

# NetSol Technologies Reports Second Quarter Fiscal Year 2010 Financial Results

Second Quarter Revenue Increased 81% Year-Over-Year to \$9.5 Million; Gross Margin Improved to 62%; Second Quarter License Revenue Grew 412% Year-Over-Year

CALABASAS, CA -- (MARKET WIRE) -- 02/10/10 -- NetSol Technologies, Inc. "NetSol" (NASDAQ: NTWK) (NASDAQ DUBAI: NTWK), a U.S. corporation providing global business services and enterprise application solutions to private and public sector organizations worldwide, today announced second quarter financial results for fiscal year 2010, for the period ended December 31, 2009.

#### SECOND QUARTER FISCAL YEAR 2010 CONSOLIDATED FINANCIAL HIGHLIGHTS

- -- Revenues totaled \$9.5 million, up 81% year-over-year and 25% sequentially.
  - -- Service fees totaled \$4.4 million
  - -- License fees totaled \$3.3 million
  - -- Maintenance fees totaled \$1.8 million
- -- Gross margin increased to 62% compared to 27% in the same period a year ago.
- -- Operating income increased to \$1.7 million as compared to an operating loss of \$2.8 million in the same period a year ago.
- -- GAAP net loss applicable to common shareholders of \$0.4 million, or a loss of \$0.01 per diluted share, compared to GAAP net loss applicable to common shareholders of \$3.3 million, or a loss of \$0.12 per diluted share, in the year ago period.
- -- GAAP net loss applicable to common shareholders and operating income include the impact of \$1.1 million in expense, or \$0.03 per diluted share, related to the relocation of the Company's global and U.S. operating headquarters from Emeryville to Alameda, California and \$0.6 million, or \$0.02 per diluted share, in expense related to the beneficial conversion feature of convertible securities.
- -- The relocation of NetSol's global and U.S. operating headquarters to Alameda, California is projected to provide savings of \$5 million over a five year period.
- -- EBITDA totaled \$0.9 million, or \$0.03 per diluted share, versus an EBITDA loss of \$1.9 million, or a loss of \$0.07 per diluted share, in the year ago period.
- -- The Company reiterated guidance for fiscal year 2010 projecting revenues in the range of \$33.0 million and \$35.0 million, representing full year revenue growth of between 25% and 32% versus fiscal year 2009. The Company projects a return to GAAP net income for fiscal year 2010, versus a GAAP net loss of \$0.30 per diluted share for fiscal year

Najeeb Ghauri, NetSol Technologies chairman and chief executive officer, commented, "Our fiscal second quarter 2010 financial results marked our third consecutive quarter of double-digit sequential revenue growth, highlighted by an 81% increase in sales versus the year ago period. NetSol also delivered material improvements in gross margin, operating income, GAAP net income, and EBITDA results versus the year ago period. These performance gains highlight the significant improvement in NetSol's core business as we continue to successfully convert our business pipeline to customer wins. Revenues from license fees resumed a pre-recession trajectory growing over 400% year-over-year as global customers began to further unlock spending and resume the purchase of large strategic software solutions, particularly in the automotive and financial sectors. Additionally, we continue to implement efficiency measures aimed at increasing our long-term profitability. Our efforts to continuously rationalize operating expenses included the relocation of our global and operating headquarters in the U.S., now under the leadership of Mr. Imran Haider, the recently appointed Chief Operating Officer of NetSol North America, Inc., to Alameda which is expected to save the company an estimated \$5 million over a 5 year period.

"As NetSol continued to invest in its core NetSol Financial Suite (NFS) throughout the global economic downturn the company is well positioned to leverage the upturn in customer activity we continue to see, particularly in China, as NetSol begins the second half of its fiscal year 2010 with continued positive momentum. We are continuing to see increased interest among major customers as well as potential partners in the sector and see excellent opportunities for collaboration and strategic initiatives as we look ahead to the second half of our fiscal year 2010," concluded Mr. Ghauri.

NetSol reported consolidated revenues of \$9.5 million for the second quarter of fiscal year 2010, representing an 81% increase as compared to the same period a year ago.

U.S. GAAP (Generally Accepted Accounting Principles) net loss applicable to common shareholders for the second quarter of fiscal year 2010 was approximately \$0.4 million, or a loss of \$0.01 per diluted share, which compares to GAAP net loss of applicable to common shareholders of \$3.3 million, or \$0.12 per diluted share, in the same period a year ago. U.S. GAAP net loss applicable to common shareholders for the second quarter fiscal year 2010 was primarily attributable to \$1.1 million, or \$0.03 per diluted share, in expense related to the relocation of NetSol's headquarters in California and the \$0.6 million, or \$0.02 per diluted share, in expense related to the beneficial conversion feature of convertible securities. The relocation of NetSol's global and U.S. corporate headquarters to Alameda, California is projected to provide savings of \$5 million over a five year period.

NetSol reported EBITDA of \$0.9 million, or \$0.03 per diluted share, for the second quarter of fiscal year 2010 compared to an EBITDA loss of \$1.9 million, or a loss of \$0.07 per diluted share, in the year ago period.

EBITDA is defined as earnings before interest, taxes, depreciation and amortization. The Company uses EBITDA as a measure of the Company's operating trends. Investors are cautioned that EBITDA is not a measure of liquidity or of financial performance under Generally Accepted Accounting Principles (GAAP). The EBITDA numbers presented may not be comparable to similarly titled measures reported by other companies. EBITDA, while

providing useful information, should not be considered in isolation or as an alternative to net income or cash flows as determined under GAAP. Consistent with the SEC Regulation G, the non-GAAP measures in this press release have been reconciled to the nearest GAAP measure, and this reconciliation is located under the financial table heading "Reconciliation to GAAP."

#### SECOND QUARTER FISCAL YEAR 2010 BUSINESS HIGHLIGHTS

- -- NetSol global and U.S. operating headquarters relocated from Emeryville to Alameda, California
- -- Mr. Imran Haider appointed as the new Chief Operating Officer of NetSol North America, Inc. bringing 8 years of product and sales expertise from NetSol Asia Pacific as the Company strengthens its U.S. based management team
- -- Toyota Motor Finance China upgrades to a NetSol Financial Suite license
- -- A major Chinese automotive finance company awarded NetSol a \$2 million contract
- -- Expanded sales and delivery capabilities in China, leveraging fast growing Chinese consumer and asset finance market
- -- NetSol secured a major Information Security contract in the mobile telecommunications sector
- -- BMW Group Financial Services awarded NetSol additional services contract
- -- NetSol awarded IT Services contract in Saudi Arabia, further expanding presence in the Middle East market
- -- United Kingdom based bank awarded NetSol a \$1 million major software and IT services contract
- -- NetSol IT Business Services awarded Information Security contract to implement a data center security project in conjunction with a leading solution integrator in Pakistan

#### FIRST HALF FISCAL YEAR 2010 CONSOLIDATED FINANCIAL HIGHLIGHTS

- -- Revenues totaled \$17.1 million, up 18% year-over-year.
  - -- Service fees totaled \$7.7 million
  - -- License fees totaled \$5.9 million
  - -- Maintenance fees totaled \$3.6 million
- -- Gross margin increased to 58% compared to 42% in the same period a year ago.
- -- Operating income increased to \$2.8 million as compared to an operating loss of \$1.7 million in the same period a year ago.
- -- GAAP net loss applicable to common shareholders of \$0.7 million, or a loss of \$0.02 per diluted share, compared to GAAP net loss applicable to common shareholders of \$2.2 million, or a loss of \$0.08 per diluted share, in the year ago period.
- -- GAAP net loss applicable to common shareholders and operating income include the impact of \$1.1 million in expense, or \$0.03 per diluted share, related to the relocation of the Company's global and U.S. operating headquarters from Emeryville to Alameda, California and \$0.9 million, or \$0.03 per diluted share, in expense related to the beneficial conversion feature of convertible securities.
- -- EBITDA totaled \$2.2 million, or \$0.06 per diluted share, versus EBITDA of \$0.4 million, or \$0.02 per diluted share, in the year ago period.

#### **CONFERENCE CALL & WEBCAST INFORMATION**

Following the distribution of the fiscal second quarter 2010 financial results, NetSol will host a conference call today at 11:00 a.m. ET (8:00 a.m. PT) to review the quarterly financial and

operational performance. Najeeb Ghauri, NetSol Technologies chairman and chief executive officer, will host the call, which will be webcast live. The webcast and a supporting slide presentation will be made available on the investor relations section of the NetSol corporate website at <a href="https://www.netsoltech.com">www.netsoltech.com</a>. Telephone access to the conference call will be available in North America by dialing +1 (877) 407-0782 or internationally by dialing +1 (201) 689-8567.

An audio replay of the conference call will be available approximately two hours following the conclusion of the call and for the following 30 day period. To access the replay in North America, dial +1 (877) 660-6853 or, when calling internationally, dial +1 (201) 612-7415, using replay account code # 286 and conference ID # 344363. An archived replay of the conference webcast will also be available on the investor relations section of the NetSol corporate website at <a href="https://www.netsoltech.com">www.netsoltech.com</a>.

About NetSol Technologies, Inc.

NetSol Technologies, Inc. (NASDAQ: NTWK) (NASDAQ DUBAI: NTWK) is a worldwide provider of global business services and enterprise application solutions. Since its inception in 1995, NetSol has used its BestShoring® practices and highly experienced resources in analysis, development, quality assurance, and implementation to deliver high-quality, costeffective solutions. Specialized by industry, these product and services offerings include credit and finance portfolio management systems, hospital/healthcare information management systems (HIMS), SAP consulting and services, custom development, systems integration, and technical services for the global Financial, Healthcare, Insurance, Energy, and Technology markets. NetSol's commitment to quality is demonstrated by its achievement of the ISO 9001, ISO 27001, and SEI (Software Engineering Institute) CMMI (Capability Maturity Model) Maturity Level 5 assessments, a distinction shared by fewer than 100 companies worldwide. NetSol Technologies' clients include Fortune 500 manufacturers, global automakers, financial institutions, utilities, technology providers, and government agencies. With corporate headquarters in Calabasas, California, NetSol Technologies has operations and offices in Alameda, Adelaide, Bangkok, Beijing, Lahore, London, and San Pedro Sula.

To learn more about NetSol Technologies, Inc., visit www.netsoltech.com

To join the NetSol Technologies, Inc. email communications list, visit: <a href="http://www.b2i.us/irpass.asp?BzID=897&to=ea&s=0">http://www.b2i.us/irpass.asp?BzID=897&to=ea&s=0</a>

NetSol Technologies, Inc. Forward-looking Statement

This press release may contain forward-looking statements relating to the development of the Company's products and services and future operation results, including statements regarding the Company that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. The words "believe," "expect," "anticipate," "intend," variations of such words, and similar expressions, identify forward-looking statements, but their absence does not mean that the statement is not forward-looking. These statements are not guarantees of future performance and are subject to certain risks, uncertainties, and assumptions that are difficult to predict. Factors that could affect the Company's actual results include the progress and costs of the development of products and services and the timing of the market acceptance.

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

	For the Three Months Ended December 31, 2009 2008			For the Six Months Ended December 31, 2009 2008			
Net Revenues: License fees Maintenance fees Services	\$ 3,318,936 1,780,336 4,420,535	\$ 647,979 1,513,293 3,109,737	\$ 5,870,529 3,588,053 7,683,299	\$ 3,177,787 3,107,027 8,287,162			
Total revenues Cost of revenues:	9,519,808	5,271,009	17,141,881	14,571,976			
Salaries and consultants Travel	2,005,845 329,008	2,382,877 226,964	4,019,598 389,207	5,023,590 712,900			
Repairs and maintenance Insurance Depreciation and	69,112 36,030	102,235 59,073	136,723 72,709	208,900 91,912			
amortization Other	573,267 585,157	532,429 540,146	1,071,772 1,467,495	1,083,754 1,291,214			
Total cost of revenues	3,598,418	3,843,724	7,157,503	8,412,270			
Gross profit Operating expenses:	5,921,390	1,427,285	9,984,378	6,159,706			
Selling and marketing Depreciation and amortization	526,751 418,023	880,846 494,834	1,020,381 930,384	1,850,364 975,042			
Bad debt expense Salaries and wages Professional services, including non-cash	212,840 743,970	648,470 944,520	212,840 1,468,665	648,470 1,923,774			
compensation Lease abandonment	210,795	312,940	306,901	619,826			
charges General and administrative	1,076,347	062 711	1,076,347	1 020 020			
Total operating	1,042,172	962,711	2,132,183	1,830,828			
expenses	4,230,898	4,244,321	7,147,701	7,848,304			
<pre>Income (loss) from   operations Other income and   (expenses)   Gain (loss) on sale</pre>	1,690,492	(2,817,036)	2,836,677	(1,688,598)			
of assets Interest expense Interest income Gain on foreign currency exchange	(89,119) (372,273) 33,752	(296,578)	(840,887)				
rates FMV of options &	(3,247)		380 <b>,</b> 577	1,812,852			
<pre>warrants issued Beneficial conversion   feature Other income/(expense)</pre>	(595,215) (50,825)	117,300 - 15,686	(893,214) (81,975)	32,140			

Total other income (expenses)	(1,076,927)	(332,687)	(1,373,038)	1,232,660
Net income (loss) before non-controlling interest in subsidiary	613 <b>,</b> 565	(3,149,723)	1,463,639	(455,938)
Non-controlling interest Income taxes		(32,062) (50,855)		
Net loss	(447,878)	(3,232,640)	(711,795)	(2,175,798)
Dividend required for preferred stockholders	-	(33,876)	-	(67 <b>,</b> 752)
Other comprehensive loss:	(447,878)	(3,266,516)	(711,795)	(2,243,550)
Translation adjustment	(538,141)	(962,258)	(854,705)	(3,857,568)
Comprehensive income loss		\$(4,228,774)		
Net loss per share: Basic	\$ (0.01)	\$ (0.12)	\$ (0.02)	\$ (0.08)
Diluted	\$ (0.01)	\$ (0.12)	\$ (0.02)	\$ (0.08)
Weighted average number of shares outstanding Basic		26,525,259		
Diluted		26,525,259 =======	33,041,760	26,416,217

## NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited)

ASSETS	As of December 31, 2009 Unaudited			As of June 30, 2009 Audited		
Current assets: Cash and cash equivalents Restricted Cash Accounts receivable, net of allowance	\$	5,211,674 5,000,000		4,403,762 5,000,000		
for doubtful accounts Revenues in excess of billings Other current assets		11,085,142 7,803,936 1,974,048		11,394,844 5,686,277 2,307,246		
Total current assets Property and equipment, net of accumulated		31,074,801		28,792,129		
depreciation Other assets, long-term Intangibles:		9,063,503		9,186,163 204,823		

Product licenses, renewals, enhancements, copyrights, trademarks, and tradenames, net Customer lists, net Goodwill	-	15,679,647 961,401 9,439,285		13,802,607 1,344,019 9,439,285
Total intangibles		26,080,334		24,585,911
Total assets	\$ ==	66,218,638	\$ ==	62,769,026
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable and accrued expenses	\$	5,244,176	\$	5,106,266
Current portion of loans and obligations under capitalized leases Other payables - acquisitions Unearned revenues		6,564,633 103,226 3,153,926		6,207,830 103,226 3,473,228
Dividend to preferred stockholders payable Loans payable, bank Convertible notes payable, current portion		2,386,549 1,131,115		44,409 2,458,757
Total current liabilities Obligations under capitalized leases, less		18,583,625		
current maturities Convertible notes payable, less current maturities Long term loans; less current maturities Lease abandonment liability; long term		878,586 4,227,517 969,536 1,076,347		1,090,901 5,809,508 1,113,832
Total liabilities Commitments and contingencies		25 <b>,</b> 735 <b>,</b> 611		25,407,957
Stockholders' equity:  Preferred stock, 5,000,000 shares authorized; Nil; 1,920 issued and outstanding Common stock, \$.001 par value; 95,000,000		-		1,920,000
shares authorized; 35,436,777; 30,046,987 issued and outstanding Additional paid-in-capital Treasury stock Accumulated deficit Stock subscription receivable Common stock to be issued Other comprehensive loss Non-controlling interest				30,047 78,198,523 (396,008) (41,253,152) (842,619) 220,365 (6,899,397) 6,383,310
Total stockholders' equity				37,361,069
Total liabilities and stockholders' equity	\$	66,218,638		

NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES
STATEMENTS OF CASH FLOWS
(Unaudited)

For the Six Months Ended December 31, 2009 2008

Cash flows from operating activities:				
Net loss	\$	(711 <b>,</b> 795)	\$	(2,175,798)
Adjustments to reconcile net loss to net				
cash provided by operating activities:				
Depreciation and amortization		2,002,157		2,058,796
Provision for bad debts		212,840		648,470
Loss on transaction of debt		19 <b>,</b> 582		_
Loss on sale of assets		89,101		180,698
Non controlling interest in subsidiary		2,137,892		1,661,823
Stock issued for accrued interest on				
convertible notes		27 <b>,</b> 825		_
Stock issued for services		300,329		159 <b>,</b> 867
Fair market value of warrants and stock				
options granted		651 <b>,</b> 018		89 <b>,</b> 700
Beneficial conversion feature		893 <b>,</b> 214		_
Changes in operating assets and liabilities:				
Increase/ decrease in accounts receivable		237,431		(3,563,977)
Increase/ decrease in other current assets		(1,632,327)		1,344,525
Increase/ decrease in accounts payable and				
accrued expenses		147,556		106,229
Net cash provided by operating activities		4,374,822		510,333
Cash flows from investing activities:				
Purchases of property and equipment		(1,085,787)		(1,551,217)
Sales of property and equipment		227,773		40,900
Payments of acquisition payable		_		(742,989)
Purchase of treasury stock		_		(360,328)
Short-term investments held for sale		_		(105,040)
Increase in intangible assets		(3,118,094)		(3,023,777)
indicade in incangible about				
Net cash used in investing activities		(3,976,108)		(5,742,451)
Cash flows from financing activities:		(0,3,0,100)		(0), 12, 101,
Proceeds from sale of common stock		514,539		150,000
Proceeds from the exercise of stock options		511 <b>,</b> 555		130,000
and warrants		33,750		520,569
Purchase of subsidary stock in Pakistan		55,750		(250,000)
Proceeds from convertible notes payable		2,000,000		5,849,306
Redemption of preferred stock				3,049,300
Restricted cash		(1,920,000)		/5 000 000\
		(44 000)		(5,000,000)
Dividend Paid		(44,090)		120 426
Bank overdraft		(221,382)		130,436
Proceeds from bank loans				3,618,590
Payments on bank loans		(352,887)		(138,975)
Payments on capital lease obligations &		(0 100 100)		(050 040)
loans - net				(259,048)
				4 600 070
Net cash provided by financing activities		554,399		· ·
Effect of exchange rate changes in cash		(145,201)		(247 <b>,</b> 696)
			-	
Net increase/ (decrease) in cash and cash		0.05		/OFO 00 =:
equivalents		807,912		
Cash and cash equivalents, beginning of year		4,403,762		
Cash and cash equivalents, end of year	Ş	5,211,674		5,416,302
	==:	=======	==	=======

#### (Unaudited)

		eee Months Ended eember 31, 2009		Three Months Ended December 31, I 2008		Ended		Ended	
Net Income (loss) before preferred dividend, per GAAP Income Taxes Depreciation and	\$			(3,232,640) 50,855		(711,795) 37,543			
amortization Interest expense		991,290 372,273		1,027,263 296,578		2,002,156 840,887			
EBITDA		948,211	\$	(1,857,944)		2,168,791		441,505	
Weighted Average number of shares outstanding									
Basic Diluted		4,447,142 5,833,351		26,525,259 26,525,259		33,041,760 34,427,969		26,416,217 27,308,220	
				(0, 07)		0.05		0.00	
Basic EBITDA	\$ ===	0.03	\$ ==	(0.07)	\$ ==	0.07	\$ ==	0.02	
Diluted EBITDA	\$	0.03	\$	(0.07)	\$	0.06	\$	0.02	

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