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# **Fusion Awarded Over \$800,000, Multi-Year Contract to Provide Advanced Managed Communications Solution for a Midwest School System**

NEW YORK, Oct. 23, 2018 (GLOBE NEWSWIRE) -- **Fusion (NASDAQ: FSNN)**, a leading provider of cloud services, announced today that it has been awarded a more than \$800,000, three year managed communications agreement with a school system serving nearly 40,000 pre-K through 12<sup>th</sup> grade students in over fifty schools in the Midwest. The school system selected Fusion's advanced managed voice solution over multiple cable and facilities-based service providers through a rigorous RFP process, and cited Fusion's flexibility in developing specialized solutions to meet the system's demanding requirements. It further remarked on the integrity and transparency of Fusion's comprehensive proposal for its choice.

A key RFP requirement was the service provider's commitment to minimize any down-time through the migration from the school system's legacy solution with a seamless, expeditious implementation process. Fusion's Quality of Service guarantees for 100% uptime met and exceeded the system's expectations. Further, Fusion's expert and dedicated project management team designed an installation process that met the schools system's challenging timelines while satisfying its request for coordinated training for administrative staff at each of its schools.

"We're pleased to have earned the confidence and trust of this fine educational institution, which serves thousands of students in a large Midwest metropolitan area," said Dan Foster, Fusion's Chief Revenue Officer. "We're proud that the integrity of our proposal, as well as the quality of our advanced services and our consultative approach to developing flexible and specialized solutions was key to the system's award."

## **About Fusion**

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's Single Source for the Cloud®. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, contact center, cloud connectivity and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment. For more information, please visit [www.fusionconnect.com](http://www.fusionconnect.com).

## **Forward Looking Statements**

Statements in this press release that are not purely historical facts, including statements regarding Fusion's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical fact and may sometimes be identified by the use of forward-looking terminology such as "may", "expect", "anticipate", "intend", "estimate" or "continue" or the negative thereof or other variations thereof or comparable terminology. The reader is cautioned that all forward-looking statements are speculative, and there are certain risks and uncertainties that could cause actual events or results to differ from those referred to in such forward-looking statements. Important risks regarding the Company's business include the Company's ability to comply with covenants included in its senior debt agreements; competitors with broader product lines and greater resources; emergence into new markets; natural disasters, acts of war, terrorism or other events beyond the Company's control; and other factors identified by Fusion from time to time in its filings with the Securities and Exchange Commission, which are available through <https://www.sec.gov>. However, the reader is cautioned that Fusion's future performance could also be affected by risks and uncertainties not enumerated above.

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