

November 27, 2018

# **Fusion Wins \$2.3 Million, Three Year Contract to Provide Single Source Communications Solution for a Leading North American Shipping Company**

## **Award Demonstrates Fusion's Continued Success in Delivering Specialized Solutions to Meet the Complex Communications Requirements of Enterprise Customers**

NEW YORK, Nov. 27, 2018 (GLOBE NEWSWIRE) -- **Fusion (NASDAQ: FSNN)**, a leading provider of cloud services, has been awarded a \$2.3 million, three-year cloud communications agreement with a leading transporter of industrial, commercial and retail goods for over 90 years.

The company selected Fusion to consolidate its expansive 350 location communications network, and cited Fusion for its ability to optimize the company's communications platform while significantly reducing costs. Fusion seamlessly aggregated communications services that had been previously delivered by four different carriers into one fully integrated solution. The shipping company is currently reviewing a multiple site deployment in Canada to further support its network optimization efforts.

"Flexibility and reliability are the hallmarks of this leading transportation company, and we are pleased that Fusion has been recognized for our similar commitment to quality of service and ease of use," said Dan Foster, Fusion's Chief Revenue Officer. "We look forward to growing with the company and increasing efficiencies across the enterprise with the always-on, reliable communications solutions required for this leading business to continue to compete, succeed and grow."

### **About Fusion**

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's Single Source for the Cloud<sup>®</sup>. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, contact center, cloud connectivity and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment. For more information, please visit [www.fusionconnect.com](http://www.fusionconnect.com).

### **Forward Looking Statements**

Statements in this press release that are not purely historical facts, including statements regarding Fusion's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995.

Such statements consist of any statement other than a recitation of historical fact and may sometimes be identified by the use of forward-looking terminology such as “may”, “expect”, “anticipate”, “intend”, “estimate” or “continue” or the negative thereof or other variations thereof or comparable terminology. The reader is cautioned that all forward-looking statements are speculative, and there are certain risks and uncertainties that could cause actual events or results to differ from those referred to in such forward-looking statements. Important risks regarding the Company’s business include the Company’s ability to comply with covenants included in its senior debt agreements; competitors with broader product lines and greater resources; emergence into new markets; natural disasters, acts of war, terrorism or other events beyond the Company’s control; and other factors identified by Fusion from time to time in its filings with the Securities and Exchange Commission, which are available through <https://www.sec.gov>. However, the reader is cautioned that Fusion’s future performance could also be affected by risks and uncertainties not enumerated above.

### **Fusion Contact**

Brian Coyne

212-201-2404

[bcoyne@fusionconnect.com](mailto:bcoyne@fusionconnect.com)

### **Investor Relations**

Chris Tyson

MZ North America

(949) 491-8235

[FSNN@mzgroup.us](mailto:FSNN@mzgroup.us)



Source: Fusion