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# Fusion Wins Over \$1.5 Million, Three Year Contract to Provide Managed Communications Solution for a Leading Healthcare Company

NEW YORK, Oct. 31, 2018 (GLOBE NEWSWIRE) -- **Fusion (NASDAQ: FSNN)**, a leading provider of cloud services, announced today that it has been awarded a more than \$1.5 million, three year agreement to deliver Fusion's advanced managed communications solution to over 150 locations of a leading healthcare company providing psychiatric, dependency and behavioral health services. The healthcare company cited Fusion's flexibility in developing specialized solutions to meet the highly regulated company's rigorous requirements, Fusion's keen understanding of the demands of the healthcare industry and the experience and expertise of Fusion's highly trained technology professionals who were charged with implementing the solution within the company's challenging time schedule.

The company further cited Fusion's consultative, solutions-based sales team for identifying customer pain points and developing a clear and comprehensive plan to deliver a simple solution to the company's complex communications problems. It was also impressed by Fusion's straightforward, cost-efficient pricing model and strong customer support, with comprehensive training and 24x7x365 live monitoring and maintenance and customer service. Fusion's Quality of Service guarantees for 100% uptime supported the company's confidence in making the change to Fusion.

"We're delighted to serve this leading health care organization, which places the same focus as our own technology team on the collaboration and flexibility required to create the company's highly valued service delivery system," said Dan Foster, Fusion's Chief Revenue Officer. "Fusion's experience in delivering comprehensive, specialized healthcare solutions has won the confidence of major healthcare systems across the United States, and we look forward to growing with this expanding community of care, which is synonymous with excellence, customer service and an unparalleled commitment to its patients and community."

## About Fusion

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's Single Source for the Cloud<sup>®</sup>. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, contact center, cloud connectivity and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment. For more information, please visit [www.fusionconnect.com](http://www.fusionconnect.com).

## Forward Looking Statements

Statements in this press release that are not purely historical facts, including statements regarding Fusion's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical fact and may sometimes be identified by the use of forward-looking terminology such as "may", "expect", "anticipate", "intend", "estimate" or "continue" or the negative thereof or other variations thereof or comparable terminology. The reader is cautioned that all forward-looking statements are speculative, and there are certain risks and uncertainties that could cause actual events or results to differ from those referred to in such forward-looking statements. Important risks regarding the Company's business include the Company's ability to comply with covenants included in its senior debt agreements; competitors with broader product lines and greater resources; emergence into new markets; natural disasters, acts of war, terrorism or other events beyond the Company's control; and other factors identified by Fusion from time to time in its filings with the Securities and Exchange Commission, which are available through <https://www.sec.gov>. However, the reader is cautioned that Fusion's future performance could also be affected by risks and uncertainties not enumerated above.

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