

Volt Information Sciences Reports Fiscal 2015 Third Quarter Financial Results

NEW YORK--(BUSINESS WIRE)-- **Volt Information Sciences**, **Inc.** (NYSE-MKT: VISI), an international provider of staffing services and information technology infrastructure services, today reported results for its third quarter ended August 2, 2015. Key elements include:

- Net revenue of \$364.7 million down 13.7% year-over-year
- Net loss of \$4.1 million, or \$0.7 million excluding special items
- Completed the sale of Volt Directories S.A. Ltd. and Tainol S.A., the Company's Uruguayan publishing and printing business
- Subsequent to the end of the quarter, completed the sale of certain assets of Volt Telecommunications Group
- Established a new one-year \$150.0 million Short-Term Financing Program with PNC Bank, which increased borrowing capacity

"I look forward to building on the strengths of our business to achieve our longer-term goal of returning Volt to profitable growth," commented Michael Dean, Chairman, Interim President and CEO. "During the third quarter we made good progress on our strategic initiative to divest non-core assets with the completion of the sale of our unprofitable Uruguayan publishing and printing business. Subsequent to the end of the quarter we also completed the sale of certain assets of Volt Telecommunications Group, which will further enhance our operational focus on our core staffing business and improve profitability in the future. In addition, our efforts to improve our balance sheet and strengthen our liquidity position continue to bear fruit with the closing of a new one-year, \$150.0 million short-term financing program with PNC Bank. I am also pleased with our ongoing initiatives to reduce expenses and improve our cost structure, as evidenced by the decrease in selling, administrative and other operating costs of \$3.8 million, or 7.0%, compared to the third quarter last year."

Mr. Dean concluded, "We are actively pursuing advanced technologies and improving business processes to support our core staffing business. Our management team is energized, excited and working with a sense of urgency to address the challenges that face us and to capitalize on the opportunities that lie ahead. With the recent changes in Volt's leadership, we are taking a fresh look at how we operate and by empowering our employees to make positive changes, I believe these actions will lead to a significant improvement in our financial performance in the quarters and years ahead."

Fiscal 2015 Third Quarter Results

Total revenue for the fiscal 2015 third quarter was \$364.7 million compared to \$422.6 million for the third quarter of fiscal 2014. Staffing Services segment revenue decreased to \$341.4 million from \$397.0 million in the same period last year, while Other segment revenue was \$23.3 million in the third quarter compared to \$25.7 million in the third quarter last year.

Staffing Services segment operating income in the third quarter of 2015 of \$3.4 million included \$2.5 million of special items related to impairment charges and restructuring costs. Excluding the impact of these special items, Staffing Services segment operating income would have been \$5.9 million on a Non-GAAP basis.

Loss from continuing operations in the fiscal 2015 third quarter of \$4.1 million included special items of \$3.4 million. Excluding these items loss from continuing operations for the third quarter of 2015 would have been \$0.7 million on a Non-GAAP basis.

Adjusted EBITDA, which is also a non-GAAP measure, was \$3.4 million in the fiscal 2015 third quarter. Adjusted EBITDA excludes the impact of interest expense, income tax expense, depreciation and amortization expense, other income/loss and share-based compensation expense. For a reconciliation of the GAAP and non-GAAP financial results, please see the tables at the end of this press release.

Fiscal 2015 Year-to-Date Results

Total revenue for the first nine months of fiscal 2015 was \$1,132.9 million compared to \$1,280.4 million for the first nine months of fiscal 2014. Staffing Services segment revenue decreased to \$1,064.5 million from \$1,196.0 million in the same period last year, while Other segment revenue was \$68.4 million in the first nine months compared to \$84.4 million in the comparable period last year.

Loss from continuing operations in the first nine months of fiscal 2015 of \$19.9 million included special items of \$13.4 million. Excluding these items the loss from continuing operations in 2015 would have been \$6.5 million on a Non-GAAP basis.

Short-Term Financing Program

On August 1, 2015, the Company entered into a one-year, \$150.0 million Short-Term Financing Program with PNC Bank, National Association ("PNC") with an expiration date of July 28, 2016. This program replaced the Company's previous short-term financing program. Proceeds from the new program were used to satisfy the outstanding balance under the previous program. Borrowing capacity will increase by at least \$24.0 million resulting primarily from the inclusion of receivables in the United Kingdom and Canada. The Company will utilize available borrowing capacity, as needed, to provide funding for working capital purposes in addition to funding ongoing and future strategic initiatives.

On September 4, 2015, the Company had available liquidity of approximately \$46.1 million.

Conference Call and Webcast

A conference call and simultaneous webcast to discuss the fiscal 2015 third quarter financial results will be held today at 5:00 p.m. Eastern / 2:00 p.m. Pacific. Volt's Chairman, Interim President and CEO Michael Dean and CFO Paul Tomkins will host the conference call. Participants can listen in via webcast by visiting the Investor & Governance section of Volt's website at www.volt.com. Please go to the website at least 15 minutes early to register, download and install any necessary audio software.

The conference call can also be accessed by dialing 877-407-9039 (201-689-8470 for international callers) and reference the "Volt Information Sciences Earnings Conference

Call." Following the call, an audio replay will also be available by calling 877-870-5176 or +1 858-384-5517 and entering the Conference ID# 13619056. A replay of the webcast will also be available for 90 days upon completion of the call, accessible through the Company's website at www.volt.com in the Investors & Governance section.

About Volt Information Sciences, Inc.

Volt Information Sciences, Inc. is an international provider of staffing services (traditional time and materials based as well as project based) and information technology infrastructure services. Our staffing services consists of workforce solutions that include providing contingent workers, personnel recruitment services, and managed staffing services programs supporting primarily professional administration, technical, information technology, light-industrial and engineering positions. Our project-based staffing assists with individual customer assignments as well as customer care call centers and gaming industry quality assurance testing services, and our managed service programs consist of managing the procurement and on-boarding of contingent workers from multiple providers. Our information technology infrastructure services provide server, storage, network and desktop IT hardware maintenance, data center and network monitoring and operations. For more information visit www.volt.com.

Forward-Looking Statements

This press release contains forward-looking statements that are subject to a number of known and unknown risks, including, among others, general economic, competitive and other business conditions, the degree and timing of customer utilization and rate of renewals of contracts with the company, and the degree of success of business improvement initiatives that could cause actual results, performance and achievements to differ materially from those described or implied in the forward-looking statements. Information concerning these and other factors that could cause actual results to differ materially from those in the forward-looking statements are contained in company reports filed with the Securities and Exchange Commission. Copies of the company's latest Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q, as filed with the Securities and Exchange Commission, are available without charge upon request to Volt Information Sciences, Inc., 1065 Avenue of the Americas, New York, New York 10018, Attention: Shareholder Relations, 212-704-7921. These and other SEC filings by the company are also available to the public over the Internet at the SEC's website at http://www.volt.com in the Investor & Governance section.

--Financial Tables to Follow--

Condensed Consolidated Results of Operations by Segment Unaudited (in thousands)

Weighted average number of shares

Results of Operations by Segment (Third Quarter 2015 vs. Third Quarter 2014)

Three months ended August 2, 2015 Three mor	nths endec	August 3	. 2014
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21,072

	Total		Staffing Services	Other		Total		Staffing Services	Other
Revenue									
Staffing services revenue	\$ 341,383	3	\$ 341,383	\$ -		\$ 396,979)	\$ 396,979	\$ -
Other revenue	23,285		-	23,285		25,670		-	25,670
Net revenue	364,668	3	341,383	23,285		422,649)	396,979	25,670
Expenses									
Direct cost of staffing services revenue	288,689)	288,689	-		337,285	;	337,285	-
Cost of other revenue	19,696		-	19,696		22,319		-	22,319
Selling, administrative and other operating costs	50,955		46,792	4,163		54,809		50,447	4,362
Restructuring costs	400		341	59		141		42	99
Impairment charges	580		2,130	(1,550)	-		-	-
Segment operating income (loss)	4,348		3,431	917		8,095		9,205	(1,110)
Corporate general and administrative	5,935					3,022			
Corporate restructuring costs	1,467					-			
Operating income (loss)	(3,054)				5,073			
Other income (expense), net	261					(930)		
Income tax provision	1,351					738			
Income (loss) from continuing operations	(4,144)				3,405			
Loss from discontinued operations, net of taxes	-					(3,885)		
Net loss	\$ (4,144)				\$ (480)		
Per Share Data:									
Basic:									
Income (loss) from continuing operations	\$ (0.20)				\$ 0.16			
Loss from discontinued operations	-					(0.19)		
Net loss	\$ (0.20)				\$ (0.03)		
Weighted average number of shares	20,741					20,866			
Diluted:									
Income (loss) from continuing operations	\$ (0.20)				\$ 0.16			
Loss from discontinued operations	-					(0.18)		
Net loss	\$ (0.20)				\$ (0.02)		

20,741

Condensed Consolidated Results of Operations by Segment Unaudited (in thousands)

Results of Operations by Segment (Nine Months 2015 vs. Nine Months 2014)

	Nine mont	ended Augus	t 2, 2015	Nine mon	t 3, 2014			
			Staffing				Staffing	
	Total		Services	Other	Total		Services	Other
Revenue								
Staffing services revenue	\$ 1,064,48	1	\$ 1,064,481	\$ -	\$ 1,195,98	1	\$ 1,195,981	\$ -
Other revenue	68,442		-	68,442	84,376		-	84,376
Net revenue	1,132,92	3	1,064,481	68,442	1,280,35	7	1,195,981	84,376
Expenses								
Direct cost of staffing services revenue	904,624		904,624	-	1,022,00	3	1,022,003	-
Cost of other revenue	59,210		-	59,210	70,518		-	70,518
Selling, administrative and other operating costs	159,221		147,406	11,815	173,414		159,947	13,467
Restructuring costs	651		616	35	1,477		1,276	201
Impairment charges	5,954		3,107	2,847	-		-	-
Segment operating income (loss)	3,263		8,728	(5,465)	12,945		12,755	190
Corporate general and administrative	15,291				10,642			
Corporate restructuring costs	2,442				320			
Restatement, investigations and remediation	-				3,261			
Operating loss	(14,470)			(1,278)		
Other income (expense), net	(2,125)			(2,556)		
Income tax provision	3,262				4,062			
Loss from continuing operations	(19,857)			(7,896)		
Loss from discontinued operations, net of taxes	(4,519)			(13,153)		
Net loss	\$ (24,376)			\$ (21,049)		
Per Share Data:								
Basic:								
Loss from continuing operations	\$ (0.95)			\$ (0.38)		
Loss from discontinued operations	(0.22)			(0.63)		
Net loss	\$ (1.17)			\$ (1.01)		
Weighted average number of shares	20,821				20,859			
Diluted:								
Loss from continuing operations	\$ (0.95)			\$ (0.38)		
Loss from discontinued operations	(0.22)			(0.63)		
Net loss	\$ (1.17)			\$ (1.01)		
Weighted average number of shares	20,821				20,859			

Condensed Consolidated Statements of Cash Flows Unaudited (in thousands)

Cash and cash equivalents, beginning of the period	Α	line months ugust 2, 20 9,105		august 3, 20 9,847	014
Changes in operating assets and liabilities		21,086		28,202	
Cash (used in) provided by all other operating activities Net cash provided by operating activities		(7,017 14,069)	1,868 30,070	
Net cash used in investing activities		(4,301)	(84)
Net release of cash restricted as collateral for borrowings		10,436		6,807	
Net change in short-term borrowings		(3,506)	(24,853)
Purchases of common stock under repurchase program		(4,262)	-	
Net cash used in all other financing activities		(172)	(623)
Net cash provided by (used in) financing activities		2,496		(18,669)
Effect of exchange rate changes on cash and cash equivalents		(3,679)	(104)
Net cash used in discontinued operations		(4,056)	(11,878)
Net increase (decrease) in cash and cash equivalents		4,529		(665)
Change in cash from discontinued operations		(211)	188	
Cash and cash equivalents, end of the period	\$	13,423		\$ 9,370	
Cash paid during the period:					
Interest	\$	2,435		\$ 2,729	
Income taxes	\$	1,638		\$ 3,985	

Condensed Consolidated Balance Sheets (in thousands, except share amounts)

	August 2, 2015	November 2, 2014
ASSETS	(unaudited)	
CURRENT ASSETS:		
Cash and cash equivalents	\$ 13,423	\$ 9,105
Restricted cash and short-term investments	12,196	32,436
Trade accounts receivable, net of allowances of \$828 and \$868, respectively	210,626	248,101
Recoverable income taxes	16,439	18,311
Prepaid insurance and other current assets	24,569	26,255
Assets held for sale	-	24,220
TOTAL CURRENT ASSETS	277,253	358,428
Prepaid insurance and other assets, excluding current portion	42,518	39,600
Property, equipment and software, net	22,772	26,304
TOTAL ASSETS	\$ 342,543	\$ 424,332
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accrued compensation	\$ 34,141	\$ 41,182
Accounts payable	35,196	55,873
Accrued taxes other than income taxes	19,734	17,099
Accrued insurance and other	35,080	39,104
Deferred revenue, net, current portion	1,855	3,491
Short-term borrowings, including current portion of long-term debt	125,968	129,417
Liabilities held for sale	-	19,126
TOTAL CURRENT LIABILITIES	251,974	305,292
Accrued insurance and other, excluding current portion	10,502	11,874
Income taxes payable, excluding current portion	8,738	8,556
Long-term debt, excluding current portion	6,482	7,216
TOTAL LIABILITIES	277,696	332,938
Commitments and contingencies		
STOCKHOLDERS' EQUITY:		
Preferred stock, par value \$1.00; Authorized - 500,000 shares; Issued - none	-	-
Common stock, par value 0.10 ; Authorized - $120,000,000$ shares; Issued - $23,738,003$ and $23,610,103$, respectively; Outstanding - $20,796,780$ and $20,922,796$, respectively	2,374	2,361
Paid-in capital	75,461	73,194
Retained earnings	38,293	64,119
Accumulated other comprehensive loss	(7,442)	(6,400)
Treasury stock, at cost; 2,941,223 shares and 2,687,307 shares, respectively	(43,839)	(41,880)
TOTAL STOCKHOLDERS' EQUITY	64,847	91,394
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 342,543	\$ 424,332

Unaudited Non-GAAP Statement of Operations and Reconciliations (in thousands, except earnings per share)

	Three Mo	ont	hs Ended A	Aug	ust 2,	2015		Three Mo	nt	hs Ended	Αu	gust :	3, 2014	
	GAAP		Special Items		Ref	Non- GAAP		GAAP		Special Items		Ref	Non- GAAP	
Revenue:														
Staffing services revenue	\$ 341,383	3	\$ -			\$ 341,38	3	\$ 396,979)	\$ -			\$ 396,979	
Other revenue	23,285		-			23,285	,	25,670		-			25,670	
Net Revenue	364,668	3	-			364,66	8	422,649)	-			422,649	
Expenses:														
Direct cost of staffing services revenue	288,689	9	-			288,68	9	337,285	;	_			337,285	
Cost of other revenue	19,696		-			19,696	i	22,319		-			22,319	
Selling, administrative and other operating costs	56,890		(1,976)	(a)	54,914		57,831		-			57,831	
Restructuring costs	1,867		(1,867)	(b)	-		141		(141)	(e)	-	
Impairment charges	580		(580)	(c)	-		-					-	
Total Expenses	367,722	2	(4,423)		363,29	9	417,576	6	(141)		417,435	
Operating income (loss)	(3,054)	4,423			1,369		5,073		141			5,214	
Other income (expense), net														
Interest income (expense), net	(571)	-			(571)	(788)	-			(788)
Foreign exchange gain (loss), net	1,010		(1,010)	(d)	-		(134)	134		(d)	-	
Other income (expense), net	(178)	-			(178)	(8)	-			(8)
Total other income (expense), net	261		(1,010)		(749)	(930)	134			(796)
Income (loss) from continuing operations before income taxes	(2,793)	3,413			620		4,143		275			4,418	
Income tax provision	1,351		-			1,351		738		-			738	
Income (loss) from continuing operations	\$ (4,144)	\$ 3,413			\$ (731)	\$ 3,405		\$ 275			\$ 3,680	
* Basic income (loss) from continuing operations	\$ (0.20)	\$ 0.16			\$ (0.04)	\$ 0.16		\$ 0.01			\$ 0.18	
* Diluted income (loss) from continuing operations	\$ (0.20)	\$ 0.16			\$ (0.04)	\$ 0.16		\$ 0.01			\$ 0.17	
Basic weighted average number of shares	20,741		20,741			20,741		20,866		20,866	i		20,866	
Diluted weighted average number of shares	20,741		20,741			20,741		21,072		21,072			21,072	

Special item adjustments consist of the following:

- (a) Relates primarily to stock-based compensation granted to our new Board of Directors of \$1.5 million and \$0.5 million of legal and other items.
- (b) Relates primarily to severance charges associated with the departure of our former Chief Executive Officer (\$1.5 million).
- (c) Relates primarily to the impairment of capitalized internally developed software as well as an adjustment to the impairment of net assets.
- (d) Relates to non-cash foreign exchange translation gain or loss on our intercompany balances.
- (e) Relates to severance charges primarily in our Other segment.

^{*} Earnings per share may not add in certain periods due to rounding.

Unaudited Non-GAAP Statement of Operations and Reconciliations (in thousands, except earnings per share)

	Nine Months	s Eı	nded Aug	jus	t 2, 20	015		Nine Mon	ths	Ended Aug	ust 3,	2014	
	GAAP		Special Items		Ref	Non-GAA	Р	GAAP		Special Items	Ref	Non-GAA	Р
Revenue:													
Staffing services revenue	\$ 1,064,481	9	\$ -			\$ 1,064,48	31	\$ 1,195,98	31	\$ -		\$ 1,195,98	31
Other revenue	68,442		-			68,442		84,376		-		84,376	
Net revenue	1,132,923		-			1,132,92	23	1,280,35	7	-		1,280,35	57
Expenses:													
Direct cost of staffing services revenue	904,624		-			904,624		1,022,00	3	-		1,022,00)3
Cost of other revenue	59,210		-			59,210		70,518		-		70,518	
Selling, administrative and other operating costs	174,512		(4,180)	(a)	170,332		184,056		(500)	(e)	183,556	
Restructuring costs	3,093		(3,093)	(b)	-		1,797		(1,797)	(f)	-	
Impairment charges	5,954		(5,954)	(c)	-		-		-		-	
Restatement, investigations and remediation	-		-			-		3,261		(3,261)		-	
Total expenses	1,147,393		(13,227)		1,134,16	6	1,281,63	35	(5,558)		1,276,07	7
Operating income (loss)	(14,470)	13,227			(1,243)	(1,278)	5,558		4,280	
Other income (expense), net													
Interest income (expense), net	(1,935)	-			(1,935)	(2,450)	-		(2,450)
Foreign exchange gain (loss), net	(153)	153		(d)	-		(376)	376	(d)	-	
Other income (expense), net	(37)	-			(37)	270		-		270	
Total other income (expense), net	(2,125)	153			(1,972)	(2,556)	376		(2,180)
Income (loss) from continuing operations before income taxes	(16,595)	13,380			(3,215)	(3,834)	5,934		2,100	
Income tax provision	3,262		-			3,262		4,062		-		4,062	
Income (loss) from continuing operations	\$ (19,857) 5	\$ 13,380			\$ (6,477)	\$ (7,896)	\$ 5,934		\$ (1,962)
* Basic income (loss) from continuing operations	\$ (0.95) {	\$ 0.64			\$ (0.31)	\$ (0.38)	\$ 0.28		\$ (0.09)
* Diluted income (loss) from continuing operations	\$ (0.95) \$	\$ 0.64			\$ (0.31)	\$ (0.38)	\$ 0.28		\$ (0.09)
Basic weighted average number of shares	20,821		20,821			20,821		20,859		20,859		20,859	
Diluted weighted average number of shares	20,821		20,821			20,821		20,859		20,859		20,859	

Special item adjustments consist of the following:

- (a) Relates primarily to stock-based compensation granted to our new Board of Directors of \$1.5 million, costs incurred with responding to activist shareholders and related Board of Directors search fees as well as legal and other items.
- (b) Relates primarily to severance charges associated with the departure of our former Chief Executive Officer and Chief Financial Officer.
- (c) Relates primarily to capitalized internally developed software, impairment of net assets in our publishing and printing business in Uruguay as well as impairment of goodwill related to our staffing business in Uruguay.
- (d) Relates to non-cash foreign exchange translation gain or loss on our intercompany balances.
- (e) Relates to special bonus provided to our Chief Financial Officer for the filing of our 2011 and 2012 Form 10-K.
- (f) Relates to severance charges primarily in our Staffing segment from our divestiture of ProcureStaff and our traditional staffing restructuring.

^{*} Earnings per share may not add in certain periods due to rounding.

Unaudited Reconciliation of Non-GAAP Income (Loss) from Continuing Operations to Adjusted EBITDA (in thousands)

	Three Months Ended August 2, 2015	August 3, 2014
Non-GAAP income (loss) from continuing operations	\$ (731)	\$ 3,680
Adjustments:		
Depreciation and amortization	1,700	1,953
Share-based compensation expense (a)	340	72
Other (income) loss, net (b)	749	796
Provision for income taxes	1,351	738
Adjusted EBITDA	\$ 3,409	\$ 7,239
	Nine Months Ended	
	Nine Months Ended August 2, 2015	August 3, 2014
Non-GAAP income (loss) from continuing operations		August 3, 2014 \$ (1,962)
Non-GAAP income (loss) from continuing operations Adjustments:	August 2, 2015	G ,
, ,	August 2, 2015	G ,
Adjustments:	August 2, 2015 \$ (6,477)	\$ (1,962)
Adjustments: Depreciation and amortization	August 2, 2015 \$ (6,477) 5,110	\$ (1,962) 7,218
Adjustments: Depreciation and amortization Share-based compensation expense (a)	August 2, 2015 \$ (6,477) 5,110 1,058	\$ (1,962) 7,218 398

⁽a) Excludes stock-based compensation granted to our new Board of Directors

Note Regarding the Use of Non-GAAP Financial Measures

The Company has provided certain non-GAAP financial information, which includes adjustments for special items, as additional information for its consolidated income (loss) from continuing operations, segment operating income (loss) and adjusted EBITDA. These measures are not in accordance with, or an alternative for, generally accepted accounting principles ("GAAP") and may be different from Non-GAAP measures reported by other companies. The Company believes that the presentation of these Non-GAAP measures provides useful information to management and investors regarding certain financial and business trends relating to its financial condition and results of operations because it permits evaluation of the results of the Company's continuing operations without the effect of special items that management believes make it more difficult to understand and evaluate the Company's results of operations.

View source version on businesswire.com: http://www.businesswire.com/news/home/20150910006658/en/

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⁽b) Includes interest income (expense) and other income (expense), net

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Source: Volt Information Sciences, Inc.