# Introducing LEGAACY Education Alliance, Inc.

Impact Investing Focus: Transforming EdTech Platform to Serve Disadvantaged Communities,

from Degree Completion to Social Housing and Substance Abuse Recovery Solutions

OTCQB: LEAI July 2022

#### Websites

<u>legacyeducationalliance.com</u>

club.legacyeducation.com

legacydegree.com

legacyopenlibrary.org

myeliteportal.com

youtube.com/EliteLegacyEducation

# FORWARD LOOKING STATEMENT

This presentation has been prepared by Legacy Education Alliance, Inc. (the 'Company') and includes information from sources believed by management to be reliable. No representation or warranty, express or implied, is made as to the accuracy or completeness of any of the information set forth herein. The information contained herein is as of the date hereof and is subject to change, completion or amendment without notice. This presentation contains statements, estimates and projections with respect to the anticipated future performance of the company that may be deemed to be "forward-looking statements". These statements, estimates and projections reflect various assumptions made by the Company concerning anticipated results, which may or may not prove to be correct. All statements contained in the presentation that address operating performance, future direction, management and control of company, events or developments that are expected to occur in the future (including statements related to earnings, expectations, sales, investments, partnerships and collaborations, capital expenditures, or statements expressing general optimism about future operating results) are forward-looking statements. Statements preceded by, followed by or that otherwise include the words "believe," "anticipate," "estimate," "expect," "intend," "plan," "project," "prospects," "outlook," and similar words or expressions, or future or conditional verbs such as "will," "should," "may," and "could" are generally forward-looking in nature and not historical facts. Actual results could differ materially from those reflected in the forward-looking statements contained herein as a result of a variety of factors, many of which are beyond the Company's control. Factors that could cause actual results result to differ materially from those described include, without limitation, those factors disclosed under "Risk Factors" in our Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC") on March 31, 2022 for the year ended December 31, 2021. This presentation is qualified in its entirety by our filings with the SEC, which contain more complete information about the Company and the risks involving our company. For additional risks and uncertainties that could impact the Company's forward-looking statements, please see the Company's Form 10-K, filed on March 31, 2022, which the Company has filed with the SEC and which may be viewed at http://www.sec.gov. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. This presentation does not constitute an offer to sell or a solicitation of an offer to buy any security.



# **VISION AND MISSION: Legacy Education**

## Inspire, Motivate & Deliver

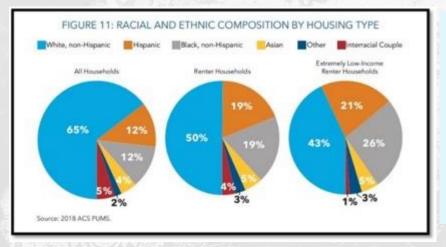


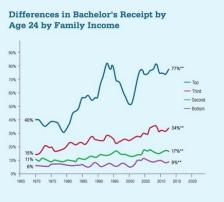
#### FAMILY OFFICE EXPERIENCES

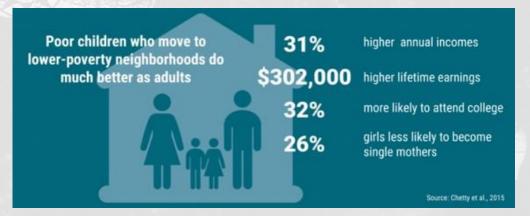
Through the network of Family Office Experiences we are seeking engagement with successful business leaders committed to building an army of mentors to bring generational wealth to the under served.

Through the Legacy Education platform, impact investors can dramatically uplift families and communities with relatively small investments.

For many veterans, the formerly incarcerated, foster children, and those recovering from mental health and substance abuse issues, the path to success will start with the education and mentoring products and services we aim to provide.









# MARKETING FUNNEL

## **Leveraging Athlete Branding to Deliver on Vision and Mission**

#### **STADIUM EVENTS**

**Sports Education** 

**Legacy Degree** 

**Social Housing** 

**Entrepreneur Training** 

#### **Products:**

- Credit Repair
- Financial Literacy
- Salon Franchising
- Trading
- Real Estate Investment



#### ATHLETE BRANDING

With athletes as our Visionary and Brand Leaders:

We aim to leverage partnerships with non-profits and government agencies to maximize engagement with underserved communities while minimizing digital marketing costs.

With a broad spectrum of products and services being assembled, we anticipate fulfilling needs and maximizing profits in diverse communities.



# CONNECT

# Sports Education as a Conduit to Life Skills and Continued Education

Each year, there are roughly 180,000 athletic scholarships available for the NCAA's D-I and D-II schools. The NCAA requires that a student-athlete meet certain academic requirements in high school, before becoming eligible for an athletic scholarship

The average career of an NFL player is 3.3 years. To succeed in life, athletes need financial skills and an education and career path to support their families for many years beyond their NFL career.

Fewer than 2 percent of NCAA student-athletes go on to be professional athletes, and even fewer become athletes with full careers. In reality, most student-athletes depend on academics to prepare them for life after college. Education is important. There are more than 460,000 NCAA student-athletes, and most of them will go pro in something other than sports.







# TARGET MARKET DEMOGRAPHICS:

HIGH SCHOOL

JUNIOR COLLEGE

VOCATIONAL SCHOOLS

PARENTS



# LEGACY DEGREE

# **Business Strategy**

#### COST AND TIME LEADER

Hybrid online education.

"4 year" degree for under \$10,000
in less than 18 months.

# BUILD COMMUNITY TO FACILITATE SUCCESS

Establish network of tutors, career guidance counselors, and marketers to give students video and in-person guidance.

#### FOCUS ON CAREER PATH AND LIFE GOALS

Partner with professional programs such as accounting, social work, abuse counseling, and nursing.

#### Illustration: GOODWILL MISSION

Goodwill® works to enhance the dignity and quality of life of individuals and families by strengthening communities, eliminating barriers to opportunity, and helping people in need reach their full potential through learning and the power of work.

#### DEGREE COMPLETION PLATFORM

Legacy is building its online degree business in partnership with Coopersmith Career Consulting, with over 15,000 students having completed their degrees and career plans

# TARGET FOR TOP LINE REVENUE

5% online degree market share (150k students / year) would generate top line revenue in excess of \$1 bn / year

#### A COST LEADER

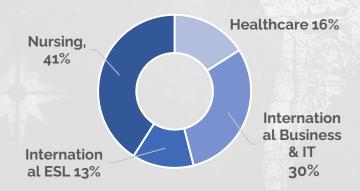
At approximately \$10k or less for a full Bachelor's degree, we are a cost leader



# STRATEGIC INVESTMENT OPPORTUNITY

#### **Brick and Mortar Vocational Schools**

- We are targeting investments in brick and mortar vocational schools, and have initially identified a prospective acquisition with 8 locations
- Campus locations: Chicago IL (2), Naperville IL, Evergreen Park IL, Florence KY, Columbus OH, Canton OH, Parma Heights OH
- Offers programs in Nursing, Allied Health, Business & IT and ESL
- Offers Hybrid and Online programs
- Average enrollment 1,520 students
- Partnered with prominent hospitals U of Chicago Medicine, Advocate Aurora, Rush etc.
- Generated \$22.5M in aggregate Revenue in 2021
- Net Operating Income \$2.1M in 2021
- Total value \$23.4M



By investing and partnering with brick and mortar vocational schools focused on healthcare, we can maximize our ability to deliver career focused education.

We believe that online courses paired with practical training is the lowest cost approach to training our future healthcare providers

#### **Enrollment by Program**

Program	Number of Students
Nursing	627
Healthcare	462
Business & IT	231
ESL	200

#### **LOCATIONS**



#### **GROWTH OPPORTUNITIES**

- Generate additional \$27mil in Gross Annual Revenue and additional \$9mil in Net Operating Income in five (5) years from current locations
- Expansion to additional locations in Lexington KY, Louisville KY, Youngstown OH, Dayton OH and Toledo OH
- Add new programs in Physical Therapy, Dental Hygiene and Computer Science



# **IMPACT INVESTING STRATEGY**

# **Social Housing**

There are far more vacant homes than homeless people in America. The bottleneck is not properties or capital, but management expertise in providing the services needed by veterans, children aging out of the foster care system, and people who were formerly incarcerated or recovering from mental health issues and substance abuse.

We aim to raise \$1 billion to invest in social housing to both help under served communities and create profits for our shareholders. "Impact Investing" and "Doing Well by Doing Good" are not just phrases. By working with family offices and hedge funds we expect to deploy capital and business expertise to go beyond charity.

#### Before



#### After











# **Our First Planned Project**

LEGACY

LinkedIn Post

man & CEO at Sagaliam Acquisition Corp

America. The bottleneck is not properties or capital, but

Our first planned project is a property with over 500 homes near Birmingham, AL. The acquisition benefits from local government support

By working with local service and government organizations, we would seek to transform this to a social housing project and increase revenues by 200 - 400%



# STRATEGIC INVESTMENT

#### **Affiliate Investment Vehicles**

#### **ILLUSTRATIVE INVESTMENTS:**

- Social Housing: \$10 mm initial investment fund
  - Initial focus: Ohio, Georgia and Florida
- Internal hedge fund: \$10 mm initial investment
  - Managed by former Goldman / Merrill / Millennium portfolio manager
- Vocational Colleges: \$5 mm initial investment
- Public real estate investment vehicle:
   \$100+ mm
- Open ended opportunistic investment platform

Through relationships with
FOE and the Legacy
Education network,
Legacy's infrastructure can
be leveraged to partner with
employees and students to
close real estate and
financial investments

# INVESTMENT PLATFORM

Vehicles: SPACs, Public REITs, Hedge Fund, Venture Capital



# APPENDIX

Legacy Education: Platform and Background



# **EDUCATION INFRASTRUCTURE PLATFORM**

# Building on 25-year investment in people and systems

#### **PEOPLE**

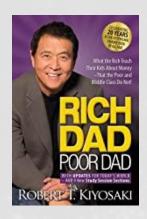
With a 20 person core team and Philippines call center we can rebuild a global education business,

But this time focus on profitability and digital delivery

#### **SYSTEMS**

Legacy has invested over \$10 mm in Oracle Netsuite **ERP** software infrastructure to manage over \$800 mm in sales

Year		North America Revenue	North America Rich Dad Revenue Percentage	UK Revenue	UK Rich Dad Revenue Percentage	Other Foreign Markets Revenue	Other Foreign Markets Rich Dad Revenue Percentage	Total	Royalties Paid
2014		\$ 74.2	96.3%	\$ 8.1	49.7%	\$ 0.8	23.0%	\$ 83.1	\$ 6.3
2015		59.7	92.2%	7.1	40.8%	0.5	9.0%	67.3	5.5
2016		51.0	87.8%	5.4	30.5%	10.2	76.8%	66.6	4.3
2017		50.5	88.4%	4.3	20.2%	15.7	82.1%	70.5	4.7
2018		44.6	84.1%	5.1	83.7%	19.3	97.2%	69.0	3.4
2019		43.5	79.9%	3.5	84.6%	16.9	100.0%	63.9	3.4
2020		16.9	71.6%	0.7	87.5%	0.7	46.7%	18.3	
2021		2.5	50.0%	1.8	66.7%		0.0%	4.3	
	Total	\$ 342.9		\$ 36.0		\$ 64.1		\$ 443.0	\$ 27.6



Basic and Advanced Level Trainings Courses Are Delivered Via:

Live Online

On-Demand

1-on-1 Mentoring & Coaching

#### Course Offerings (partial list)



















# MANAGEMENT AND INVESTMENT LEADERSHIP

#### **Structured Investments**

## Barry J. Kostiner

In his role as Senior Director of Structured Investments for Family Office Experiences, Barry Kostiner is focused on impact investing and partnering with family offices on the origination of Nasdag investment vehicles. Areas of focus include real estate, energy and Africa.

Mr. Kostiner serves as the CEO of Legacy Education Alliance, Inc. (OTCQB: LEAI). Legacy Education has had cumulative education revenues in excess of \$500 million over the past decade, prior to the Covid-19 pandemic. Additionally, Mr. Kostiner is serving as the CEO of Sagaliam Acquisition Corp (Nasdaq: SAGAU) and worked with EF Hutton to raise \$115 mm to fund the IPO in December 2021.

Legacy Education provides online degrees and practical, high-quality, and value-based educational training on personal finance, entrepreneurship, trading and real estate investina strategies and techniques. Legacy Education has transitioned to focusing on impact investing and providing education and career resources to underserved communities, in addition to serving its established customer base.

Previous experiences include restructuring of a Nasdaq global SAP IT services company, the Nasdaq listing of a cannabinoid pharma company, data analytics for nursing homes and advising an Indian AI incubator. Mr. Kostiner's 20-year career in energy includes eight years at Goldman Sachs and Merrill Lynch and their affiliates, with a focus on energy trading and portfolio management, as well as serving as the CEO of an oil & gas SPAC.

Mr. Kostiner earned a Bachelor's of Science degree in Electrical Engineering with a minor in history, and a Master's of Science in Operations Research from MIT. His thesis on the mathematics of electric industry deregulation was sponsored by Harvard's Kennedy School of Government.

#### Future









COUISITION COD

ON THEIR IPO

## **Foundations**













# **GUIDANCE AND INSPIRATION**

#### **Andrew E. McDonald**

A natural-born networker, entrepreneur, salesman and seeker, Andrew brings more than 20 years of multi-sector entrepreneurship and real estate experience to Legacy Education and Family Office Experiences. With a passion for helping others and a gift for identifying opportunity and potential, he is uniquely suited to bring out the highest values in investments.

Andrew has helped to form, launch and scale numerous businesses in a variety of industries. He has worked extensively with leaders of industry, A-list celebrities and a broad range of family offices as a trusted advisor.

Through his leadership role in Family Office Experiences, Andrew is partnering with some of the most significant global investors to create new paradigms for impact investing.

Andrew's journey has been anything but static. His life experience reflects common threads in a remarkable story — his commitment to demonstrating and inspiring peak performance and his passion to help people fulfill their dreams. His interest in real estate and entrepreneurship began in grade school, and upon his arrival in the arena, he quickly exhibited his competitive edge — the unique brand that has become his trademark.

theandrewmcdonald.com

Robert Herjavec has found his latest investment in Newport Beach.

The businessman and "Shark Tank" star has purchased a waterfront home through a trust for \$7.95 million.





Laguna Beach mansion selling for \$14 million created by designer of Qatar palace





# VALUATION VISION: EdTech / Legacy Degree

#### Generating Profits in a Cash Burn World

EdTech comps have high valuations with negative earnings.

Legacy Education is confident it's profit model is poised to dominate.

Aspen

**ASPU** 

49,061,080

39,421,758

42.240.099

(2,818,341)

66,239,511

41,747,957

24,612,107

80%

-6%

2020

53%

-23%

**Amsite** 

**AMST** 

59,749

59,749

4.142.133

(4,082,384)

5,704,673

2,999,896

1,722,799

-6833%

100%

Coursera

COUR

293,511,000

154,665,000

221.248.000

(66,583,000)

417,624,000

(221,824,000)

(232,394,000)

	2021				
	Coursera	Amsite	Aspen	2U	Udemy
	COUR	AMST	ASPU	TWOU	UDMY
Revenue	415,287,000	674,580	67,812,520	945,682,000	518,157,000
Gross Profit	249,533,000	674,580	52,537,389	676,317,000	282,133,000
GM %	60%	100%	77%	72%	54%
Operating Costs	392,596,000	8,648,592	58,028,529	843,755,000	357,540,000
Op Income	(143,063,000)	(7,974,012)	(5,491,140)	(167,438,000)	(75,407,000)
EBITDA %	-34%	-1182%	-8%	-18%	-15%
Total Assets	958,910,000	12,476,833	80,806,906	2,109,006,000	739,851,000
Stockholder's Equity	741,513,000	11,735,090	49,090,474	829,155,000	392,200,000
Net Tangible Assets	731,422,000	10,422,447	30,939,076	(670,907,000)	345,903,000
Share Price (11 feb 22)	19.7	0.825	1.27	9.03	13.18
Shares Outstanding	93,650,000	21,990,000	25,030,000	75,750,000	138,940,000
Mkt Cap	2.770.000.000	18.138.000	31.794.000	684.065.000	1.831.000.000
Rev Multiple (Annualized)	6.67	26.89	0.47	0.72	3.53
Op Income Multiple	Neg	Neg	Neg	Neg	Neg
Employees	779	22	398	3,772	1,131
Revenue / Employee	533,103	30,663	170,383	250,711	458,141

We believe in building businesses that have a clear path to providing not only valuable services that positively impact society, but also profitability.

2U

TWOU

774,533,000

540,714,000

710.549.000

(169,835,000)

1,544,264,000

940,990,000

206,090,000

70%

-22%

Udemy

**UDMY** 

429,899,000

220,646,000

294.026.000

(73,380,000)

282,096,000

(260,685,000)

(274,698,000)

51%

-17%

The EdTech world is led by companies that do not meet these criteria. We are committed to delivering value to our students, investors, employees and communities.

# APPENDIX

Introducing: Monarch Health



# **VISION AND MISSION: Substance Abuse**

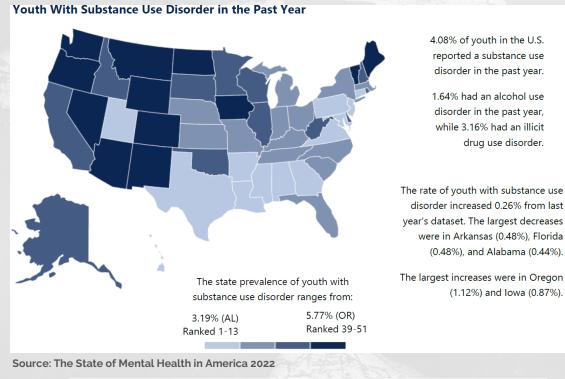


Figure 7: Estimates of Treatment Spending at U.S. Specialty Hospitals for Mental and Substance Use



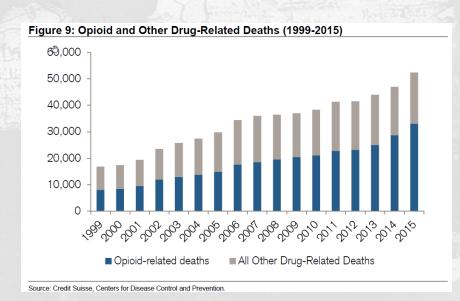
Source: SAMHSA, Credit Suisse

Figure 8: Estimates of Treatment Spending at U.S. Substance Abuse Centers for Mental and Substance Use Disorders (\$ in blns)



#### **Substance Abuse Epidemic Facts**

America is facing a growing substance abuse and addiction crisis. Drug use is on the rise with 23.5 million Americans over the age of 12 addicted to alcohol and/or drugs. According to the Centers for Disease Control (CDC), more than 70,000 American died from drug overdose in 2017. That's almost 200 people dying every day, more than gun-related homicides and car accidents combined, and that is only drug abuse, not including alcohol-related death.



Our proposed investment and partnership with Monarch Health is part of our commitment to helping everyone get on a path of success, even those who have been hit the hardest in life, and have suffered from the destruction of substance abuse. We are looking to help rebuild communities, families and individuals. Every soul is precious and can be a champion.



# **MEETING THE NEED: Opioid Crisis**

Partnering with Monarch Health to build out

**Alcohol and Substance Abuse Detox Stabilization Units** 



Monarch's strategy of partnering with hospitals to transform vacant beds in the service of combatting the opioid crisis is a powerful pillar in Legacy Education's mission of using impact investing to help underserved communities succeed.

Unfortunately, Monarch's business is recession proof

- people turn to drugs in times of plenty and times of
scarcity.

#### **Strategy and Implementation**

There are thousands of hospitals across the country with vacant beds, while the opioid epidemic is exploding.

This is directly analogous to our social housing strategy of using vacant homes to meet the housing needs of multiple distressed populations including veterans, foster children and those recovering from substance abuse.

Each contracted hospital bed generates over \$120k / year in gross revenue. The typical facility will have 12 to 18 beds. Monarch receives its revenues from the hospitals. The hospitals are responsible for all billing, including Medicaid, Medicare, Veterans & private insurance reimbursement.



# MONARCH HEALTH FINANCIAL MODEL

# Low operational intensity allows rapid growth with high margins

	H2 22	H1 23	H2 23	H1 24	H2 24	H1 25	H2 25	H1 26	H2 26	H1 27	H2 27	H1 28	H2 28	H1 29
New Hospitals	2	2	2	2	2	2	2	2	2	2	2	2	2 2	
Steady State Hospitals		2	4	6	8	10	12	14	16	18	20	22	2 24	1 26
Revenue	720,000	2,160,000	3,600,000	5,040,000	6,480,000	7,920,000	9,360,000	10,800,000	12,240,000	13,680,000	15,120,000	16,560,000	18,000,000	18,720,000
СарЕх	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	700,000	-
Corporate Executives	3	5	5	5	8	8	8	8	8	8	8	8	8	8
Corporate Non-Executives	2	5	5	5	10	10	10	15	15	15	20	20	20	20
Corporate Compensation	480,000	900,000	900,000	900,000	1,560,000	1,560,000	1,560,000	1,860,000	1,860,000	1,860,000	2,160,000	2,160,000	2,160,000	2,160,000
SEC Filings / Accounting	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000
Office, Travel	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000
Insurance	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000
Hospital Operations Overhead	720,000	1,440,000	2,160,000	2,880,000	3,600,000	4,320,000	5,040,000	5,760,000	6,480,000	7,200,000	7,920,000	8,640,000	9,360,000	9,360,000
Net Income	(1,480,000)	(1,180,000)	(460,000)	260,000	320,000	1,040,000	1,760,000	2,180,000	2,900,000	3,620,000	4,040,000	4,760,000	5,480,000	6,900,000

As a result of low incremental operating costs after the first 6 beds in each hospital, Monarch is expecting to achieve explosive growth and a net margin in excess of 40%.

After demonstrating the success of this model, a Nasdaq IPO with a market cap of \$100 mm within 18 to 24 months from launch is a conservative scenario.

Our goal is to reach a market cap in excess of \$300 mm within 5 years.



# **MARKET COMP: Acadia Healthcare**

# Healthcare and mental health in particular commands a high valuation

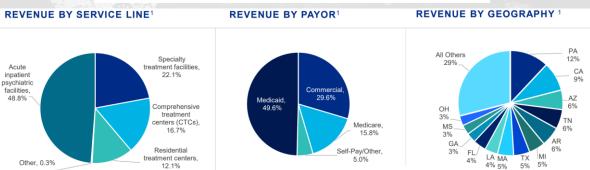
	Acadia Healthc	are (Nasdaq: ACHC)
\$ mm	2021	2020
Revenue	2,314	2,090
Cost of Revenue	1,334	1,242
Gross Margin	980	848
Opearating Expense	583	515
Operating Income	397	333
Net Income from Continuing Operations	203	140
Balance Sheet		
Total Assets	6,499	6,879
Total Liabilities	4,600	4,374
Net Tangible Assets	(274)	(34)
Mkt Cap (30 may 22)	6,544	
Employees	22,500	
Revenue / Employee	102,844	
Price / Revenue	2.83	
Price / Earnings	32.24	
P/E TTM	27.22	

Source: https://finance.yahoo.com/quote/ACHC/financials?p=ACHC

Acadia Healthcare is the leading public provider of behavioral health treatment facilities. The overhead of running the full facility services results in a 10% net margin

Acadia is the best comparable for the valuation model of Monarch Health, as it is a leader in providing mental health and substance abuse care





# MANAGEMENT LEADERSHIP

#### Chief Executive Officer

#### Harlan B. Lyons

Prior to joining as Monarch Health's Chief Executive Officer, Harlan has been building and instilling visionary leadership into startups and corporations for more than 25 years. During his illustrious career, he has negotiated key customer agreements with Fortune 500 companies including IBM, Microsoft, Radio Shack, Avnet, Conoco-Phillips and Toshiba. He has worked for various healthcare, telecommunications and technology companies and was successful in implementing revenue-building and growth strategies.

Throughout the past nearly 20 years, Harlan has raised hundreds of millions of dollars for start-up launch, turnaround, and business growth. He has served as CEO and/or President of more than 11 companies directly or through ASK Consulting Group, a consultancy he founded in 1998 specializing in start-up, M&A and roll-ups.

In 2010, in order to ensure the continued support to the US AMBER Alert Program, Harlan orchestrated the synergistic acquisition of AmberAlert.com by a privately held company operating in the child safety and mass notification segments to ensure it's longterm success.

In addition to his professional pursuits, Harlan has served on several corporate, philanthropic, and advisory boards including the Arizona Board of Childhelp USA.

# Chief Operating Officer

#### Elsa Guerrero

Elsa's experience spans 25+ years working domestically and internationally in both private and public companies leading business and marketing strategy.

Prior to joining Monarch Health as Chief Operating Officer, Elsa served as Chief Marketing Officer of AmberAlert where she introduced child safety products and implemented its mass notification platform. Elsa was able to successfully achieve placement throughout various healthcare and retail platforms while executing a successful national awareness campaign that was the precursor to AMBER Alerts being disseminated by national mobile carriers.

Elsa's expertise in operations, technology stack, demand and lead generation were developed over the course of 20 years prior to joining Monarch Health where Elsa worked throughout the Americas and held various marketing management positions. Elsa managed all components of client and agency management to develop a 360 perspective at companies that included Sto Corp., Gensler Architecture, Kitchell Contractors, DMB Realty Network and CBS Radio.

Elsa has lived and worked throughout the Americas and is bilingual English/Spanish. She is a graduate of the Eller College of Management at the University of Arizona where she completed an M.B.A. and holds a B.A. in Communication from Arizona State University.

Ms. Guerrero lives with her husband, children and grandchildren in Minnesota.

# MANAGEMENT LEADERSHIP

#### Chief Medical Officer

## Dr. Richard Stripp

Dr. Richard Stripp has spent decades helping substance abuse patients return to healthy lives.

Dr. Stripp is an internationally recognized forensic and clinical toxicologist/pharmacologist with nearly 4 decades of experience. He currently serves as the Chief Scientific Officer for Cordant Heath Solutions, the largest privately held toxicology and molecular testing service in the United States. He is a tenured faculty member of the City University of New York and has coordinated and taught in the toxicology program in the Forensic Science Department at the John Jay College of Criminal Justice for over 18 years.

Dr. Stripp has authored dozens of peer reviewed journal articles, books and book chapters related to pathophysiology, toxicology and pharmacology. Dr. Stripp has served as a qualified expert in thousands of forensic and clinical toxicology cases both nationally and internationally. He has testified and provided expert opinions for various legal and medical entities including the United States Army, Navy, and Air Force. Dr. Stripp is qualified as an expert toxicologist nationwide at local state and federal court systems. He is widely considered the foremost expert in toxicology and pharmacology in the United States and has developed cutting edge methodologies related to testing and novel drug development and therapies.

Prior to joining Cordant, Dr. Stripp founded the American Forensic Toxicology Services in New York, served for the Department of Homeland Security (formally DOE) and worked for the Office of the Chief Medical Examiner for the City of New York.

#### Chief Financial Officer

Proposed – pending completion of investment

## Barry J. Kostiner

Mr. Kostiner brings to the company vast knowledge in structuring publicly traded companies. Mr. Kostiner's 20-year career in energy includes nearly a decade at Goldman Sachs and Merrill Lynch and their affiliates, with a focus on energy trading and portfolio management.

In his role as Chief Financial Officer of Monarch Health, Mr. Kostiner is bringing resources and partnerships from his concurrent roles in Legacy Education and Family Office Experiences, as well as SPACs and multiple asset-focused investment vehicles.

Mr. Kostiner was previously the CFO of Ameri100. Ameri100 is a global IT solutions business focused on SAP with operations in both the US and India. Ameri100's Nasdaq listing was acquired by a cannabinoid pharma company focused on palliative therapies for cancer patients. Additionally, Mr. Kostiner advised a skilled nursing facility operator on data analytics and M&A, and an Indian AI and geospatial technology incubator.

Mr. Kostiner earned a Bachelor's of Science degree in Electrical Engineering with a minor in history, and a Master's of Science in Operations Research from MIT. His thesis on the mathematics of electric industry deregulation was sponsored by Harvard's Kennedy School of Government.

Mr. Kostiner lives with his wife and children in New York.

