

### **COMPANY OVERVIEW**

Live Ventures Incorporated (Nasdaq: LIVE) ("Live Ventures") is a, diversified holding company with a strategic focus on value-oriented acquisitions of domestic middle-market companies. Live Ventures' acquisition strategy is sector agnostic and focuses on:

- Companies with annual earnings between \$5 and \$50 million
- Closely held or family-founded businesses with a strong culture and management team that is looking to continue operating the business
- Companies with defensible market position and track record of stable earnings and cash flow
- Companies in need of new ownership and outside capital to support growth, both organically and through acquisitions

Live Ventures was founded in 1968. In late 2011 Jon Isaac, CEO and strategic investor, joined the Board of Directors and later refocused it into a diversified holding company. Its current portfolio of diversified operating subsidiaries includes companies in the textile, flooring, tools, steel, and entertainment industries.

For the year ended September 30, 2024, revenues were \$473 million and adjusted EBITDA was \$25 million. As of September 30, 2024, the company had total assets of \$408 million and shareholders' equity of \$73 million.

### **Key Company Strengths**

- Experienced acquirer and manager of middle-market companies
- Track record of growth and building shareholder value through excellence in operations and disciplined capital allocation
- Patient capital with a long-term investment focus
- Diversified capital allocation strategy
- Highly invested management team: Compensation structure aligned with shareholders
- Liquid alternative to investing in middle-market private equity

## **Acquisition Strategy**

- Target companies with annual earnings between \$5 and \$50 million
- Closely held or family-founded businesses with a strong culture and management team that is looking to continue operating the business
- Companies with a defensible market position and track record of stable earnings and cash flow
- Companies in need of new ownership and outside capital to support growth, both organically and through acquisitions

## **STOCK OVERVIEW**

Symbol LIVE
Exchange Nasdaq
Market Cap 47.14m
Last Price \$15.32
52-Week Range \$6.25 - \$25.88

07/31/2025 08:00 PM EDT

## **INVESTOR RELATIONS**

Live Ventures
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## **MANAGEMENT TEAM**

#### Jon Isaac

President, Chief Executive Officer and Director

#### **David Verret**

Chief Financial Officer

## **Tony Isaac**

Director

## LIVE VENTURES INCORPORATED

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#### **RECENT NEWS**

Live Ventures to Issue Fiscal Third Quarter 2025 Financial Results and Hold Earnings Conference Call on August 7, 2025

Jul 31 2025, 8:30 AM EDT

# **DISCLAIMER**

Except for the historical information contained here in, the matters discussed in this document are forward-looking statements that involve risks and uncertainties, including but not limited to business conditions and the amount of growth in our industry and general economy, competitive factors, and other risks detailed from time to time in the Company's SEC reports, including but not limited to its annual reports on form 10-K and it's quarterly reports on Form 10-Q. The company does not undertake any obligation to update forward-looking statements. All trademarks and brand name are the property of their respective companies.