last year. For additional information regarding adjusted diluted earnings per share, please see the table included below as well as the non-GAAP reconciliations provided at the end of this release.

Fourth Quarter Highlights

- * Total company sales increased 12.0% for the quarter, including this year's 53rd week and 5.7% on a 13-week basis. Apparel sales, representing 90.8% of total sales, increased 10.6%. Tuxedo rental revenues, representing 2.7% of total sales, increased 26.1%.
- * Comparable store sales declined 1.5% for the company's United States based stores, below the initial guidance of +1% to +2%. This under plan performance stems from soft traffic levels which are reflected in soft tailored clothing sales. On a two year basis, comparable store sales increased 4.6%.
- * Comparable store sales increased 9.8% for the company's Canadian based stores, ahead of initial guidance in the +2% to +4% range. This above plan performance is a reflection of strong increases in both traffic levels and average ticket. On a two year basis, comparable store sales increased 10.7%.
- * Gross profit, as a percentage of sales, increased 331 basis points from 41.29% to 44.60%. Above plan comparable sales in Canada, generally better maintained merchandise margins in both the U.S. and Canada, and a stronger than expected 53rd week of the year more than offset the impact of under plan comparable store sales results in the U.S.
- * Selling, general, and administrative expenses as a percentage of sales increased 135 basis points from 30.11% to 31.46%; however this increase was lower than plan, primarily as a result of lower advertising, payroll, and employee healthcare expenses.
- * The effective tax rate for the quarter of 28.7% was substantially lower than the previously anticipated level of 36.0%. This was due to favorable developments on certain outstanding income tax matters.
- * During the quarter the company repurchased 764,600 shares for a total of \$28.8 million.

Total Comparable
U.S. dollars, in Sales Store Sales
millions Change % Change %

Current Prior Current Prior
Year [B] Year Year [B] Year
Total Company \$1,882.1 \$1,724.9 +9.1%

TMW \$1,216.2 \$1,129.0 + 7.7% + 3.1% + 6.2% K&G \$418.3 \$384.2 + 8.9% - 1.8% + 16.4% United States \$1,653.5 \$1,531.4 + 8.0% + 1.9% + 8.4% Moores (C\$) \$259.3 \$232.9 + 11.3% + 8.7% + 2.7%

[B] The company follows the retail 4-5-4 reporting calendar which includes an extra week in fiscal 2006. Total Company sales on a 52-week basis increased 7.3% from \$1,724.9 to \$1,850.3.

2006 operating income was \$223.9 million compared to \$165.3 million last year, and net income was \$148.6 million compared to \$103.9 million last year. GAAP diluted earnings per share were \$2.71 for the year ended February 3, 2007 compared to \$1.88 last year. Adjusted diluted earnings per share for fiscal 2006 were \$2.63 per share compared to adjusted diluted earnings per share of \$2.04 last year. For additional information regarding adjusted diluted earnings per share, please see the table included below as well as the non- GAAP reconciliations provided at the end of this release.

2007 GUIDANCE AND HIGHLIGHTS

For the fiscal year ending February 2, 2008, the company expects GAAP diluted earnings per share in a range of \$2.80 to \$2.91 based on a +1% to +2% same store sales increase in the U.S. and +3% to +4% in Canada, an effective tax rate of approximately 37.55% and fully diluted shares outstanding of 54.6 million. The 2007 guidance and highlights do not give effect to the After Hours acquisition.

Forecasted operating highlights for the full year include the following:

- * New store growth includes up to 15 net new K&G stores and 19 net new Men's Wearhouse stores. Total square footage growth is expected in the mid to high single digit range.
- * Total sales for fiscal 2007 on a comparable 52 week basis are expected to increase in a range of 5% to 7% over the prior fiscal year.
- * Gross margins are planned to continue to increase and stem largely from the company's ongoing strategy of increasing the penetration of its private label apparel product offerings and growth in tuxedo rentals.
- * Selling, general, and administrative expenses, as a percentage of sales, are expected to be flat year over year. Expense leverage is expected in advertising and payroll; however it is being offset by increases in stock based compensation and general corporate overhead expenses.
- * Operating income margins, on a comparable 52 week year basis, are anticipated to increase in the range of 50 to 90 basis points over the prior year.

For the first quarter of 2007, the company expects +1% to +2% same store sales growth in the U.S. and +5% to +6% in Canada and GAAP diluted earnings per share to be in the range of \$0.63 to \$0.67. In 2007, the start of the company's fiscal calendar is later than in the past because of last year's 53rd week. This late start means that the seasonal peak period (fiscal month of May) for the company's tuxedo rentals business will shift one week earlier in the fiscal calendar and therefore is expected to benefit the company's first quarter at the expense of the second quarter.

IMPACT OF SIGNIFICANT ITEMS

In order to aid investors' understanding of the company's results and to improve comparability of financial information from period to period, explanatory non-GAAP reconciliation tables are included at the end of this press release. Summarized earnings per share information from these tables follows:

Summary Reconciliation of GAAP diluted EPS to Adjusted diluted EPS

UNAUDITED HISTORICAL RESULTS (1)

Fiscal 2005 1Q 2Q 3Q 4Q YR

GAAP Diluted EPS 0.41 0.43 0.44 0.60 1.88

Adjustments (2)

Eddie Rodriguez Costs (3) 0.05 0.06 0.11

Stock Based Compensation (4)

Reported in Earnings 0.01 0.01 0.01 0.03

53rd Week Impact (5)

Foreign Earnings

Repatriation (6) 0.07 0.07

Discrete Tax Items (7) (0.04) (0.02) (0.05)

Net Adjustments 0.05 0.07 (0.02) 0.07 0.17

Adjusted Diluted EPS 0.46 0.50 0.41 0.67 2.04

Fiscal 2006 1Q 2Q 3Q 4Q YR

GAAP Diluted EPS 0.53 0.65 0.58 0.95 2.71

Adjustments (2)

Eddie Rodriguez Costs (3) Stock Based Compensation (4)

Reported in Earnings 0.02 0.02 0.02 0.02 0.08 53rd Week Impact (5) (0.08) (0.08)

Foreign Earnings Repatriation (6)

Discrete Tax Items (7) (0.09) (0.09) Net Adjustments 0.02 0.02 (0.14) (0.08)

Adjusted Diluted EPS 0.55 0.67 0.60 0.81 2.63

GUIDANCE

Fiscal 2007 1Q YR

GAAP Diluted EPS 0.63 - 0.67 2.80 - 2.91

Adjustments (2)

Eddie Rodriguez Costs (3) Stock Based Compensation (4)

Reported in Earnings 0.02 0.09

53rd Week Impact (5)

Foreign Earnings

Repatriation (6)

Discrete Tax Items (7)

Net Adjustments 0.02 0.09

Adjusted Diluted EPS 0.65 - 0.69 2.89 - 3.00

- (1) Due to the effect of rounding, the sum of the per share amounts may not equal the effect of the adjustments.
- (2) Net of tax.
- (3) The company ceased operating its test of the new retail concept "Eddie Rodriguez" in the second quarter of fiscal 2005.
- (4) In fiscal 2005 and 2006, the company did not grant non-qualified stock options (NQO's) to key employees, opting instead to issue primarily deferred stock units (DSU's). In 2006, the company began recognizing stock option expense as it adopted FASB No. 123R. Amounts reported in earnings for 2005 include primarily DSU's and for 2006 and later periods include DSU's and NQO's.
- (5) Fiscal 2006 includes one additional week (for a total of 53 weeks) as the company reports its fiscal operations on a retail calendar.
- (6) The company incurred a one-time tax expense of \$3.9 million (\$0.07 per share) related to the repatriation of foreign earnings under the provisions of the American Jobs Creation Act.
- (7) Adjustments to tax reserves associated with favorable developments on certain outstanding income tax matters.

CONFERENCE CALL AND WEBCAST INFORMATION

At 5:00 p.m. Eastern time today, company management will host a conference call and real time web cast to review the results for the fiscal fourth quarter and full year 2006 and provide an outlook for fiscal 2007.

To access the conference call, dial 303-262-2142. To access the live webcast presentation, visit the Investor Relations section of the company's website at http://www.tmw.com. A telephonic replay will be available through March 22nd by calling 303-590-3000 and entering the access code of 11082837#, or a webcast archive will be available free on the website for approximately 90 days.

Number Sq. Ft. Number Sq. Ft. of Stores (000's) of Stores (000's)

 Men's Wearhouse
 543
 3,014.8
 526
 2,898.4

 Moores, Clothing for Men
 116
 722.7
 116
 719.8

 K&G [C]
 93
 2,201.6
 77
 1,835.2

 Total
 752
 5,939.1
 719
 5,453.4

[C] 73 and 52 stores, respectively, offering women's apparel.

Founded in 1973, Men's Wearhouse is one of North America's largest specialty retailers of men's apparel with 752 stores. The stores carry a full selection of designer, brand name and private label suits, sport coats, furnishings and accessories, including tuxedo rentals available in the Men's Wearhouse and Moores stores.

This press release contains forward-looking information. The forward-looking statements are made pursuant to the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be significantly impacted by various factors, including unfavorable local, regional and national economic developments, disruption in retail buying trends due to homeland security concerns, severe weather conditions, aggressive advertising or marketing activities of competitors, governmental actions and other factors described herein and in the company's annual report on Form 10-K for the year ended January 28, 2006 and subsequent Forms 10-Q.

For additional information on Men's Wearhouse, please visit the company's website at http://www.tmw.com.

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THE MEN'S WEARHOUSE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

FOR THE THREE MONTHS ENDED February 3, 2007 AND January 28, 2006 (In thousands, except per share data)

Three Months Ended

% of % of 2006 Sales 2005 Sales

Net sales \$556,845 100.00% \$496,978 100.00%

Cost of goods sold, including buying, distribution and

occupancy costs 308,470 55.40% 291,751 58.71% Gross margin 248,375 44.60% 205,227 41.29%

Selling, general and

administrative expenses 175,187 31.46% 149,658 30.11%

Operating income 73,188 13.14% 55,569 11.18%

Interest income (2,537) (0.46%) (1,158) (0.23%) Interest expense 2,390 0.43% 1,461 0.29%

Earnings before income taxes 73,335 13.17% 55,266 11.12%

Provision for income taxes 21,011 3.77% 22,532 4.53%

Net earnings \$52,324 9.40% \$32,734 6.59%

Net earnings per share:

Basic \$0.99 \$0.62 Diluted \$0.95 \$0.60

Weighted average common

shares outstanding:

Basic 52,965 52,862 Diluted 54,843 54,166

THE MEN'S WEARHOUSE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

FOR THE TWELVE MONTHS ENDED February 3, 2007 AND January 28, 2006 (In thousands, except per share data)

Twelve Months Ended

% of % of 2006 Sales 2005 Sales

Net sales \$1,882,064 100.00% \$1,724,898 100.00%

Cost of goods sold, including buying, distribution and

occupancy costs 1,066,359 56.66% 1,027,763 59.58% Gross margin 815,705 43.34% 697,135 40.42%

Selling, general and

administrative expenses 591,767 31.44% 531,839 30.83%

Operating income 223,938 11.90% 165,296 9.58%

Interest income (9,786) (0.52%) (3,280) (0.19%) Interest expense 9,216 0.49% 5,888 0.34%

Earnings before income taxes 224,508 11.93% 162,688 9.43%

Provision for income taxes 75,933 4.03% 58,785 3.41%

Net earnings \$148,575 7.89% \$103,903 6.02%

Net earnings per share:

Basic \$2.80 \$1.93 Diluted \$2.71 \$1.88

Weighted average common

shares outstanding:

Basic 53,111 53,753 Diluted 54,749 55,365

THE MEN'S WEARHOUSE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

February 3, January 28, 2007 2006

ASSETS

Current assets:

 Cash and cash equivalents
 \$179,694
 \$200,226

 Short-term investments
 -- 62,775

 Inventories
 448,586
 416,603

 Other current assets
 52,549
 50,008

 Total current assets
 680,829
 729,612

 Property and equipment, net
 289,640
 269,586

 Goodwill
 56,867
 57,601

 Other assets, net
 69,616
 66,475

Total assets \$1,096,952 \$1,123,274

LIABILITIES AND SHAREHOLDERS' EQUITY

 Current liabilities
 \$226,138
 \$238,085

 Long-term debt
 72,967
 205,251

 Deferred taxes and other liabilities
 44,075
 52,405

 Shareholders' equity
 753,772
 627,533

Total liabilities and equity \$1,096,952 \$1,123,274

THE MEN'S WEARHOUSE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

FOR THE TWELVE MONTHS ENDED February 3, 2007 AND January 28, 2006 (In thousands)

Twelve Months Ended 2006 2005

CASH FLOWS FROM OPERATING ACTIVITIES:

Net earnings \$148,575 \$103,903

Non-cash adjustments to net earnings:

Depreciation and amortization 61,387 61,874

Other 27,002 18,558

Changes in assets and liabilities (76,170) (29,774)

Net cash provided by

operating activities 160,794 154,561

CASH FLOWS FROM INVESTING ACTIVITIES:

Capital expenditures (72,904) (66,499)

Purchases of available-for-sale investments (279,120) (106,850)

Proceeds from sales of available-for-sale

investments 341,895 44,075 Other (1,506) (141)

Net cash used in investing activities (11,635) (129,415)

CASH FLOWS FROM FINANCING ACTIVITIES:

Cash dividends paid (10,830) --Bank borrowings --- 71,695
Principal payments on debt (130,000) ---

Proceeds from issuance of common stock 10,823 24,262

Purchase of treasury stock (40,289) (90,280)

Other 2,052 (556)

Net cash provided by (used in)

financing activities (168,244) 5,121

Effect of exchange rate changes (1,447) 4,951

INCREASE (DECREASE) IN CASH AND

CASH EQUIVALENTS (20,532) 35,218

Balance at beginning of period 200,226 165,008

Balance at end of period \$179,694 \$200,226

THE MEN'S WEARHOUSE, INC. AND SUBSIDIARIES
UNAUDITED NON-GAAP CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS
(A Non-GAAP Financial Measure)
(In thousands, except per share amounts)

Use of Non-GAAP Financial Measures

We have provided non-GAAP adjusted earnings per share information. This non-GAAP financial information is provided to enhance the user's overall understanding of the company's current financial performance. Specifically, we believe the non-GAAP adjusted results provide useful information to both management and investors by excluding certain expense items that we believe are not indicative of our core operating results. The non-GAAP financial information should be considered in addition to, not as a substitute for or as being superior to, operating income, cash flows, or other measures of financial performance prepared in accordance with GAAP. The following are the reconciliations of this non-GAAP information. Due to the effect of rounding, the sum of the individual per share amounts may not equal the total shown.

Non-GAAP Financial Measures (in thousands, except per share information)

Three Months Ended April 30, 2005
(1) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

Net sales \$411,649 \$(1,006) \$410,643

Cost of goods sold, including buying, distribution and

occupancy costs 245,866 (1,631)244,235 Gross margin 165,783 625 166,408

Selling, general and

administrative expenses 128,909 (4,036)124,873 Operating Income 36,874 4,661 41,535 (794)(794)Interest income 1,487 Interest expense 1,487 Earnings before income taxes 36,181 4,661 40,842

1,736 Provision for income taxes 13,477 15,213 Net earnings \$22,704 \$2,925 \$25,629 Net earnings per diluted share \$0.41 \$0.05 \$0.46

Weighted average diluted common

shares outstanding 55,834

- (1) The net earnings adjustments are as follows:
 - a. \$2.886 million, net of tax, or \$.05 diluted earnings per share in net losses from the Eddie Rodriguez stores and
 - b. \$39 thousand, net of tax, related to stock based compensation.

Non-GAAP Financial Measures (continued)

Three Months Ended June 30, 2005 **NON-GAAP** (1) **GAAP** NON-GAAP Adjusted Results Adjustments Results

Net sales \$423,576 \$(785) \$422,791 Cost of goods sold, including

buying, distribution and

occupancy costs 255,280

(3,485)251,795 Gross margin 168,296 2,700 170,996

Selling, general and administrative

(3,495)expenses 126,397 129,892 Operating Income 38,404 6.195 44,599 Interest income (771)(771)Interest expense 1,512 1,512

Earnings before income taxes 37,663 6,195 43,858 Provision for income taxes 13,277 2,183 15,460 Net earnings \$24,386 \$4,012 \$28,398 Net earnings per diluted share \$0.43 \$0.07 \$0.50

Weighted average diluted common

shares outstanding 56,490 56,490

> Three Months Ended October 29, 2005 (2) NON-GAAP **GAAP** NON-GAAP Adjusted Results Adjustments Results

Net sales \$392,695 \$---\$392,695

Cost of goods sold, including buying, distribution and

occupancy costs 234,866 234,866 Gross margin 157,829 157,829

Selling, general and administrative

expenses	123,380	(928)	122,452	
Operating Income	34,449	928	35,377	
Interest income	(557)		(557)	
Interest expense	1,428		1,428	
Earnings before income to	axes 33,5	578	928 34,506	
Provision for income taxes	9,49	9 2,27	78 11,777	
Net earnings	\$24,079	\$(1,350)	\$22,729	
Net earnings per diluted sh		§(0.	02) \$0.41	
Weighted average diluted common				
shares outstanding	54,971		54,971	

- (1) The net earnings adjustments are as follows:
 - a. \$3.379 million, net of tax, or \$0.06 diluted earnings per share in net losses from the Eddie Rodriguez stores and
 - b. \$633 thousand, net of tax, or \$0.01 diluted earnings per share related to stock based compensation.
- (2) The net earnings adjustments are as follows:
 - a. \$666 thousand, net of tax, or \$0.01 diluted earnings per share related to stock based compensation and
 - b. (\$2.016) million or (\$0.04) diluted earnings per share in discrete tax items.

Non-GAAP Financial Measures (continued)

Three Months Ended January 28, 2006
(1) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

Net sales \$496,978 \$---\$496,978 Cost of goods sold, including buying, distribution and occupancy costs 291,751 291,751 Gross margin 205,227 205,227 Selling, general and administrative expenses (939)149,658 148,719 Operating Income 55,569 939 56,508 Interest income (1,158)(1,158)Interest expense 1,461 1,461 Earnings before income taxes 55,266 939 56,205 Provision for income taxes 22,532 (2,631)19,901 Net earnings \$32,734 \$3,570 \$36,304 Net earnings per diluted share \$0.60 \$0.07 \$0.67 Weighted average diluted common shares outstanding 54,166 54,166

Twelve Months Ended January 28, 2006
(2) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

Net sales \$1,724,898 \$(1,791) \$1,723,107 Cost of goods sold, including buying, distribution and occupancy costs 1,027,763 (5,116) 1,022,647

Gross margin	697	,135	3,3	25	700,	460
Selling, general and admin	istrati	ve				
expenses	531,8	39	(9,398	3)	522,44	41
Operating Income	1	65,296	12	2,723	17	78,019
Interest income	(3,	280)		((3,280))
Interest expense	5,	888			5,888	
Earnings before income t	axes	162,	688	12,	723	175,411
Provision for income taxes	3	58,78	5	3,566	6	62,351
Net earnings	\$103	,903	\$9,1	.57	\$113	,060
Net earnings per diluted sh	are	\$1.8	8	\$0.17	7	\$2.04
Weighted average diluted common						
shares outstanding	5:	5,365			55,36	5

- (1) The net earnings adjustments are as follows:
 - a. \$556 thousand, net of tax, or \$0.01 diluted earnings per share related to stock based compensation
 - b. (\$898) thousand or (\$0.02) diluted earnings per share in discrete tax items and
 - c. \$3.912 million or \$0.07 diluted earnings per share in foreign earnings repatriation tax expense.
- (2) The net earnings adjustments are as follows:
 - a. \$6.265 million, net of tax, or \$0.11 diluted earnings per share in net losses from the Eddie Rodriguez stores
 - b. \$1.894 million, net of tax, or \$0.03 diluted earnings per share related to stock based compensation
 - c. (\$2.914) million or (\$0.05) diluted earnings per share in discrete tax items and
 - d. \$3.912 million or \$0.07 diluted earnings per share in foreign earnings repatriation tax expense.

Non-GAAP Financial Measures (continued)

Three Months Ended April 29, 2006
(1) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

Net sales Cost of goods sold, inclu-	\$434,564	\$	\$434,564
buying, distribution and	unig		
occupancy costs	251,735	(143)	251,592
Gross margin	182,829	143	182,972
Selling, general and admi	inistrative		
expenses	136,441	(1,485)	134,956
Operating Income	46,388	1,628	48,016
Interest income	(1,995)		(1,995)
Interest expense	2,191		2,191
Earnings before income	taxes 46	,192 1	,628 47,820
Provision for income taxe	es 17,3	36 6	11 17,947
Net earnings	\$28,856	\$1,017	\$29,873
Net earnings per diluted s	share \$0.	53 \$0	.02 \$0.55
Weighted average diluted	l common		
shares outstanding	54,719		54,719

(1) The adjustments are related to stock based compensation.

Three Months Ended July 29, 2006
(2) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

\$460,587 Net sales \$460,587 Cost of goods sold, including buying, distribution and occupancy costs 261,464 (178)261,286 Gross margin 199,123 178 199,301 Selling, general and administrative (1,542)expenses 143,529 141,987 Operating Income 55,594 1,720 57,314 Interest income (2.793)(2.793)Interest expense 2,289 2,289 Earnings before income taxes 56,098 1.720 57,818 Provision for income taxes 20,477 628 21,105 Net earnings \$35,621 \$1,092 \$36,713 \$0.02 Net earnings per diluted share \$0.65 \$0.67 Weighted average diluted common shares outstanding 54,524 54,524

(2) The adjustments are related to stock based compensation.

Non-GAAP Financial Measures (continued)

Three Months Ended October 28, 2006
(1) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

Net sales \$430,068 \$430,068 Cost of goods sold, including buying, distribution and occupancy costs 244,512 244,690 (178)Gross margin 185,378 178 185,556 Selling, general and administrative expenses 136,610 (1,613)134,997 Operating Income 48,768 1,791 50,559 Interest income (2,461)(2,461)Interest expense 2,346 2,346 1,791 Earnings before income taxes 48,883 50,674 Provision for income taxes 17,109 627 17,736 \$31,774 \$1,164 \$32,938 Net earnings Net earnings per diluted share \$0.58 \$0.02 \$0.60 Weighted average diluted common shares outstanding 54,903 54.903

(1) The adjustments are related to stock based compensation.

Three Months Ended February 3, 2007
(2) NON-GAAP
GAAP NON-GAAP Adjusted
Results Adjustments Results

Net sales \$556,845 \$(31,742) \$525,103 Cost of goods sold, including buying, distribution and occupancy costs (14,560)293,910 308,470 Gross margin 248,375 (17,182)231.193 Selling, general and administrative (12,365)expenses 175,187 162,822 Operating Income 73,188 (4,817)68,371 152 Interest income (2,385)(2,537)Interest expense 2,390 2,390 Earnings before income taxes 73,335 (4,969)68,366 Provision for income taxes 21,011 2,885 23,896 Net earnings \$52,324 \$(7,854) \$44,470 Net earnings per diluted share \$0.95 (0.14)\$0.81 Weighted average diluted common shares outstanding 54.843 54.843

- (2) The net earnings adjustments are as follows:
 - a. \$1.303 million, net of tax, or \$0.02 diluted earnings per share related to stock based compensation
 - b. (\$4.473) million or (\$0.08) diluted earnings per share related to the 53rd week and
 - c. (\$4.684) million or (\$0.09) diluted earnings per share in discrete tax items.

Non-GAAP Financial Measures (continued)

Twelve Months Ended February 3, 2007 **NON-GAAP GAAP** NON-GAAP Adjusted Results Adjustments Results

Net sales \$1,882,064 \$(31,742) \$1,850,322 Cost of goods sold, including buying, distribution and

occupancy costs 1.066.359

(15,059)1.051.300 Gross margin 815,705 (16,683)799,022

Selling, general and administrative

(17,005)expenses 591,767 574,762 Operating Income 223,938 322 224,260 Interest income (9,786)152 (9,634)9,216 Interest expense 9,216

Earnings before income taxes 224,508 170 224,678 Provision for income taxes 75,933 4,751 80,684 \$143,994 Net earnings \$148,575 \$(4,581) \$2.63

Net earnings per diluted share \$2.71 \$(0.08)

Weighted average diluted common

shares outstanding 54,749 54,749

- (1) The net earnings adjustments are as follows:
 - a. \$4.576 million, net of tax, or \$0.08 diluted earnings per share related to stock based compensation
 - b. (\$4.473) million or (\$0.08) diluted earnings per share related to the 53rd week and
 - c. (\$4.684) million or (\$0.09) diluted earnings per share in discrete tax items.

SOURCE The Men's Wearhouse, Inc.