

May 10, 2018



# Pieris Pharmaceuticals Reports First Quarter 2018 Financial Results and Provides Corporate Update

COMPANY TO HOST AN INVESTOR CONFERENCE CALL ON  
THURSDAY, MAY 10, 2018 AT 8:00 AM EDT

BOSTON, May 10, 2018 (GLOBE NEWSWIRE) -- *Pieris Pharmaceuticals, Inc.* (NASDAQ:PIRS), a clinical-stage biotechnology company advancing novel biotherapeutics through its proprietary Anticalin<sup>®</sup> technology platform for cancer, respiratory and other diseases, today reported financial results for the first quarter of 2018 ended March 31, 2018, and provided an update on the Company's recent and future developments.

"The first quarter of 2018 was an instrumental one for Pieris, both in advancing our clinical programs and in laying the groundwork for future company growth," said Stephen S. Yoder, President and CEO of Pieris. "We announced a collaboration with Seattle Genetics, strengthening our commitment to building a strong oncology portfolio and forging alliances with other companies on the cutting-edge of cancer research. We also completed an equity raise totaling \$47.2 million in net proceeds, allowing for continued value creation through the expansion of our product pipeline and acceleration of IND filings within our immuno-oncology franchise. We are pleased to report that the pace of enrollment for the PRS-343, PRS-060 and PRS-080 trials is healthy, and we are looking forward to reporting data for all three programs in the second half of this year."

- **PRS-343:** Enrollment is progressing on schedule in the Phase I open-label dose-escalation study for PRS-343, a tumor-targeted 4-1BB-based immuno-oncology (IO) bispecific, which the Company initiated in 2017. This program represents the first bispecific T cell costimulatory agonist to enter clinical development. The Company intends to report initial safety, tolerability, pharmacokinetic and pharmacodynamic data from this study in the second half of 2018.
  - Pieris recently signed an agreement with Roche granting the Company access to atezolizumab (Tecentriq), an approved PD-L1 inhibitor. The plan is to initiate a combination study of PRS-343 plus atezolizumab (Tecentriq) in HER2-positive cancer patients during the second half of 2018.
- **PRS-060:** Pieris continues to enroll healthy subjects in a Phase I first-in-human study for PRS-060, an IL-4 receptor alpha antagonist, which the Company initiated in 2017. PRS-060 is the lead product in the Company's respiratory alliance with AstraZeneca. Pieris is sponsoring the Phase I clinical program while AstraZeneca is responsible for funding its costs. The Company intends to report initial data from the Phase Ia trial in the fourth quarter of 2018. AstraZeneca will sponsor and continue to fund the development of PRS-060 after completion of a Phase Ib study. Upon completion of a Phase IIa study, Pieris will have

separate options to co-develop and co-commercialize PRS-060 with AstraZeneca in the U.S., including the right to field a sales force.

- **PRS-080:** Pieris continues to enroll and treat dialysis-dependent patients with functional iron deficiency anemia in a Phase IIa study for PRS-080, which the Company initiated in 2017. The Company intends to report safety and pharmacodynamic data from this study, including the change in hemoglobin levels after five weekly doses of PRS-080, in the second half of 2018. If data are positive, the Company will seek to partner PRS-080 in territories outside of Japan and other Asian territories for which ASKA Pharmaceutical Co. has an exclusive option.
- **Board Appointment:** In April 2018, Pieris appointed Ann Barbier, M.D., Ph.D., to the Company's Board of Directors. Dr. Barbier is currently the Chief Medical Officer of Translate Bio.

### ***First Quarter Financial Update:***

**Cash Position** - Cash, cash equivalents and investments totaled \$162.2 million as of March 31, 2018, compared to a cash balance of \$82.6 million as of December 31, 2017. The increase was driven primarily by the \$47.2 million in net proceeds from the Company's February 2018 equity financing, the \$30.0 million in upfront payments received as part of the Seattle Genetics immuno-oncology collaboration, and the \$12.5 million milestone payment from AstraZeneca that was triggered during the fourth quarter of 2017 and received during the first quarter of 2018. The increase was partially offset by \$11.7 million of operating cash expenditures during the year.

**R&D Expense** - R&D expenses were \$7.9 million for the quarter ended March 31, 2018, compared to \$5.4 million for the quarter ended March 31, 2017. The Company's increase in R&D expenses reflects advancement across its pipeline of programs as well as preparation for and advancement of clinical studies. The increase was partially offset by decreases in our preclinical and manufacturing costs.

**G&A Expense** - G&A expenses were \$4.4 million for the quarter ended March 31, 2018, compared to \$4.0 million for the quarter ended March 31, 2017. The Company's increase in G&A expenses reflects higher personnel, recruiting, and professional services costs. The increase was partially offset by transaction fees for our license and collaboration agreements recorded in the first quarter of 2017.

**Net Loss** - Net loss was \$8.7 million or \$(0.17) per share for the quarter ended March 31, 2018, compared to a net loss of \$8.0 million or \$(0.19) per share for the quarter ended March 31, 2017.

### ***Conference Call:***

Pieris management will host a conference call beginning at 8:00 AM Eastern Daylight Time on Thursday, May 10, 2018, to discuss the first quarter of 2018 financial results and provide a corporate update. You can join the call by dialing +1-877-407-8920 (US & Canada) or +1-412-902-1010 (International). An archived replay of the call will be available by dialing +1-877-660-6853 (US & Canada) or +1-201-612-7415 (International) and providing the Conference ID #: 13661472.

### ***About Pieris Pharmaceuticals:***

Pieris is a clinical-stage biotechnology company that discovers and develops Anticalin protein-based drugs to target validated disease pathways in a unique and transformative way. Our pipeline includes immuno-oncology multi-specifics tailored for the tumor microenvironment, an inhaled

Anticalin protein to treat uncontrolled asthma and a half-life-optimized Anticalin protein to treat anemia. Proprietary to Pieris, Anticalin proteins are a novel class of therapeutics validated in the clinic and by partnerships with leading pharmaceutical companies. Anticalin® is a registered trademark of Pieris. For more information, visit [www.pieris.com](http://www.pieris.com).

TECENTRIQ® (atezolizumab) is a registered trademark of Genentech, a member of the Roche Group.

### ***Forward Looking Statements***

This press release contains forward-looking statements as that term is defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Statements in this press release that are not purely historical are forward-looking statements. Such forward-looking statements include, among other things, references to novel technologies and methods and our business and product development plans, including the advancement of our proprietary and co-development programs into and through the clinic and the expected timing for reporting data related to our programs. Actual results could differ from those projected in any forward-looking statements due to numerous factors. Such factors include, among others, our ability to raise the additional funding we will need to continue to pursue our business and product development plans; the inherent uncertainties associated with developing new products or technologies and operating as a development stage company; our ability to develop, complete clinical trials for, obtain approvals for and commercialize any of our product candidates, including our ability to recruit and enroll patients in our studies; our ability to address the requests of the FDA; competition in the industry in which we operate and market conditions. These forward-looking statements are made as of the date of this press release, and we assume no obligation to update the forward-looking statements, or to update the reasons why actual results could differ from those projected in the forward-looking statements, except as required by law. Investors should consult all of the information set forth herein and should also refer to the risk factor disclosure set forth in the reports and other documents we file with the SEC available at [www.sec.gov](http://www.sec.gov), including without limitation the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2017 and the Company's Quarterly Reports on Form 10-Q.

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PIERIS PHARMACEUTICALS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(unaudited, in thousands)

	<b>March 31, 2018</b>	<b>December 31, 2017</b>
<b>Assets:</b>		
Cash and cash equivalents	\$ 109,521	\$ 37,878
Short term investments	50,061	34,751
Accounts receivable	3,309	15,546
Prepaid expenses and other current assets	3,190	1,615
<b>Total current assets</b>	<b>166,081</b>	<b>89,790</b>
Property and equipment, net	4,445	4,034
Long term investments	2,583	9,922
Other non-current assets	130	130
<b>Total Assets</b>	<b>\$ 173,239</b>	<b>\$ 103,876</b>
<b>Liabilities and stockholders' equity:</b>		
Accounts payable	\$ 1,934	\$ 2,452
Accrued expenses	6,578	6,170
Deferred revenue, current portion	50,851	37,153
<b>Total current liabilities</b>	<b>59,363</b>	<b>45,775</b>
Deferred revenue, net of current portion	63,146	46,542
Other long-term liabilities	37	37
<b>Total Liabilities</b>	<b>122,546</b>	<b>92,354</b>
Total stockholders' equity	50,693	11,522
<b>Total liabilities and stockholders' equity</b>	<b>\$ 173,239</b>	<b>\$ 103,876</b>

PIERIS PHARMACEUTICALS, INC  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(unaudited, in thousands, except per share data)

	<b>Three months ended March 31,</b>	
	<b>2018</b>	<b>2017</b>
Revenues	\$ 4,152	\$ 1,343
<b>Operating expenses</b>		
Research and development	7,936	5,360
General and administrative	4,352	3,989
<b>Total operating expenses</b>	<b>12,288</b>	<b>9,349</b>
<b>Loss from operations</b>	<b>(8,136 )</b>	<b>(8,006 )</b>
Interest income, net	325	—
Other (expense) income, net	(903 )	12
<b>Loss before income taxes</b>	<b>(8,714 )</b>	<b>(7,994 )</b>
Provision for income tax	—	—
<b>Net loss</b>	<b>\$ (8,714 )</b>	<b>\$ (7,994 )</b>
Basic and diluted net loss per share	\$ (0.17 )	\$ (0.19 )
Basic and diluted weighted average shares outstanding	50,046	43,064



Source: Pieris Pharmaceuticals, Inc.